



Residential Real Estate Purchase Contract

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- 1 General Definitions and Terms: The following terms used in this purchase contract are defined as follows:
- 2 "Buyer" includes all persons/entities identified in the Contract as purchasing the Property.
- 3 "Seller" includes all persons/entities identified in the Contract as selling the Property.
- 4 "Parties" includes both Buyer and Seller identified in the Contract.
- 5 "Contract" includes this agreement and any addenda and amendments agreed upon in writing by all Parties.
- 6 "Property" is the real property described below, including all rights, title, interests, appurtenances, buildings, improvements, and fixtures owned by
- 7 the Seller except as provided otherwise in this Contract.
- 8 "Broker" includes without limitation, the brokerage(s) and any affiliated brokers and agents involved in this transaction and shall include both the
- 9 Seller's Broker and the Buyer's Broker unless provided otherwise.
- 10 "Days" means calendar day(s), including holidays. Any reference to date and time shall be the U.S. Eastern Time Zone in Ohio.
- 11 "Date of Acceptance" of this Contract, or any counteroffers, amendments, or modifications thereto shall be when the final writing is executed by
- all necessary Parties and is delivered to the offering party or their Broker.
- "Day(s) after Acceptance" starts at 12:01 am the first day following the Date of Acceptance.
- 14 "EMD" means an Earnest Money Deposit paid by the Buyer.

Note: These definitions set forth the meanings of repeated and important terms throughout this Contract. Important items to take into consideration include the defined term for "Days" meaning calendar days. Please note that although the singular tense is used in several instances ("Buyer", "Seller", "Broker", etc.) these terms include all buyers, sellers, and licensees involved in the transaction unless provided otherwise.

15 **1.** Offer. The undersigned Buyer offers to purchase from Seller the Property described below on the terms contained in this offer. On the Date of

16 Acceptance, this offer shall become a legally binding Contract.

17	<u>Pro</u>	<u>perty</u> :

	Street Address		City/Village/Town	nship County	State	Zip	
8	Parcel I.D. No.(s) _						
9	Further described a	ıs					

Note: Brokers should be extremely careful to insert all relevant and correct identifying information for the Property, including all county parcel numbers, which could be more than one. This is especially true for rural properties and condominiums, which could have several parcel numbers. This information can be found in the MLS and confirmed on county auditor's websites.

20	Purchase price shall be \$	in!	US	SE)

- 21 **2.** Form of Payment: Buyer shall select and initial one of the following:
- 22 2.A. ___/__ (Initial here) Cash. Buyer will pay the purchase price in cash at closing and agrees this Contract is not contingent on financing.
- Within _____ days (3 days if left blank) after the Date of Acceptance of this Contract, Buyer shall deliver to Seller or Seller's Broker evidence reasonably satisfactory to Seller, that there are readily available liquid funds necessary to complete this transaction. If Buyer does not deliver such
- evidence within the time period indicated above, or the evidence provided is not satisfactory to Seller, Seller may terminate this Contract by delivering
- written notice to Buyer or Buyer's Broker. Seller's failure to deliver the written notice of termination within 3 days of receipt of the evidence or

Note: If Buyer is paying the purchase price in cash at closing, then Buyer must provide evidence of such readily available (liquid) funds to Seller, or Seller may terminate the Contract. Such evidence could include a bank or brokerage statement with account number(s) redacted. Timing is very important if a party wishes to terminate under this provision.

27 28	10 days after the Date of Acceptance of the Contract, whichever occurs first, shall constitute a waiver of Seller's right to terminate pursuant to this provision.
29 30	2.B. /(Initial here) Financing. This Contract is contingent upon Buyer obtaining financing for the purchase of the Property, subject to the below provisions.
31 32 33	Loan Application: Within days, (7 days if left blank) after the Date of Acceptance of this Contract, Buyer shall make formal application for aConventionalFHA,VAUSDAOther (specify type) loan and pay any fees required at the time of application including appraisal.
34 35	Buyer shall provide Seller or Seller's Broker in writing with the name of the selected lender, and if requested, the "intent to proceed" notice. Buye shall act in good faith and with reasonable diligence to acquire loan approval by:
36 37 38	 Providing all necessary information and documentation to the lender during the mortgage loan application and approval process in a timely manner; and Maintaining Buyer's credit in good standing and funds to close.
39	Additional financing terms and conditions (i.e., down payment amount, loan terms, loan to value ratio, etc.)
40	
	deadlines. Some areas of the state typically have buyers disclose additional loan terms, such as the down payment amount or other loan terms, in an effort to make their offer more desirable. This information could be inserted in the "Additional financing terms and conditions" under 2.B. With respect to the "intent to proceed" notice mentioned above, some lenders will issue a formal "intent to proceed" notice document, however, some lenders will simply send email correspondence confirming as much. This is driven by the specific lender and local custom in the area. The critical takeaway is communication between the Brokers.
41	Loan Commitment: The Loan Commitment shall state that the lender will provide financing for the purchase of the Property, subject to condition
42 43	and qualifications imposed at the lender's discretion ("Loan Commitment"). Buyer shall obtain a Loan Commitment within days (45 days left blank) of the Date of Acceptance of this Contract ("Loan Commitment Period").
44	Buyer shall deliver one of the following to Seller or Seller's Broker by the end of the Loan Commitment Period:
45	1. Written notice from the lender of Loan Commitment (with or without conditions); OR
46 47 48	2. Written notice from the lender of the loan denial and notice of termination of the Contract. If provided by the end of the Loan Commitmen Period, the EMD shall be disbursed pursuant to Paragraph 6 (Earnest Money). Buyer's failure to deliver this notice of loan denial and termination shall constitute a waiver of Buyer's right to terminate this Contract for loan denial.
49 50 51	If Buyer fails to deliver either notice to Seller or Seller's Broker by the end of the Loan Commitment Period, Seller may terminate this Contract by delivering notice of termination to Buyer or Buyer's Broker within 3 days after the expiration of the Loan Commitment Period. Any EMD received shall be disbursed pursuant to Paragraph 6 (Earnest Money).
52	2.C/ (Initial here) Other Financing (Specify type and attach addendum, if necessary)
53	
	Note: Paragraph 2.C. could be used in unique financing situations including seller-financing or land contracts.
54 55 56	2.D. Change in Funding. Any change in the source or amount of Buyer's funding must be agreed upon in writing and signed by both Parties, unless the change does not impose additional obligations on Seller and does not impact Buyer's compliance with the dates set forth in this Contract. Seller consent is required, such consent shall not be unreasonably withheld.
57 58 59 60 61	3. <u>Appraisal Contingency</u> . This Contract is is not contingent upon the Property being appraised by a licensed appraiser at no less that the purchase price. If the Property appraises at less than the purchase price, Buyer may terminate this Contract by delivering written notice and copy of the appraisal to Seller or Seller's Broker no later than 5 days from Buyer's receipt of the appraisal. The Parties may, at the Parties' option use the applicable time period to reach a written agreement as a result of the appraisal. Failure by Buyer to terminate this Contract within the applicable time period constitutes a waiver of this contingency. <i>If neither option is checked, this section does not apply.</i>
	Note: Paragraph 3 could be used in situations involving a unique lender requirement or where a cash buyer wants to make their performance contingent on the Property appraising at or above the contract price. If the appraisal is short, Buyer may terminate with written notice, or attempt to reach an agreement. Deadlines are also critical here.

