



## FOR IMMEDIATE RELEASE

TO: All News Media  
FROM: John Mangas, Ohio REALTORS 2022 President, 419.283.7081  
Carl Horst, Ohio REALTORS Vice President of External Affairs, 614.225.6205  
RE: Ohio's April 2022 Home Sales  
DATE: May 19, 2022



Activity across the Ohio housing marketplace continued to stabilize in April, as sales fell slightly the level reached during the month a year ago and overall prices posted gains, according to Ohio REALTORS.

Homes sales in April 2022 reached 12,803, a 2.5% decrease the 13,135 sales recorded during the month a year ago. The average sales price across Ohio in April reached \$257,486, a 9.3% increase from the \$235,573 mark posted during the month in 2021.

“Rising mortgage interest rates, combined with tight inventories of homes being marketed for sale throughout the state, has begun to bring the Ohio housing market back into balance,” said Ohio REALTORS President John Mangas. “While there was a marginal decline in sales activity during the month compared to a year ago, the market’s overall average price posted a healthy gain – reflecting continued interest among would-be buyers seeking to make a move.”

Around the state, 14 of the 15 Ohio markets tracked experienced an increase in average price for the month compared to April 2021. Additionally, three local markets showed an increase in sales activity compared to a year ago.

Data provided to Ohio REALTORS by Multiple Listing Services includes residential closings for new and existing single-family homes and condominiums/co-ops.

Ohio REALTORS, with more than 36,000 members, is the largest professional trade association in Ohio.

Refer to the following pages for a market-by-market analysis of sales activity throughout Ohio and local contact information.

*(NOTE: There might be a slight variance between the reported number of sales contained in this release and actual activity in the various markets due to Ohio REALTORS' early reporting requirement. Check with contacts in the particular market.)*

---

John Mangas, President • Scott R. Williams, RCE, CEO

200 E. Town St. • Columbus OH, 43215-4648

P 614.228.6675 • F 614.228.2601 • [info@ohiorealtors.org](mailto:info@ohiorealtors.org) • [www.ohiorealtors.org](http://www.ohiorealtors.org)



# Ohio Local MLS Stats Report for April 2022

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2021	2022	%Change	2021	2022	%Change	2021	2022	% Change
Ashland	41	40	-2.4%	\$ 7,188,700.00	\$ 7,713,250.00	7.3%	\$175,334	\$192,831	10.0%
Athens	60	67	11.7%	\$ 12,119,787.00	\$ 13,455,890.00	11.0%	\$201,996	\$200,834	-0.6%
Cincinnati	2274	2171	-4.5%	\$ 649,306,656.00	\$ 643,931,328.00	-0.8%	\$285,535	\$296,606	3.9%
Columbus	2804	2772	-1.1%	\$ 818,487,600.00	\$ 926,103,024.00	13.1%	\$291,900	\$334,092	14.5%
Dayton	1357	1312	-3.3%	\$ 303,103,444.00	\$ 322,003,295.00	6.2%	\$223,363	\$245,429	9.9%
Firelands	251	247	-1.6%	\$ 46,996,850.00	\$ 54,101,060.00	15.1%	\$187,238	\$219,033	17.0%
Greater Ports.	67	60	-10.4%	\$ 8,086,797.00	\$ 7,929,940.00	-1.9%	\$120,698	\$132,166	9.5%
Knox	41	24	-41.5%	\$ 7,170,027.00	\$ 4,599,800.00	-35.8%	\$174,879	\$191,658	9.6%
Lancaster	21	15	-28.6%	\$ 3,421,150.00	\$ 2,490,140.00	-27.2%	\$162,912	\$166,009	1.9%
Mansfield	140	126	-10.0%	\$ 19,398,340.00	\$ 21,130,642.00	8.9%	\$138,560	\$167,704	21.0%
MLS Now <sup>1</sup>	4405	4301	-2.4%	\$ 910,561,342.00	\$ 953,258,022.00	4.7%	\$206,711	\$221,636	7.2%
NORIS <sup>2</sup>	913	856	-6.2%	\$ 173,633,240.00	\$ 180,740,885.00	4.1%	\$190,179	\$211,146	11.0%
Scioto Valley	90	109	21.1%	\$ 13,262,937.00	\$ 19,198,100.00	44.7%	\$147,366	\$176,129	19.5%
West Central <sup>3</sup>	240	214	-10.8%	\$ 39,051,643.00	\$ 39,309,893.00	0.7%	\$162,715	\$183,691	12.9%
WRIST <sup>4</sup>	421	489	16.2%	\$ 80,101,412.00	\$ 100,623,521.00	25.6%	\$190,265	\$205,774	8.2%
<b>Statewide</b>	<b>13,125</b>	<b>12,803</b>	<b>-2.5%</b>	<b>\$3,091,889,925</b>	<b>\$3,296,588,790</b>	<b>6.6%</b>	<b>\$235,573</b>	<b>\$257,486</b>	<b>9.3%</b>

