

Ohio REALTORS® presents...

The FIRST and ONLY team certification recognized by the National Association of REALTORS®.

# achieve more WITH YOUR C-RETS certification



**TAKE THE COURSE!**

**May 7, 2019**

9:00 a.m. – 4:30 p.m.

Ohio REALTORS®  
200 E. Town St.  
Columbus, OH

*Registration on reverse...*

## DESIGNING & SUSTAINING SUCCESSFUL TEAMS

1-Day Elective Course

Learn best practices in team management:

### WHAT TO EXPECT

- Comprehend why there's a need for team
- Understand the team's design and place in the brokerage
- Learn the benefit and challenges of a team
- Identify how to build the best team by recruiting the right talent
- Build your team's identity and vision through effective marketing



Visit [REBinstitute.com](http://REBinstitute.com) to learn how to earn the C-RETS certification and for a list of all course offerings!

# C-RETS Elective – Designing & Sustaining Successful Teams

## Tuesday, May 7, 2019

**Location:**

Ohio REALTORS®  
200 E. Town St.  
Columbus, OH

**Time:**

9:00 a.m. – 4:30 p.m.  
(Check in begins at 8:30 a.m.)

**Registration Fee - \$130****CE Credit:**

- 6.5 hours credit
- Elective for the C-RETS certification

***Please print:***

Name: \_\_\_\_\_  
RE File # \_\_\_\_\_  
Phone: \_\_\_\_\_  
Email: \_\_\_\_\_

Payment amount enclosed \_\_\_\_\_

\_\_ Visa    \_\_ MC    \_\_ Discover    \_\_ AMEX    Check # \_\_\_\_\_

Acct. # \_\_/\_\_/\_\_/\_\_/\_\_/\_\_/\_\_/\_\_/\_\_/\_\_/\_\_/\_\_/\_\_/\_\_/\_\_/\_\_

Exp. \_\_/\_\_/\_\_    Signature \_\_\_\_\_

**Instructor:** Marlene Burkhart, ABR, BPOR, CDPE, CIPS, CRB, CRP, C-RETS, CRS, e-PRO, GREEN, RENE, SRES, SRS

*Do you have any disabilities which require special accommodations, including the provision of auxiliary aids and services? If so please indicate needs:*

***Return to:***

Ohio REALTORS®  
200 E. Town Street  
Columbus, Ohio 43215-4648  
Phone: 614.225.6229  
Fax: 614.241.2848  
[www.ohiorealtors.org](http://www.ohiorealtors.org)

***Earning the C-RETS Certification***

The C-RETS curriculum provides a comprehensive foundation of skill development, training, and resources to build, lead and manage a high-performance team. You choose the courses that best meet your learning needs. Earn your C-RETS today to maximize your team's performance and your individual potential!

***Requirements:***

- Must be completed within four (4) years of enrolling (starting with the date of your first C-RETS course).
- Complete any three of the four C-RETS courses. Visit [rebinstitute.com](http://rebinstitute.com) for more information.
- Maintain active membership with the National Association of REALTORS® (exception: non-U.S. individuals)
- Submit the \$159 one-time credentialing fee. There are NO annual dues! (REBAC will notify you with log in credentials to submit the fee after they have verified completion of the requirements)