The closing of real property ov	ned by Buyer and located at	which is currently under contract.
	ion to Seller if the pending contract is terminate	
The sale and closing of real p attached Real Property Sale Conting		under contract. The Parties agree to the terms in the
If neither option is checked, this section d	oes not apply.	
	n addendum for use in transactions requir recommended. Additional terms or condi	ng the prior sale of Buyer's property. While ions should be prepared by an attorney
documented pre-paids, lender's policy of ti	tle insurance, and any other fees allowed by Bu	cluding but not limited to, discount points, closing costs, yer's lender in an amount not to exceed \$
policy of title insurance as pursuant to Para		
which shall be held by the	e following third party #ID, the parties agree to execute any escrow ag	cceptance, Buyer shall deliver an EMD in the amount of (the "Holder"). If a third party other than eement required by the Holder, the terms of which may
Buyer has made the EMD by the date requ	ired. If such confirmation is not received by th	ide written confirmation to Seller or Seller's Broker that s date, Seller may terminate this Contract by delivering of the EMD was required or at any time prior to receiving
		Parties in writing, the EMD shall be disbursed at closing e, or if held by a Broker, retained by Broker and credited
	arding the disbursement of the EMD, the Holde	r shall maintain such funds in its trust account until the
whom the EMD is to be awarded. If within provided the Holder with such signed instr	n two years from the date the EMD was depos ructions or written notice that such legal action	be disbursed or (b) a final court order that specifies to ited in the Holder's trust account, the Parties have not
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135	Security systems/cameras and	140	TV Antennas/Satellite recep		3 ,
136	controls	141	system and components (e		
137 138	Stationary tubsStorm/screen doors and windows	142 143	televisions and other audio components)	/visual 148 149	5 7
139	Trash compactor	144	 Utility/storage buildings, she 		
100	Trasii compactor	145	gazebos	151	
152 153	The following checked equipment is also i offer:		hich shall be in the same locati	ion, condition and wo	
154	Dishwasher	157	Freezer	160	Washing machine
155	Dryer	158	Gas range	161	
156	Electric range	159	Refrigerators	162	Wine cooler/refrigerator
163 164	Other included equipment or fixtures not I	listed abov	e:		
165			-		
	-				
166	The following checked equipment is <i>lease</i>	ed by Selle	r and is not included with the P	roperty:	
167	Appliances (specify)	171	Solar panels & a	
168	Propane tank		172	Water conditioni	ng system
169	Security system		173	Water heater	
170	Shed		174	Other	
175 176 177 178 179	8. Residential Property Disclosure Form must provide buyers with a completed Ohi an Ohio REALTORS Residential Property prior to the time buyer enters into a contattorney regarding the obligation to provid Buyer has has not received an Ohio Real Property prior to the time buyer enters into a contattorney regarding the obligation to provide	: Unless exion Resident Disclosure tract to pu	tempt under O.R.C. § 5302.30, ial Property Disclosure Form. If Exemption Form. If the Reside rchase, <u>Buyer may be entitled</u> and the recission rights provi	sellers of real proper f Seller claims an exen ential Property Disclos to rescind the Contra ded for under O.R.C.	ty that includes one to four dwelling units nption, Seller agrees to provide Buyer with sure Form is required but is not provided act. Seller and Buyer may consult with an
	Most but not all sellers of resident buyers. It is recommended that Semake the form available to interest disclosure form, Ohio REALTORS he the applicable exemption. Notwiths a seller from their statutory or communities. If, prior to entering into a conshould amend and re-execute the to provide the disclosure form or a right of recission. Seller should be	ller's Brode ded buyers as provide standing to mon law ontract, S disclosure mending	ker arrange for Seller to consistency of the second of the	nplete the form at to ntract. For sellers we nembers' use indica to from the use of the defects. he Property from a ative inspection re to a contract could p	the time of listing the Property and who are exempt from providing the ating that the Seller is exempt and the Disclosure Form does not relieve in inspection or otherwise, Sellers port to subsequent buyers. Failing provide a buyer with an immediate
181 182 183	9. Inspections and Tests: BROKER STROIC COMPONENTS. BUYER UNDERSTANDS TO ARE NOT APPARENT, AND WHICH MAY A	NGLY REC	DMMENDS THAT BUYER COND EAL PROPERTY, FIXTURES ANI	UCT INSPECTIONS AID EQUIPMENT MAY CO	ND/OR TESTS OF THE PROPERTY AND ITS
184	NOT GUARANTEE OR ASSUME RESPONS	IBILITY FO	R THE CONDITION OF THE PRO		THE SELECT AGREE THAT DROUGH DUES
185 186	9.A. The Parties agree that the following i1 Any inspections and tests desired				