<sup>1</sup> MLS Now: Ashtabula, Belmont, Carroll, Columbiana, Coshocton, Cuyahoga, Geauga, Gernsey, Harrison, Holmes, Jefferson, Lake, Lorain, Mahoning, Medina, Muskingum, Portage, Stark, Summit, Trumbull, Tuscarawas, Washington and Wayne Counties.

<sup>2</sup> NORIS (Northwest Ohio Regional Information System): Lucas, Fulton, Defiance, Williams, Henry, Wood, Putnam, Paulding, Hancock, and Wyandot Counties.

<sup>3</sup> West Central: Allen, Hardin and Van Wert Counties.

<sup>4</sup> WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer Counties.

**Report reflects reported closings by MLSes for the above areas and time period. It includes new and existing residential single family and condo/co-ops.**

Tuesday, May 17, 2022

## Ohio Local MLS Stats Report for January through April 2022

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2021	2022	%Change	2021	2022	%Change	2020	2021	% Change
Ashland	140	145	3.6%	\$ 25,212,575.00	\$ 27,735,675.00	10.0%	\$180,090	\$191,281	6.2%
Athens	410	454	10.7%	\$ 33,597,418.00	\$ 44,918,782.00	33.7%	\$81,945	\$98,940	20.7%
Cincinnati	7574	7311	-3.5%	\$ 2,009,495,989.00	\$ 2,098,160,794.00	4.4%	\$265,315	\$286,987	8.2%
Columbus	9178	9077	-1.1%	\$ 2,557,018,334.00	\$ 2,839,385,447.00	11.0%	\$278,603	\$312,811	12.3%
Dayton	4703	4627	-1.6%	\$ 962,244,219.00	\$ 1,054,599,074.00	9.6%	\$204,602	\$227,923	11.4%
Firelands	908	816	-10.1%	\$ 166,075,516.00	\$ 168,102,173.00	1.2%	\$182,903	\$206,008	12.6%
Greater Ports.	214	213	-0.5%	\$ 24,154,235.00	\$ 29,141,495.00	20.6%	\$112,870	\$136,815	21.2%
Knox	150	122	-18.7%	\$ 26,250,906.00	\$ 29,113,850.00	10.9%	\$175,006	\$238,638	36.4%
Lancaster	69	50	-27.5%	\$ 12,147,996.00	\$ 9,393,633.00	-22.7%	\$176,058	\$187,873	6.7%
Mansfield	519	783	50.9%	\$ 73,504,683.00	\$ 67,724,073.00	-7.9%	\$141,628	\$86,493	-38.9%
MLS Now <sup>1</sup>	15152	14877	-1.8%	\$ 2,954,010,571.00	\$ 3,167,621,371.00	7.2%	\$194,958	\$212,921	9.2%
NORIS <sup>2</sup>	3151	3074	-2.4%	\$ 569,489,483.00	\$ 599,520,326.00	5.3%	\$180,733	\$195,029	7.9%
Scioto Valley	322	321	-0.3%	\$ 51,803,095.00	\$ 56,109,015.00	8.3%	\$160,879	\$174,794	8.6%
West Central <sup>3</sup>	683	754	10.4%	\$ 107,385,988.00	\$ 123,948,792.00	15.4%	\$157,227	\$164,388	4.6%
WRIST <sup>4</sup>	1590	1644	3.4%	\$ 287,483,079.00	\$ 321,578,948.00	11.9%	\$180,807	\$195,608	8.2%
<b>Statewide</b>	<b>44,763</b>	<b>44,268</b>	<b>-1.1%</b>	<b>\$9,859,874,087</b>	<b>\$10,637,053,448</b>	<b>7.9%</b>	<b>\$220,268</b>	<b>\$240,288</b>	<b>9.1%</b>

<sup>1</sup> MLS Now: Ashtabula, Belmont, Carroll, Columbiana, Coshocton, Cuyahoga, Geauga, Gernsey, Harrison, Holmes, Jefferson, Lake, Lorain, Mahoning, Medina, Muskingum, Portage, Stark, Summit, Trumbull, Tuscarawas, Washington and Wayne Counties.

<sup>2</sup> NORIS (Northwest Ohio Regional Information System): Lucas, Fulton, Defiance, Williams, Henry, Wood, Putnam, Paulding, Hancock, and Wyandot Counties.

