



**FOR IMMEDIATE RELEASE**

TO: All News Media  
FROM: Pete Kopf, OAR President, 513.235.3867  
Carl Horst, OAR Director of Publications & Media Relations, 614.225.6205  
RE: Ohio's April 2017 Home Sales  
DATE: May 24, 2017



The rate of homes sold across Ohio in April nearly mirrored the level posted during the month a year ago, falling a negligible 0.3 percent, according to Ohio REALTORS.

“Activity in the housing marketplace in April was solid, as the rate of sales activity reached the second best level ever for the month since Ohio’s REALTORS began tracking data in 1998,” said Ohio REALTORS President Pete Kopf. “We also experienced a healthy gain in the average sales price, evidence that housing is a solid, long-term investment.

“Ohio’s REALTOR community remains hopeful that we will begin to experience a rise in the number of homes being listed for sale so that we can continue to move the marketplace forward.”

April’s average home price of \$170,318 reflects a 5 percent increase from the \$162,228 mark posted during the month last year.

Sales in April reached a seasonally adjusted annual rate of 152,322, a slight 0.3 percent decrease from the 152,708 level during the month a year ago. The market experienced a 2.4 percent decrease in sales from March’s seasonally adjusted annual rate of 156,096.

Around the state, 13 of the 18 markets tracked reported an uptick in average sales price. A total of five markets experienced an increase in sales activity.

Data provided to OAR by Multiple Listing Services includes residential closings for new and existing single-family homes and condominiums/co-ops. The Ohio Association of REALTORS®, with more than 30,000 members, is the largest professional trade association in Ohio. The methods addressing OAR’s reporting of home sales activity is available at [www.ohiorealtors.org](http://www.ohiorealtors.org).

Refer to the following pages for OAR’s seasonally adjusted Ohio home sales report, as well as a market by market analysis of sales activity throughout Ohio and local contact information.

*(NOTE: There might be a slight variance between the reported number of sales contained in this release and actual activity in the various markets due to OAR’s early reporting requirement. Check with contacts in the particular market.)*

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**Ohio Association of REALTORS®**  
**Ohio Existing Home Sales\***  
**April 2017**

Year	Month	Sales Activity		Average Sale Price
		Seasonally Adjusted Annual Rate	Not Seasonally Adjusted	Not Seasonally Adjusted
2016	Apr	152,708	12,836	\$162,228
2016	May	149,002	14,407	\$167,861
2016	Jun	148,312	15,838	\$178,592
2016	Jul	145,835	14,377	\$173,091
2016	Aug	144,627	14,909	\$168,212
2016	Sep	149,920	13,777	\$165,748
2016	Oct	154,034	12,696	\$163,279
2016	Nov	150,157	11,179	\$161,913
2016	Dec	153,477	11,316	\$159,531
2017	Jan	150,431	8,228	\$154,466
2017	Feb	148,826	8,381	\$152,236
2017	Mar	156,096	12,245	\$163,382
2017	Apr	152,322	12,124	\$170,318
<b>% change last month:</b>		-2.4%	-1.0%	
<b>% change last year:</b>		-0.3%	-5.5%	5.0%
<b>Year-end</b>				
	2015	139,632		\$155,505
	2016	148,952		\$163,503
	2017p	152,172		\$173,477

*\*Report reflects reported closings by Ohio MLSes and includes new and existing residential single family and condos.*