187	OR			
188	2. The following marked items:			
189 190	General home inspection	193 Mold 194 Radon	197 198	Water/Well
190	Interior gas line	195 Septic system	199	Wood destroying insects/other pests
192	Lead-based paint	196 Structural	200	Other:
201 202 203 204	the results of an inspection selected a recommended by an inspector based on waives the right to have that inspection/t	s, Buyer shall have the right to perform any adaptove. Such additional inspections shall be the results of an inspection selected above, if est performed.	performed within the li Buyer does not select a	nspection Period. Other than those in inspection/test listed above, Buyer
		as some contracts simply allow buyers a		
205 206 207	·	/or tests must be completed no later than uyer does not complete an inspection/test during		
208 209 210	NOT LIMITED TO, THOSE DEFECTS OR	n. BUYER MAY ONLY TERMINATE THIS CONT CONDITIONS WHICH IMPACT THE HEALTH, S. ITRACT FOR NONMATERIAL CONDITIONS, SL	AFETY, HABITABILITY,	USE, OR VALUE OF THE PROPERTY
211 212 213 214 215	provide Seller with a request to remedy Broker and must be accompanied by a Buyer to provide a notice of termination	rial defects, Buyer may, on or before the end the defects. A notice of termination or reques copy of the relevant pages of the inspections, or a request to remedy on or before the end be a waiver of Buyer's right to terminate purs	It to remedy must be de tests, or reports specif of the Inspection Perio	livered in writing to Seller or Seller's ying the material defects. Failure o
216 217 218 219 220 221	to reach a written agreement, ("Remedy requested remedy. If the Parties do not e withdraws the request to remedy in writ	y material defect not previously disclosed by Period"). The Remedy Period shall end upon enter into a written agreement by the end of thing prior to the end of the Remedy Period. No Seller before the expiration of the Remedy Period.	the Parties' execution of e Remedy Period, this C othing in this section pr	of a written agreement regarding the ontract shall terminate, unless Buyer ecludes Buyer from terminating this
222 223 224 225 226	the Ohio Department of Commerce. Purs be performed by a qualified or credentia	ection as defined in O.R.C. § 4764.01 is condu uant to O.R.C. Chapter 4764, an inspection or led professional in that field who does not pe s the sole responsibility to select and retain lie , or performance of inspector(s).	test of only a specific, si rform an entire or partia	ngle component of the Property may I home inspection outside their area

- **9.E. Inspection Costs.** Buyer shall pay the costs of all inspections and/or tests.
- 9.F. Point-of-Sale Inspections. Unless otherwise agreed to in writing by the Parties, Seller will deliver the Property point-of-sale compliant prior to title transfer, if required by local law.
- 9.G. Damages. Buyer shall be responsible for the repair of any damages caused by Buyer's inspections and tests. Repairs shall be completed in a timely and workmanlike manner at Buyer's expense.

Note: Buyer's Broker should pay extra attention to the provisions of section 9 with respect to the choice of inspection(s), the time for Buyer to conduct said inspections, and complying with the terms for requests for remedy or termination. If Buyer fails to provide a notice of termination or request for remedy before the end of the Inspection Period set forth above, then Buyer is deemed satisfied and accepts the condition of the Property and the Contract remains in effect. Home inspections must be performed by a licensed home inspector. In some areas of Ohio, local government entities require point-of-sale inspections which can create conflict with respect to timing and costs for repairs. Both Brokers should take this fact into consideration when working in jurisdictions that require point-of-sale inspections.

10. <u>Lead-Based Paint:</u> With respect to housing constructed prior to January 1, 1978, Buyer must be provided with the pamphlet entitled "Protect Your Family from Lead in Your Home" and the form "Disclosure of Information on Lead-Based Paint and/or Lead-Based Paint Hazards." Every Buyer of any interest in residential real property on which a residential dwelling was built prior to 1978 is notified that such property may present exposure

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236	•		sed paint hazards is recommended prior to purchase.
237		-	structed prior to 1978:
238	-		has not received Seller's disclosure of any lead-based paint or lead-based paint hazards known to Seller on the Property.
239	Buyer _	has _	has not received the pamphlet "Protect Your Family from Lead in Your Home"
240 241 242 243 244 245 246 247 248 249	provide obtain ir regardin not limit relevant conditio Property Contract	written natormation to the multiple to, crude to, crude to Buyerns. Notwork. Buyer at. Buyer in the multiple to the multiple t	Registration/Off-site Conditions/Property Use: Ohio's Sex Offender Registration and Notification Law requires the local sheriff to otice to neighbors if certain designated sex offenders reside or intend to reside in the area. Buyer assumes sole responsibility to n from the Sheriff's office regarding the registration of sex offenders. Buyer acknowledges that Buyer has conducted investigations inicipality, zoning, school district, and use of the Property and conditions outside of the boundaries of the Property, including but time statistics, noise levels (i.e., airports, interstates, environmental), odors, local regulations/developments, or any other issues and has verified that the Property is suitable for Buyer's intended use. Buyer assumes sole responsibility for researching such interstanding anything to the contrary, Seller makes no representations or warranties regarding these conditions and the use of the acknowledges that Buyer has been given the opportunity to conduct research pertaining to the foregoing prior to execution of this is relying solely on Buyer's own research, assessment and inquiry with local agencies and is not relying, and has not relied, on involved in this transaction.
	<mark>offen</mark> their	ders in t	urpose of Paragraph 11 is to put the Buyer on notice regarding not only the possible existence of registered sex the area, but to also address other offsite conditions that the Buyer may be concerned about and that may impact the property. This language is intended to protect the Brokers and Seller from litigation by placing the burden on conduct their own due diligence regarding these issues.
250 251 252 253 254 255	licensed professi by Selle All utilitie	appraise i onals ar e r. es shall r	peration: Seller agrees to make the Property available, at reasonable hours, for access by Brokers, Buyer, Buyer's inspectors, ers, and other authorized persons as required to satisfy the terms of the Contract. Buyer acknowledges that Buyer and other e not authorized to be present on the Property without a real estate licensee unless prior, express, written authorization is given emain on until possession is delivered to Buyer except utilities that were turned off at the time of showing. However, Seller agrees is turned on for inspections, tests, and appraisals.
	The g creat prope	eneral in the contract of the	requirement is that the utilities must remain on until possession is delivered to the Buyer. This Paragraph does exception, namely the instance where the utilities are turned off at the time of showing, usually because the exacant. This section clarifies that in this situation the utilities may remain off, but are required to be on for tests, and the appraisal.
256 257 258	as a res by gove	ult of a c rnmental	ssessments: The real estate taxes for the Property for the current year may change as a result of the transfer of the Property, or hange in the tax rate and valuation. Buyer and Seller understand that real estate valuations may be subject to retroactive change authority.
259 260 261 262 263 264 265 266	(a) (b) (c)	all taxe on a 36 current all asse all agricall other	r credit at closing: s due and owing and community development charges for the year of closing shall be prorated through the date of closing based 65-day year. The proration shall be based upon the most recent available tax rates, assessments and valuations as reflected in the tax duplicate certified by the County Treasurer. ("long proration method") essments which are a lien on the Property as of the date of closing. cultural use tax recoupments for years prior to the year of closing. er unpaid real estate taxes and community development charges imposed pursuant to Chapter 349 of the Ohio Revised Code which en for years prior to closing.
267 268			acknowledge that actual bills received by Buyer after closing for real estate taxes and assessments may differ from the d at closing. In any event, all prorations agreed to by the Parties at closing shall be final.
269 270	These a	djustmen	ts shall be final, except for the following: (none if nothing inserted)
271 272 273 274	the date of taxes	of Closin and then	oration Method: ONLY CHECK THIS LINE IF THE SHORT PRORATION METHOD IS USED - Seller's share shall be calculated as of Ing., based upon the amount of the annual taxes (as determined by the most recently assessed tax amounts) to establish a daily rate in multiplying the daily rate by the number of days from the first day of the current, semi-annual tax period to the date of Closing. If it proration method shall be applicable and shall supersede the provision to use the long proration method.