<sup>3</sup> West Central: Allen, Hardin and Van Wert Counties.

<sup>4</sup> WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer Counties.

**\*\*Report reflects reported closings by MLSes for the above areas and time period. It includes new and existing residential single family and condo/co-ops.**

Tuesday, May 17, 2022

**CONTACT: 2022 Ohio REALTORS President John Mangas – 419.283.7081**

For more information on home sales activity in a particular marketplace, contact one of the Local Boards/Associations or Multiple Listing Services below.

**Akron Cleveland Association**

Sandy Naragon, CEO | 216.901.0130  
Candice Eberhardt, President | 330.608.1776

**Ashland Board**

Misty Miller, EO | 419.281.2700  
April Ochier, President | 419.651.6902

**Ashtabula County Board**

Lisa Brail, EO | 440.998.1152  
Debra Woodworth, President | 440.206.6159

**Athens County Board**

Meranda Chesser, Interim EO | 740.856.0550  
Shannon Freed, President | 614.330.8475

**Beaver Creek Area Association**

Dale Meller, EO | 330.383.5554  
Ronald Bryer, President | 330.385.2311

**Cincinnati Area Board**

Rich Fletcher, CEO | 513.761.8800  
Kay Edwards, President | 513.227.3441

**Columbus REALTORS**

Brent Swander, CEO | 614.475.4000  
Sue Van Woerkom, President | 614.582.6616

**Dayton REALTORS**

Carlton Jackson, CEO | 937.223.0900  
Billie Duncan-Hart, President | 937.623.7814

**Delaware County Board**

Joni Regula, EO | 740.363.3227  
Stephanie VanGundy, President | 740.816.1031

**East Central Association**

Holly Lehigh, EO | 330.343.7736  
Greg Norris, President | 330.447.3068

**Firelands Association**

David Freitag, CEO | 419.217.0870  
Janet Herzog, President | 419.618.2220

**Guernsey Muskingum Valley Association**

Steffanie Bush, EO | 740.452.3890

**Knox County Board**

Jeri Scott, EO | 740.392.8490  
Dustin Graham, President | 740.504.4425

**Lake & Geauga Area Association**

Interim CEO | 440.350.9000  
Rebecca Donatelli, President | 216.632.0515

**Lancaster Board**

Debbie Hoelscher, EO | 740.653.1861  
Bernadette Gorby, President | 614.459.7400

**Licking County Board**

Patty Osborn, EO | 740.345.2151  
Jeff Kreager, President | 740.366.1515

**Mansfield Association**

Lanie Bauer, EO | 419.756.1130  
Wendy Hunt, President | 419.543.5796

**Marietta Board**

Carrie Hale, EO | 740.373.8194  
David Chichester, President | 740.374.7325

**Medina County Board**

Sherry Stell, EO | 330.722.1000  
Ro Reed, President | 330.571.9931

**Midwestern Ohio Association**

Megan Wise | 937.335.8501  
Tanya Blair, President | 937.214.0427

**MLS Now**

Carl DeMusz, CEO | 216.485.4100  
John Kurlich, COO | 216.485.4100

**NORIS MLS**

Megan Foos, CEO | 419.535.3222

**Northwest Ohio REALTORS (Toledo Area)**

Megan Foos, CEO | 419.535.3222  
Anthony Bassett, President | 419.340.7843

**(Greater) Portsmouth Area Board**

Amy Patrick, EO | 740.353.3079

**Scioto Valley Association**

Brenda Free, EO | 740.773.7489  
Gayle Smith, President | 740.253.0044

**Southern Ohio Association**

Alexia Billings, EO | 513.528.2657  
Rusty Fite, President | 937.725.7101

**Springfield Board**

Karen Bodey, EO | 937.323.6489  
Belinda Gaier, President | 937.631.1720

**Stark Trumbull Area REALTORS**

Collene Burgess, CEO | 330.494.5630  
Marlin Palich, President | 330.727.1723

**Wayne-Holmes Association**

Amy Scott, EO | 330.264.8062  
Melissa Mariola-Davis, President | 330.464.6241

**West Central Association (Lima Area)**

Cara Budde, EO | 419.227.5432  
Antwillia Davis, President | 419.957.4276

**WRIST MLS**

Stan Hartke, CEO | 937.335.1117

**Youngstown Columbiana Association**

Julie Larson, CEO | 330.788.7026  
Dennis Gonatas, President | 330.501.8300

**Lorain County Association**

Barb Tressel-Bangas, EO | 440.328.4210  
Janet Beane, President | 440.336.5000