

COMMERCIAL MEMBER BENEFITS

COMMERCIAL
Real Estate



Your Membership in Ohio REALTORS® shows commitment to professionalism and saves you money!



ADVOCACY

- Protecting your commissions from Ohio sales tax.
- Fighting against property tax and conveyance fee increases on commercial real estate transfers.
- Keeping your taxes low by strongly opposing business income tax increases.
- Supporting proposals that create tax incentives for commercial real estate development.
- Protecting your commission by ensuring your brokerage can place a lien on a property in which a sales or leasing commission has been earned.
- Lobbying for reasonable regulations on issues impacting commercial transactions, including tax incentives and property valuation.
- Guarding private property and development rights.
- Working with the Ohio Division of Real Estate and Professional Licensing on license law issues including cooperative commercial transactions.



LEGAL ASSISTANCE

- Providing assistance to brokers through the Legal Assistance Hotline.
- Providing access to articles, white papers and other legal resources in the Legal Library.
- Providing guidance and sample forms on use of the commercial broker lien law and cooperative commercial agreements.
- A source for legal support through financial assistance and friend-of-the-court briefs on industry important legal cases through the Legal Action Fund.



OHIO
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EDUCATION

- Providing high quality classroom and online education programs on all aspects of commercial sales, leasing, and property management.
- Providing webinars on emerging issues and trends.
- Offering professional designation workshops.



PROFESSIONALISM & COOPERATION

- Promoting compliance with the REALTORS® Code of Ethics, the cornerstone of the REALTOR® organization and the distinguishing characteristic of membership.



NETWORKING

- Ohio REALTORS® Winter Conference, Spring Legislative Day and Annual Convention & EXPO.
- Creating opportunities to extend your referral partners statewide, nationally and internationally through Ohio REALTORS® Commercial/Industrial and Global Business Advisory Committees.

WITH ADVOCACY, LEGAL RESOURCES, EDUCATION AND NETWORKING OPPORTUNITIES OHIO REALTORS® WORKS TO HELP YOU BE THE BEST IN YOUR FIELD WHILE PROTECTING OHIO'S COMMERCIAL REAL ESTATE INDUSTRY.



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