In Ohio, property taxes are paid in arrears. For example, in Franklin County, tax bills incurred for the period January through June 2022 were mailed out in late December 2022 and were payable on or before January 31st, 2023. This means that buyers will receive a tax bill for a period of time in which they did not own the property. As a result, property taxes are typically settled at closing using a tax proration method. In most areas of Ohio, transactions use a 365-day year proration known as long proration method. In some markets (most notably Montgomery and Lucas Counties) local custom and practice dictate that taxes are prorated using a 6-month "short" tax proration. Brokers operating out of their local market are encouraged to ask a broker or title agent in the market where the Property is located about the local custom for tax prorations.

275	The community development charge, if any,	applicable to the Property	was created by a covenant in a	an instrument recorded at (insert county)
276	, Vol.	, Page number	or Instrument number	

(Note: If the foregoing blanks are not filled in and a community development charge affects the Property, this Contract may not be enforceable by the Seller or binding upon the Buyer pursuant to Section 349.07 of the Ohio Revised Code unless the above recording information is provided by the Seller in a counteroffer.)

Community development charges are fees associated with the development, acquisition, construction, operation and maintenance of a certain development. Community development charges are common in some areas of Ohio, often in new suburban communities. Typically, information regarding the applicability of a community development charge to the Property is available through the county auditor. Brokers are encouraged to contact a local title agent or real estate attorney if they have any questions.

Seller warrants that no improvements or services (site or area) have been installed or furnished, nor notification received from public authority of future improvements of which any part of the costs may be assessed against the Property, except the following: (none if nothing inserted)

- 14. <u>Owners' Association</u>. If the Property is a condominium unit governed by a Condominium Association or is located within a community governed by a Homeowners' Association, Seller shall provide Buyer with the following information and documents within _____ days (7 days if left blank) after the Date of Acceptance of the Contract by all Parties:
 - Any declaration and/or deed restrictions, and bylaws of the owners' association (condominium or homeowners), including all amendments to the declaration or deed restrictions or bylaws except amendments that only increase the number of units or homes;
 - · Association board / management company contact information: name, phone number, email;
 - · Contact information for any other mandatory membership association, if applicable: name, phone number, email;
 - A statement from the association regarding this home/unit, confirming when the next association fee and any assessment payment is
 due, how often such fees/assessments are paid, the amount of such payment, the amount of any pending special assessment(s), whether
 the account is current, the amount of any additional mandatory fees for shared amenities or common elements, if applicable, and whether
 there are any pending lawsuits against the Owners' Association;
 - A statement from Seller certifying to the best of Seller's knowledge, the existence of any assessment not yet levied or any violations
 affecting the Property, the association initiation fee, reserve contribution, association transfer fee, and whether there are any pending
 lawsuits against the Owners' Association;
 - Minutes from the last 3 meetings of the directors or trustees of the Owners' Association;
 - Minutes from the last meeting of members of the Owners' Association;
 - Most recent version of unrecorded rules and regulations;

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- Current financial statement showing the nature of the association's assets, including:
 - 1. Most current balance sheets, income and expense statements, and budget; and
 - 2. Copy of the most recent reserve study.
- Percent of condominium units owner occupied, if applicable;
- The declarations page of the master insurance policy on the development;
- Any available inspection, engineering, or other certification reports completed within the past five (5) years.

Review Period: Buyer's obligations are contingent upon satisfactory review of the documents requested above. If Buyer is not provided some or all of the requested documents or is not satisfied with any of the requested documents, Buyer, as Buyer's sole remedy, may deliver a written notice of termination to Seller, and the EMD shall be disbursed pursuant to Paragraph 6 (Earnest Money). Buyer's failure to deliver the written notice of

Note: Paragraph 14 only applies to properties subject to an owners' association, such as a condominium or homeowners association. Seller's Broker is encouraged to discuss association documents with the Seller early in the process. This Paragraph is drafted to create an obligation for sellers to provide important association documents so the buyer can determine key information pertaining to the association and the property, such as solvency, upcoming assessments, and rules/regulations which may impact a buyer's decision to purchase. Buyer will have 7 days to review and provide a notice of termination or 14 days after the Date of Acceptance. If Buyer has questions with respect to the documents, it is recommended they consult with an attorney.

