

Self Improvement Options available through OAR's partnership and affinity program with NAR REALTOR® University.

Upskill Agent

Too busy to spend the day in a classroom? Check out the exciting offerings available 24/7 on your computer, on your time schedule!

On-line CE

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Education Newsletter

See what great offerings are available in **June & July** through your Ohio Association of REALTORS®.

Don't miss out on the **2017 Industry, Legal & Legislative Updates** in **June** and the exciting webinar with **OAR's Legal Counsel Peg Ritenour** in **July!**

QUICK LINKS

[Industry, Legal & Legislative Update](#) - 6 Locations, June

[10 Hour Post Licensure for Salespeople](#) - Columbus, June 27-28

[Webinar – Handling Multiple Offers Without Losing Your Mind...or Your License!](#)



Industry, Legal & Legislative Update Seminars - JUNE, 6 Locations! **Dayton, Toledo, Cincinnati, Cambridge, Cleveland, and Columbus**

In today's ever changing climate, it's more important than ever for REALTORS® to keep abreast of the latest information. This popular annual seminar will update you on state and federal regulatory issues, legal issues including license law updates, recent cases and industry trends designed to reduce your risk and potentially help increase your earnings!

Presented by OAR's Legal Services team, **Peg Ritenour** and **Lorie Garland**, this course is certified for **3 hours of core law credit** and offered in **six locations** across the state. Don't wait too long to register as this program fills up quickly!

[Learn more and register...](#)

10-Hour Post Licensure for Salespeople

Scheduled for **June 27 & 28** in Columbus, the **10-hour Post Licensure for Salespeople** is required of all salespeople who are within the first twelve months of being licensed. Joyce Willson will cover topics such as license law, agency, fair housing, offers and counteroffers to name just a few. to register or to obtain more information.

[Learn more and register...](#)

Join Ohio REALTORS Legal Counsel, Peg Ritenour for this exciting webinar!

A graphic for a webinar. At the top, a hand holds a key. Below it, many hands are raised in a crowd. The text is overlaid on this background.

**Handling multiple offers
without losing your mind...or your license!**

Webinar features:
Multiple offers do's, and don'ts
How texts and e-mails can bind your client
Two or more clients want the same house, now what?
Problem solve before an offer is written

July 12 ... 1-2 pm ... \$19

CLICK HERE to register



OAR PROFESSIONAL DEVELOPMENT
"THE EDUCATION YOU NEED, THE QUALITY YOU DESERVE"

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