FOR IMMEDIATE RELEASE

TO: All News Media
FROM: Thomas J. Williams, OAR President, 330.856.6100
Carl Horst, OAR Director of Publications & Media Relations, 614.225.6205
RE: April Home Sales for Ohio
DATE: May 22, 2013

The number of homes sold across Ohio rose 20.5 percent in April, as the market posted gains in activity for the 22nd consecutive month, according to the Ohio Association of REALTORS.

"The Ohio marketplace, with each passing month, continues to make significant progress in building a solid foundation for a sustained, growing housing sector," said OAR President Thomas J. Williams. "We've not only posted 22 straight months of sales gains – our longest stretch of uninterrupted growth in 16 years of tracking Ohio housing activity – but we're also seeing stability and steady gains in pricing which should help boost confidence that housing is a solid, long-term investment."

Sales through the first four months of 2013 reached 35,412, a 15.6 percent increase from the 30,636 sales posted during the same period a year ago. The average sales price (January through April) this year is $128,547, a 5.1 percent increase from the $122,349 mark set during the period a year ago.

Total dollar volume this year is more than $4.5 billion, a 21.4 percent increase from the four-month mark of a year ago of $3.7 billion.

"The ongoing recovery of the Ohio housing market is widespread…with 17 of the 20 markets we track showing gains in activity so far in 2013," Williams added. "Having so many of our individual markets record positives in a state as diverse as Ohio – with its unique blend of big urban markets and smaller, rural locales – is an indication that the Buckeye State is making significant headway in its recovery effort."

Sales in April reached 10,991; a 20.5 percent increase from the 9,121 sales posted during the month in 2012, and reached the best mark since 2007. The average sales price of $134,388 was a 3.5 percent increase from the $129,858 average price posted in April 2012.

Data provided to OAR by Multiple Listing Services includes residential closings for new and existing single-family homes and condominiums/co-ops. The Ohio Association of REALTORS, with more than 26,000 members, is the largest professional trade association in Ohio.

Refer to the following pages for a market by market analysis of sales activity throughout Ohio and local contact information.

{NOTE: There might be a slight variance between the reported number of sales contained in this release and actual activity in the various markets due to OAR's early reporting requirement. Check with contacts in the particular market.)

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Ohio MLS Stats Report for April 2013**

	Number of Units Sold			Dollar Volume			Average Sale Price		
MLS	**2012**	**2013**	**%Change**	**2012**	**2013**	**%Change**	**2012**	**2013**	**% Change**
Ashland	46	42	-8.7%	$4,791,683	$4,270,666	-10.9%	$104,167	$101,683	-2.4%
Athens	39	61	56.4%	$4,402,400	$7,540,137	71.3%	$112,882	$123,609	9.5%
Cambridge	25	32	28.0%	$1,982,700	$2,980,512	50.3%	$79,308	$93,141	17.4%
Cincinnati	1,547	1,908	23.3%	$230,181,079	$300,215,700	30.4%	$148,792	$157,346	5.7%
Columbus	1,748	2,390	36.7%	$288,986,352	$389,770,760	34.9%	$165,324	$163,084	-1.4%
Dayton	948	1,085	14.5%	$116,608,715	$134,632,598	15.5%	$123,005	$124,085	0.9%
Firelands	194	212	9.3%	$19,047,992	$24,027,471	26.1%	$98,186	$113,337	15.4%
Greater Ports.	47	50	6.4%	$3,551,099	$4,541,099	27.9%	$75,555	$90,822	20.2%
Heartland	104	137	31.7%	$11,493,941	$15,410,783	34.1%	$110,519	$112,487	1.8%
Knox	39	47	20.5%	$4,649,509	$6,598,836	41.9%	$119,218	$140,401	17.8%
Lancaster	41	65	58.5%	$4,969,200	$7,801,885	57.0%	$121,200	$120,029	-1.0%
Mansfield	132	137	3.8%	$10,239,828	$11,388,003	11.2%	$77,574	$83,124	7.2%
Marion	56	69	23.2%	$3,700,345	$5,724,701	54.7%	$66,078	$82,967	25.6%
NEOHREX*	2,880	3,325	15.5%	$352,361,851	$422,496,917	19.9%	$122,348	$127,067	3.9%
Scioto Valley	74	79	6.8%	$7,918,400	$7,921,251	0.0%	$107,005	$100,269	-6.3%
Toledo	610	632	3.6%	$60,406,000	$62,088,000	2.8%	$99,026	$98,241	-0.8%
Tri-State*	73	64	-12.3%	$7,302,850	$5,749,000	-21.3%	$100,039	$89,828	-10.2%
West Central	101	136	34.7%	$9,994,085	$12,262,303	22.7%	$98,951	$90,164	-8.9%
WRIST*	368	453	23.1%	$37,267,050	$46,079,350	23.6%	$101,269	$101,720	0.4%
Zanesville	49	67	36.7%	$4,583,952	$5,553,594	21.2%	$93,550	$82,889	-11.4%
Statewide	9,121	10,991	20.5%	$1,184,439,031	$1,477,053,566	24.7%	$129,858	$134,388	3.5%