310 termination within 7 days of receipt of the requested documents or 14 days after the Date of Acceptance of the Contract, whichever occurs first, 311 shall constitute a waiver of Buyer's right to terminate pursuant to this provision. This provision does not limit Buyer's right to object to matters 312 set forth on the title commitment. 313 15. Utility Charges, Condominium/Owners' Association Charges, Interest, Rentals, and Security Deposits: 314 15.A. Through the date of possession, Seller shall pay all accrued utility charges, as well as any other charges that are or may become a lien on the 315 316 15.B. If Buyer is assuming any mortgage, the interest shall be prorated through the date of closing. 317 15.C. If the Property is subject to a lease, the rents shall be prorated as of the date of closing and security deposits shall be transferred to Buyer. Keys, rent roll, security deposits and a copy of all leases will be provided to Buyer no later than closing. Any further terms are set forth in the Rental 318 319 Property Addendum. (Parties shall initial if attached _____ / ____) Note: Ohio REALTORS provides an addendum for use in transactions involving property which is subject to a lease. While not required to be used, it is highly recommended. Additional terms or conditions should be prepared by an attorney representing a party. 320 15.D. At the closing of a Property which is a condominium or subject to a homeowner's association, condominium or other association periodic charges shall be prorated through the date of closing. Buyer shall pay all initial reserves and/or capital contributions that are charged by any owner's 321 association (condominium or otherwise) in connection with the sale or transfer of the Property, as well as any fee associated with lender/title 322 company required document costs. Seller shall pay all other fees that are charged in connection with the sale or transfer of the Property, including 323 324 without limitation all transfer, processing, expediting, delivery, statement, or management company fees. Note: Paragraph 15.D. includes important division of expenses that may or may not arise in the course of transaction. Brokers should discuss these expenses with their clients to avoid confusion or disagreement. 325 16. Deed and Conveyance: 326 16.A. Closing services will be provided by: (name of title company, if known.) The Parties agree to execute all documents required by the closing/escrow agent. At closing, Seller shall be responsible for transfer taxes, Owners' 327 328 Association transfer fees, conveyance fees, deed preparation, settlement fees chargeable to Seller, the cost of removing or discharging any defect, lien, or encumbrance required for conveyance of the Property as required by this Contract. 329 330 16.B. Seller shall convey to Buyer marketable title in fee simple by transferable and recordable general warranty deed, with release of dower, if any, or fiduciary deed, as appropriate, free and clear of all liens and encumbrances and except the following: 331 (a) those created by or assumed by Buyer in writing; 332 333 (b) those specifically set forth in this Contract; (c) zoning ordinances; 334 335 (d) legal highways; 336 (e) covenants, restrictions, conditions and easements of record that do not unreasonably interfere with present lawful use; and 337 (f) all timber, coal, oil, gas, and other mineral rights and interests previously transferred or reserved of record. 338 16.C. Seller warrants that during their ownership they have not transferred, conveyed, leased, or reserved any timber, coal, oil, gas, or other 339 mineral rights or interests in the Property ("Rights/Interests"), nor does Seller have knowledge of any prior transfers, conveyances, leases, or 340 reservations of any Rights/Interests, except those of public record and the following (none if nothing inserted): 341 342 Unless otherwise set forth in this Contract, Seller warrants that they will not transfer, lease, or convey to any third party or reserve for themselves 343 Rights/Interests except to Buyer as set forth in this Contract. 344 Buyer is advised that Seller may not be fully aware of the true extent of the ownership of such Rights/Interests. Buyer is further advised that the 345 title search customarily performed for the transfer of real estate is a 40-year marketable title exam. This title search does NOT guarantee or determine 346 the ownership of the Rights/Interests, which would require a specific title search by qualified professionals searching back to the 1800s or earlier. Buyer is encouraged to obtain a title search to determine the ownership of such Rights/Interests if concerned about this issue. Broker will not 347 348 provide legal advice concerning the Rights/Interests in the Property. Note: Oil and gas interests have become a subject of concern among real estate professionals since the rise of oil and gas

Note: Oil and gas interests have become a subject of concern among real estate professionals since the rise of oil and gas extraction using hydraulic fracturing processes ("fracking"). This is particularly true for rural properties located in parts of the state with active oil and gas exploration and drilling. This provision obligates the Seller to disclose their knowledge regarding oil, gas, and mineral interests, but does not obligate Seller to provide a warranty of title regarding such interests. Parties with questions with respect to ownership of such interests should consult with an attorney.

16 D. Make deed to:		

defects in order for the Seller to convey marketable title. If the	omatically extend the closing date of the Contract to resolve title he number of days inserted is "O" or zero, then the Contract must the option to accept the title defects and close or terminate the
in title (ownership) to the Property that are in existence on the date and casualty or liability insurance. Buyer is encouraged to inquire about provider. An Owner's Policy of Title Insurance, while not required, it	the policyholder of such title insurance for covered losses caused by defect the policy of title insurance is issued. Title insurance is different from the benefits of owner's title insurance from a title insurance agency is recommended. A Lender's Policy of Title Insurance, if required by the Buyer. Buyer acknowledges that it is Buyer's sole responsibility to material prior to closing. (select one):
Buyer selects an ALTA Owner's Policy of Title Insurance (standard)	Buyer selects an ALTA Homeowner's Policy of Title Insurance (enhanced)
Buyer elects not to obtain any policy of title insurance	
f a title insurance policy and title search are selected above, the cost s Buyer shall pay the entire cost. Seller shall pay the entire cost.	shall be paid as follows (select one):
Seller shall pay % or an amount not to exceed S	and Buyer to pay the balance of the cost. addition to Seller paid settlement charges stated in Paragraph 5 (Settlement)
Parties are provided options with respect to the type of title plant Title Association and its policies are used throughout Co	handling of title insurance policies in purchase contracts, the policy and payment of title policy. "ALTA" refers to the American Phio. It is strongly recommended that Seller's Broker provide the spossible following the Date of Acceptance. Questions regarding irected to a title insurance agent.
	shall be paid for by Buyer. If a new survey and legal description are requir uyer, Seller shall provide and pay for the new survey and legal description
ines and/or the location of the improvements upon the Property relative	ent upon a Property survey confirming the location of the existing boundare to such boundary lines, setback lines and/or easements. Buyer haso complete the survey and send Seller written notification of termination.
	survey and legal description are required in order for a seller to by lenders remains the obligation of Buyer. However, if a local Seller is responsible for providing and payment for those costs.