# Ohio Local MLS Stats Report for April 2017

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2016	2017	%Change	2016	2017	%Change	2016	2017	% Change
Ashland	42	36	-14.3%	\$3,837,225	\$4,659,566	21.4%	\$91,363	\$129,432	41.7%
Athens	39	49	25.6%	\$5,379,713	\$7,443,850	38.4%	\$137,941	\$151,915	10.1%
Cincinnati	2,362	2,112	-10.6%	\$440,362,552	\$431,834,444	-1.9%	\$186,436	\$204,467	9.7%
Columbus	2,781	2,479	-10.9%	\$558,955,971	\$533,594,834	-4.5%	\$200,991	\$215,246	7.1%
Dayton	1,299	1,316	1.3%	\$190,534,920	\$206,823,500	8.5%	\$146,678	\$157,161	7.1%
Firelands	275	238	-13.5%	\$35,511,445	\$31,202,353	-12.1%	\$129,133	\$131,102	1.5%
Greater Ports.	43	38	-11.6%	\$3,978,720	\$3,397,857	-14.6%	\$92,528	\$89,417	-3.4%
Guerns.-Musk.	87	88	1.1%	\$11,592,925	\$9,786,375	-15.6%	\$133,252	\$111,209	-16.5%
Heartland	128	108	-15.6%	\$17,757,858	\$15,233,416	-14.2%	\$138,733	\$141,050	1.7%
Knox	56	55	-1.8%	\$8,136,150	\$7,678,765	-5.6%	\$145,288	\$139,614	-3.9%
Lancaster	53	55	3.8%	\$6,842,247	\$7,346,790	7.4%	\$129,099	\$133,578	3.5%
Mansfield	179	194	8.4%	\$22,254,653	\$22,020,962	-1.1%	\$124,328	\$113,510	-8.7%
Marion	62	52	-16.1%	\$6,538,250	\$5,245,445	-19.8%	\$105,456	\$100,874	-4.3%
NEOHREX*	4,083	3,861	-5.4%	\$602,263,534	\$585,616,524	-2.8%	\$147,505	\$151,675	2.8%
Scioto Valley	78	71	-9.0%	\$8,757,606	\$8,926,901	1.9%	\$112,277	\$125,731	12.0%
Toledo	752	735	-2.3%	\$101,934,000	\$101,080,000	-0.8%	\$135,551	\$137,524	1.5%
West Central	184	183	-0.5%	\$21,283,875	\$21,418,200	0.6%	\$115,673	\$117,039	1.2%
WRIST*	484	454	-6.2%	\$60,937,406	\$61,630,954	1.1%	\$125,904	\$135,751	7.8%
<b>Statewide</b>	12,987	12,124	-6.6%	\$2,106,859,050	\$2,064,940,736	-2.0%	\$162,228	\$170,318	5.0%

\* NEOHREX (Northeast Ohio Real Estate Exchange): Summit, Portage, Trumbull, Stark, Mahoning, Columbiana, Carroll, Tuscarawas, Coshocton, Cuyahoga, Lake, Geauga, Medina, Ashtabula, Wayne, Holmes and Lorain, Belmont, Harrison and Jefferson Counties; WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer Counties.

**\*\*Report reflects reported closings by MLSes for the above areas and time period. It includes new and existing residential single family and condo/co-ops.**

# Ohio Local MLS Stats Report for January through April 2017

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2016	2017	%Change	2016	2017	%Change	2016	2017	% Change
Ashland	123	120	-2.4%	\$12,695,832	\$14,600,726	15.0%	\$103,218	\$121,673	17.9%
Athens	108	169	56.5%	\$14,127,720	\$22,611,349	60.0%	\$130,812	\$133,795	2.3%
Cincinnati	7,186	7,150	-0.5%	\$1,273,270,217	\$1,370,799,175	7.7%	\$177,188	\$191,720	8.2%
Columbus	8,459	8,282	-2.1%	\$1,620,781,340	\$1,681,712,764	3.8%	\$191,604	\$203,056	6.0%
Dayton	4,068	4,306	5.9%	\$554,634,328	\$640,319,087	15.4%	\$136,341	\$148,704	9.1%
Firelands	869	840	-3.3%	\$110,228,590	\$108,020,224	-2.0%	\$126,845	\$128,596	1.4%
Greater Ports.	149	151	1.3%	\$15,382,205	\$14,223,613	-7.5%	\$103,236	\$94,196	-8.8%
Guerns.-Musk.	327	364	11.3%	\$39,776,354	\$42,153,168	6.0%	\$121,640	\$115,805	-4.8%
Heartland	394	409	3.8%	\$55,391,371	\$57,354,749	3.5%	\$140,587	\$140,232	-0.3%
Knox	184	171	-7.1%	\$26,146,215	\$27,635,862	5.7%	\$142,099	\$161,613	13.7%
Lancaster	159	182	14.5%	\$19,542,479	\$25,514,474	30.6%	\$122,909	\$140,189	14.1%
Mansfield	563	619	9.9%	\$63,631,439	\$64,754,135	1.8%	\$113,022	\$104,611	-7.4%
Marion	229	166	-27.5%	\$24,534,232	\$17,505,103	-28.7%	\$107,136	\$105,452	-1.6%
NEOHREX*	13,348	13,193	-1.2%	\$1,826,213,628	\$1,914,816,884	4.9%	\$136,816	\$145,139	6.1%
Scioto Valley	278	217	-21.9%	\$30,080,431	\$26,106,473	-13.2%	\$108,203	\$120,306	11.2%
Toledo	2,466	2,517	2.1%	\$305,723,000	\$327,165,000	7.0%	\$123,975	\$129,982	4.8%
West Central	573	591	3.1%	\$62,041,782	\$61,843,493	-0.3%	\$108,275	\$104,642	-3.4%
WRIST*	1,541	1,568	1.8%	\$182,623,835	\$200,636,379	9.9%	\$118,510	\$127,957	8.0%
<b>Statewide</b>	41,024	41,015	0.0%	\$6,236,824,998	\$6,617,772,658	6.1%	\$152,029	\$161,350	6.1%