* NEOHREX (Northeast Ohio Real Estate Exchange): Summit, Portage, Trumbull, Stark, Mahoning, Columbiana, Carroll, Tuscarawas, Coshocton, Cuyahoga, Lake, Geauga, Medina, Ashtabula, Wayne, Holmes and Lorain Counties; WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer Counties.Tri-State: Belmont, Harrison and Jefferson Counties.

*****Report reflects reported closings by MLSes for the above areas and time period. It includes new and existing residential single family and condo/co-ops.***

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Ohio MLS Stats Report for January through April 2013**

	Number of Units Sold			Dollar Volume			Average Sale Price		
MLS	**2012**	**2013**	**%Change**	**2012**	**2013**	**%Change**	**2012**	**2013**	**% Change**
Ashland	145	166	14.5%	$13,959,458	$14,859,336	6.4%	$96,272	$89,514	-7.0%
Athens	148	140	-5.4%	$17,306,700	$17,158,626	-0.9%	$116,937	$122,562	4.8%
Cambridge	98	116	18.4%	$7,934,221	$10,919,737	37.6%	$80,961	$94,136	16.3%
Cincinnati	5,222	6,311	20.9%	$739,129,043	$948,684,204	28.4%	$141,541	$150,322	6.2%
Columbus	5,730	7,111	24.1%	$885,463,349	$1,116,589,850	26.1%	$154,531	$157,023	1.6%
Dayton	3,143	3,586	14.1%	$353,130,854	$420,827,296	19.2%	$112,355	$117,353	4.4%
Firelands	649	720	10.9%	$66,261,595	$76,216,632	15.0%	$102,098	$105,856	3.7%
Greater Ports.	147	127	-13.6%	$12,169,643	$11,218,394	-7.8%	$82,787	$88,334	6.7%
Heartland	355	392	10.4%	$38,112,617	$43,748,838	14.8%	$107,359	$111,604	4.0%
Knox	109	161	47.7%	$12,432,484	$18,186,608	46.3%	$114,059	$112,960	-1.0%
Lancaster	158	193	22.2%	$17,204,205	$23,140,519	34.5%	$108,887	$119,899	10.1%
Mansfield	435	531	22.1%	$33,676,775	$39,689,394	17.9%	$77,418	$74,745	-3.5%
Marion	205	235	14.6%	$14,078,584	$17,755,515	26.1%	$68,676	$75,555	10.0%
NEOHREX*	9,678	10,731	10.9%	$1,111,934,323	$1,320,382,145	18.7%	$114,893	$123,044	7.1%
Scioto Valley	270	311	15.2%	$24,728,266	$30,401,723	22.9%	$91,586	$97,755	6.7%
Toledo	2,028	2,205	8.7%	$190,849,000	$218,342,000	14.4%	$94,107	$99,021	5.2%
Tri-State*	258	239	-7.4%	$25,479,438	$20,020,545	-21.4%	$98,758	$83,768	-15.2%
West Central	380	416	9.5%	$34,121,310	$37,186,709	9.0%	$89,793	$89,391	-0.4%
WRIST*	1,298	1,511	16.4%	$134,294,678	$147,624,988	9.9%	$103,463	$97,700	-5.6%
Zanesville	180	210	16.7%	$16,028,008	$19,156,836	19.5%	$89,044	$91,223	2.4%
Statewide	30,636	35,412	15.6%	$3,748,294,551	$4,552,109,895	21.4%	$122,349	$128,547	5.1%

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For more information on home sales activity in a particular marketplace, contact one of the following Local Boards/Associations of REALTORS® or Multiple Listing Services:

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