19. Foreign Investments in Real Property Tax Act ("FIRPTA"): If Seller is a "foreign person" as defined by FIRPTA, Section 1445 of the Internal Revenue Code, Buyer is required to withhold 15% of the amount realized by Seller on the transfer and remit the withheld amount to the Internal Revenue Service unless an exemption or reduced rate of withholding applies. If withholding is required, Treasury Regulations require Sellers and Buyers to provide their U.S federal tax identification number on all filings. Seller and Buyer instruct the escrow/title agent or legal representatives to prepare, execute, and deliver any document reasonably necessary to comply with FIRPTA requirements.

Note: Paragraph 19 addresses FIRPTA, a federal tax law, which involves foreign investors investing in real estate. FIRPTA has become an issue in Ohio, particularly in larger markets as we've seen a substantial influx of non-U.S. citizens investing in real estate. Seller's Brokers should ask all of their clients whether they are U.S. citizens or, if not, permanent residents holding a valid "green card" at the time of listing the Property. If the answer to both questions is "no", then the Seller should be referred to an attorney or tax professional, and Seller's Broker should notify the title agent as soon as possible.

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378 379 380	20. <u>Closing</u> : This Contract shall be performed, and this transaction shall be closed on a date mutually agreed upon by the Parties in writing, but in no event later than (insert date). For purposes of this Contract, the Parties agree that the transaction will be considered to have closed when the following has occurred: (initial only one):
381	all necessary documents have been signed by all required Parties and the transaction is funded.
382 383	ORThe date on which, following the execution of all necessary documents by the Parties, the sale proceeds are disbursed to Seller.
384 385 386 387	Notwithstanding anything to the contrary, in the event that Buyer and Seller are proceeding in good faith and closing cannot occur due to any occurrence or circumstance out of the direct control of either party (except as reserved for title defects in Paragraph 16.E – Deed and Conveyance), the date of closing shall be extended for a period of up to 7 days . Unless otherwise agreed, such extension shall extend the terms of possession and occupancy by an equal number of days as closing was extended.
388 389	The signatories below grant permission to the settlement agent to provide to their respective Broker copies of the closing disclosure and the settlement statement prior to closing.
	Note: Under Paragraph 20, the Parties must agree in writing as to when the closing will occur but includes a place for a deadline to be inserted. In some areas of Ohio, escrow closings are routinely conducted instead of "round table" closings. Because of regional differences as to when the closing is considered to have occurred, this paragraph was written to allow the parties to choose how they define closing. In the first option, the transaction is considered funded when all necessary funds have been transferred (i.e. wired) to the title agent. In the second option, closing requires signing of all necessary documents and disbursement of sale proceeds to Seller.
390	21. Possession: Possession will be provided to Buyer according to one of the following checked options:
391	At closing.
392	At o'clock AM PM on (insert date) following the closing.
393	(Insert number of days) after closing at o'clock AM PM.
394 395	If Seller maintains possession of the Property after closing, it is recommended that the Parties enter into a post-closing possession addendum. Addendum is is not attached.
396 397	If Seller fails to vacate as agreed in this Contract or any attached post-closing possession addendum, Seller shall be responsible for all expenses incurred by Buyer to obtain possession.
	Note: In some areas of Ohio, it is customary for the seller to maintain possession after closing, often for up to 30 days. Ohio REALTORS provides an addendum for use in transactions in which Seller will remain in the Property after closing. While not required to be used, it is highly recommended. Additional terms or conditions should be prepared by an attorney representing a party.
398 399 400	22. <u>Property Maintenance</u> : While Seller is in possession, Seller shall maintain the Property in the same location, condition, and working order as the Date of Acceptance of this Contract, normal wear and tear excepted. <u>This duty of maintenance</u> shall include, but not limited to, the interior and exterior grounds and all structural and mechanical equipment, including all major appliances being conveyed.
401 402 403 404	23. <u>Debris and Personal Property</u> : Property shall be broom swept clean and Seller shall remove all debris and personal property not included in this Contract, by the date and time of Buyer's possession. If Seller fails to comply with this Paragraph, any personal property/debris remaining on the Property shall be deemed abandoned and Seller shall be liable to Buyer for all costs associated with bringing the Property to broom clean condition and/or removal and disposal of Seller's personal property and other debris.
405 406 407	24. <u>Final Verification of Condition</u> : Buyer shall have the right to make a final verification of the condition of the Property no later than days (2 days if left blank) prior to execution of closing documents to confirm that (a) the Property is in substantially the same condition as it was on the date of this Contract, normal wear and tear excepted or as otherwise agreed, and (b) repairs, if any, have been completed as agreed.
408 409	25. <u>Damage or Destruction of Property</u> : NOTE: UPON DISCOVERY OF DAMAGE OR DESTRUCTION OF PROPERTY, IT IS STRONGLY RECOMMENDED THAT THE PARTIES RETAIN LEGAL COUNSEL.
410 411 412	25.A. Risk of loss to the Property occurring prior to closing shall be borne by Seller. If any part of the Property covered by this Contract is substantially damaged or destroyed prior to closing, Seller shall, within 2 days from the date of the discovery, give written notice of the damage or destruction to Buyer and/or Buyer's Broker. Such notice must include all pertinent information regarding insurance policies and claims, including

the amount of any applicable policy deduction. Upon receipt of such notice, Buyer shall, within 10 days of receipt of Seller's notice:

(1) Provide written notice to Seller or Seller's Broker that Buyer accepts the condition of the Property as damaged or destroyed and proceed to

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close;

- 416 (2) Agree to proceed to close pursuant to a written agreement reached with Seller regarding the repairs, closing date, and/or any compensation due
- 417 Buyer for damages; or
- 418 (3) Provide written notice that Buyer is terminating the Contract. Upon termination, any EMD made by Buyer shall be disbursed pursuant to Paragraph
- 419 6 (Earnest Money).