\* NEOHREX (Northeast Ohio Real Estate Exchange): Summit, Portage, Trumbull, Stark, Mahoning, Columbiana, Carroll, Tuscarawas, Coshocton, Cuyahoga, Lake, Geauga, Medina, Ashtabula, Wayne, Holmes and Lorain, Belmont, Harrison and Jefferson Counties; WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer Counties.

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For more information on home sales activity in a particular marketplace, contact one of the following Local Boards/Associations of REALTORS® or Multiple Listing Services:

**2017 OAR President**  
Pete Kopf – 513.235.3867

**Akron Cleveland Association**

Sandy Naragon, EO • 216/525-4841  
Jim Fox, President • 330/835-4900

**Ashland Board**

Misty Miller, EO • 419/281-2700  
Sue Ann Graham, President • 419/651-5082

**Ashtabula County Board**

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Clorice Dlugos, President • 440/812-2542

**Athens County Board**

Suzanne Vazzano, EO • 740/594-4935  
Joshua Radcliff, President • 740/592-3015

**Butler-Warren Association**

Leslie Besl, EO • 513/939-2881  
Kelly Umbstead, President • 513/521-2181

**Cincinnati Area Board**

Jim Abele, EO • 513/761-8800  
David Welch, President • 513/777-2333

**Columbus REALTORS**

Stan Collins, EO • 614/475-4000  
Mic Gordon, President • 614/944-5900

**Dayton Area Board**

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Karen O'Grady-Hughey, President • 937/470-7756

**East Central Association**

Rose Wanosik, EO • 330/343-7736  
Rick DeLuca, President • 740/264-6989

**Firelands Association**

David Freitag, EO • 419/625-5787  
Alex Johnson, President • 419/656-6822

**Guernsey Muskingum Valley Association**

Kathy Warne, EO • 740/562-3000  
Susan McCollister, President • 740/252-1602

**Heartland Association**

Sandi Blandzinski, EO • 419/422-3833  
Kent Hilty, President • 419/348-8691

**Knox County Board**

Jeri Scott, EO • 740/392-8490  
Martha Edelblute, President • 740/397-4060

**Lake & Geauga Area Association**

Vicki Pate, EO • 440/350-9000  
Michael Ross, President • 440/520-9294

**Lancaster County Board**

Debbie Hoelscher, EO • 740/215-7711  
Jeff Sauer, President • 740/689-9090

**Licking County Board**

Patty Osborn, EO • 740/345-2151  
Tracie Cope, President • 740/405-6231

**Lorain County Association**

Barb Tressel-Bangas, EO • 440/328-4210  
Chad Schneider, President • 440/225-8449

**Mansfield Association**

Barbara Murray, EO • 419/756-1130  
Debra Jones, President • 419/527-3047

**Marion Board**

Lori Dye, EO • 740/387-2928  
Becky Richardson, President • 740/389-5500

**Medina County Board**

Sherry Stell, EO • 330/722-1000  
Ruthie Lowrey, President • 440/476-2795

**Midwestern Ohio Association**

Brenda Blair, EO • 937/335-8501  
Bert Barnes, President • 937/339-0508

**NEOHREX (Northeast Ohio Real Estate Exchange)**

Carl DeMusz, CEO NORMLS • 216/486-4121  
John Kurlich, CEO CRIS • 330/376-0015

**Portage County Association**

Jennifer Robertson, EO • 330/296-5451  
Polly Kordinack, President • 330/562-6188

**Portsmouth Board**

Opal Porter, EO • 740/574-2974  
Renee Storey, President • 740/935-2543

**Scioto Valley Association**

Brenda Free, EO • 740/773-7489  
Dirck Everhart, President • 740/703-4895

**Southern Ohio Association**

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Carrie McIntosh-Owen, President • 513/677-1830

**Springfield Board**

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**Stark County Association**

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Debi Zeren, President • 330/418-0063

**Toledo Regional Association**

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**Warren Area Board**

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**Wayne-Holmes Association**

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**West Central Association (Lima Area)**

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**Western Regional Information Systems & Technology**

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**Youngstown Columbiana Area**

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