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- 25.B. Buyer's failure to provide one of the notices provided above shall constitute an election by Buyer to terminate the contract pursuant to
- Paragraph 25(A)(3) (Damage or Destruction of Property).

 25.C. Failure by Seller to provide the required written notice to Buyer and/or Buyer's Broker shall result in Buyer, upon discovery of the damage of
- **25.C.** Failure by Seller to provide the required written notice to Buyer and/or Buyer's Broker shall result in Buyer, upon discovery of the damage or destruction before closing, having all rights set forth herein.

Note: Paragraph 25 addresses the rights and obligations of the Parties in the event the Property is damaged or destroyed while the Contract is pending. This paragraph provides the option for the Parties to close pursuant to a written agreement regarding repairs, closing date, and compensation, if applicable. It is strongly recommended that Brokers, upon being informed of such damage or destruction of the Property, recommend to their clients that legal counsel be retained.

- 26. Home Warranty or Protection Plan: Buyer ___ selects ___ does not select a home warranty to be provided by ____
 (Home Warranty Company) and paid for by (select one) ____ Seller ____ Buyer at an amount not to exceed \$_____
 compensation for services rendered in connection with the sale of the home warranty.
- 27. <u>Ohio Fair Housing Law:</u> It is illegal, pursuant to the Ohio Fair Housing Law, Division (H) of Section 4112.02 of the Revised Code, and the Federal Fair Housing Law, 42 U.S.C.A. 3601, as amended, to refuse to sell, transfer, assign, rent, lease, sublease, or finance housing accommodations; refuse to negotiate for the sale or rental of housing accommodations; or otherwise deny or make unavailable housing accommodations because of race, color, religion, sex, familial status as defined in Section 4112.01 of the Revised Code, ancestry, military status as defined in that section, disability as defined in that section, or national origin or to so discriminate in advertising the sale or rental of housing, in the financing of housing, or in the provision of real estate brokerage services. It is also illegal, for profit, to induce or attempt to induce a person to sell or rent a dwelling by representations regarding the entry into the neighborhood of a person or persons belonging to one of the protected classes.
- 28. Special Flood Hazard Area. Unless previously disclosed by Seller, it is Buyer's sole responsibility to determine whether the Property is in a Special Flood Hazard Area. If it is determined that the Property is in a Special Flood Hazard Area, Buyer may terminate this Contract by sending written notice to Seller by either (1) no later than 10 days following the Date of Acceptance of this Contract if disclosed by Seller; or (2) the end of the Loan Commitment Period if not previously disclosed. If Buyer fails to deliver such written notice, this contingency is waived.
- 29. Electronic/Wire Fraud: Email is not always secure or confidential. Never respond to a request that you send funds or nonpublic personal information, such as your social security number, credit card or debit card numbers, or bank account and/or routing numbers, by email. If you receive an email message concerning a transaction and the email requests that you send funds or provide nonpublic personal information, do not respond to the email and immediately contact the known individual/entity with whom you have an established relationship using a separately verified method of communication to determine the validity of the email.
- 30. <u>MLS and Concessions:</u> The Parties authorize Broker to report sales information and financing concessions data to any Multiple Listing Service and, upon request, to any state licensed appraiser researching comparable sales to the extent necessary to accurately reflect market value.
 - 31. <u>Professional Advice and Assistance:</u> The Parties acknowledge and agree that the purchase of real property encompasses many professional disciplines. While <u>Broker possesses</u> considerable general knowledge, Broker is not an expert on matters of law, tax, insurance, financing, surveying, structural conditions, hazardous materials, environmental conditions, inspections, engineering, etc. Broker hereby advises the Parties, and the Parties acknowledge, that they should seek professional expert assistance and advice in these and other areas of professional expertise. In the event Broker provides to Buyer or Seller names of companies or sources for such advice, assistance, or services including inspections or repairs, the Parties additionally acknowledge and agree that Broker does not warrant, guarantee, or endorse the services and/or products of such companies or sources.
- 452 **32.** Indemnification: The Parties acknowledge that Broker is relying on all information provided herein or supplied by Seller or Buyer in connection with the Property and agree to indemnify and hold harmless Broker from any claims, demands, damages, lawsuits, liabilities, costs, and expenses (including reasonable attorney's fees) arising out of any misrepresentation or concealment of facts by Seller and/or Buyer.
 - **33.** <u>Compliance with Dates</u>: Time is of the essence as to all dates set forth in this Contract. This means the Parties must perform by the dates provided for in this Contract. To be binding, any agreement to modify, extend, or waive any of the dates provided herein must be in writing and signed by all Parties.

Note: To avoid any ambiguity about the dates in this Contract, Paragraph 33 affirmatively states that time is of the essence as to all dates in the Contract. This provision is an instruction to the Parties and, if needed, a court of law that all of the deadlines in the contract are to be fully enforced unless the Parties agree otherwise, and that agreement is in writing and signed by the Parties.

3	34. Dispute Resolution: In consideration of the terms and consideration as stated in this Contract, the Parties agree to mediate any dispute or claim
8	arising out of this Contract, before initiating any legal action against the other Party. In the event the mediation does not result in an acceptable
r	resolution of the Parties, then either Party may initiate a legal action against the other Party. Costs related to mediation shall be mutually shared
k	between or among the Parties. The mediation shall be held in the county where the property is located unless all Parties agree otherwise. The
r	mediator shall be mutually agreed upon by the Parties and is recommended to be a retired judge or justice, or an attorney or other professional
١	with at least five (5) years of residential real estate experience, unless the Parties mutually agree to a different mediator. If the Parties cannot
r	mutually agree upon a mediator, they will each select a mediator, who will then jointly select a mediator to conduct the mediation.

Exclusions: The following matters shall be excluded from mediation: (1) a judicial or non-judicial foreclosure or other action or proceeding to enforce a deed, mortgage or installment land sale contract as defined in accordance with Ohio law; (2) an unlawful detainer action, forcible entry detainer, eviction action, or equivalent; (3) the filing or enforcement of a mechanic's lien; and (4) any matter that is within the jurisdiction of a probate, small claims or bankruptcy court. The filing of a court action to enable the recording of a notice of pending action, for order of attachment, receivership, injunction, or other provisional remedies, shall not constitute a waiver or violation of the mediation provision of this Paragraph.

35. Additional Terms/ Conditions/ Addenda	

Note: The Parties can include other additional terms and conditions that are not included in the Contract, or use this area to reference an attached addendum.

36. Entire Agreement / Amendments to Terms. The Parties agree that this Contract, constitutes the entire agreement, and no oral or implied agreement exists. The terms and conditions of any addenda supersede any conflicting terms of this Contract, unless any addenda expressly state otherwise. Except as provided for in Paragraph 2(D) (Financing), any agreement to modify any terms of this Contact must be in writing and signed by all Parties to be enforceable. All provisions in this Contract hereto shall survive the closing and delivery of the deed.

This Contract shall be governed by and construed in accordance with the laws of the State of Ohio without regard to principles of conflicts of laws. All disputes, controversies, or litigation that may arise between the Parties must be brought in the county where the Property is located. No waiver by Seller or Buyer of any rights of the Parties hereunder shall be deemed or construed to be a waiver of such rights with respect to other or future actions of the Parties. If any of the terms or conditions of this Contract are for any reason held to be invalid or unenforceable, such invalidity or unenforceability shall not affect any of the other terms or conditions of this Contract.

Note: It is crucial that <u>all</u> agreements between the Parties regarding the real estate transaction be contained in the Contract and any subsequent amendments or addendums, fully signed and in writing.

37. <u>Signatures</u>: Only manual or electronic signatures of the Parties on Contract documents shall be valid for purposes of this Contract and any written amendments or required notices. For purposes of this provision electronic communication, for example but not limited to email messages or text messages made by a party or Broker are not considered terms of the Contract and are not binding on the Parties. This Contract may be executed in one or more counterparts, each of which shall be deemed an original, but all of which together shall constitute one and the same instrument.

Note: Agents are increasingly negotiating the terms of contracts by text messages and emails, which often results in disputes between parties as to whether a contract has been formed and the agreed upon terms. The second sentence of this paragraph was included to clarify that emails and text messages made by a party or their Broker are NOT terms of the Contract and are not binding on the Parties.

- 38. <u>Acceptance</u>: This Contract shall be accepted and binding upon each of the Parties and their respective legal representatives, successors and assigns when the final writing is signed by all necessary Parties and is delivered to the offering party or their Broker. Acceptances and any notices required under this agreement shall be provided by physical delivery or by electronic transmission and shall be effective upon delivery to the other party or their Broker. It is strongly recommended that the delivering party verify that delivery has been received by the other party.
- **39.** <u>Duration of Offer</u>: This offer is open for acceptance until ______ (insert date) at ______ o'clock __AM __PM, unless withdrawn before acceptance.
 - As a Buyer, it is important to read and understand this offer before signing below. By signing below, Buyer fully understands, and approves this offer, is of legal age and capacity, has the authority to enter into this Contract and that any and all additional signatories, including that of a spouse or otherwise, who are necessary in order to purchase the Property or obtain lender financing, have agreed to sign such required purchase and/or financing documents. (Note: Dower or other spousal rights may require signature of spouse even if spouse is not on loan or title deed.)
- Buyer acknowledges that upon written acceptance and delivery this is a legally binding Contract and that if any provision is not understood, legal advice should be obtained.

Entity (if applicable)		Entity (if applicable)	
Buyer Signature	Date/Time	Buyer Signature	Date/Time
Buyer Printed Name (and title if applicable)		Buyer Printed Name (and title if applicable)	
Note: For Buyers signing as entities, "Entity (if applicable)" line, followed the printed name of the authorized pe "Buyer Printed Name (and title if applications of the second points of the second	l by the signature o erson and their auth licable)" line.	f the authorized person on the "Buye orized capacity (i.e., sole member, n	er Signature" line, followed by nanaging member, etc.) on the
of the signer.	ueu to use the signa	ture and printed hame lines to clearly	поенину ине наше ани сараску
	or entity is not require	ed.	if any provisions are not understoo
Seller rejects Buyer's offerSeller counteroffers according to the m	odifications attached a	s Counteroffer Addendum or as modified I	nerein via an electronic signature
platform. This counteroffer is open for accep			_AMPM.
Entity (if applicable)		Entity (if applicable)	
Seller Signature	Date/Time	Seller Signature	Date/Time
Seller Printed Name (and title, if applicable)		Seller Printed Name (and title, if applicable)	
Note: For Sellers signing as entities, "Entity (if applicable)" line, followed the printed name of the authorized pe	l by the signature o erson and their auth	f the authorized person on the "Selle	er Signature" line, followed by
"Seller Printed Name (and title if app	meable, mic.		

41. <u>Release of Dower:</u> If Seller is married and Seller's spouse is not a party to this Contract, by signing below Seller's spouse hereby agrees to sign a separate release of his/her dower interest in the Property no later than the date of closing. Any questions regarding a spouse's dower interest should be referred to an attorney.

Note: In some instances, a seller's spouse may not be on the deed as a title owner and may not wish to sign a contract as a seller. By signing under this paragraph, the non-title holding spouse is aware the Property is being sold and agrees to release their dower interest on or before closing to reduce the likelihood of conflict.

Seller's Spouse Signature	Seller Spouse Printed Name
For administrative purposes only:	
Buyer's Agent Name	Listing Agent's Name
License #	License #
Phone #	Phone #
Email	Email
Brokerage/Broker & License #	Brokerage/Broker & License #

Note: The above information is included in some local markets, typically as a convenience for the title company that will be closing the transaction. However, some markets do not include this section. This information is voluntary and could be included in a separate document for those who wish to do so.

