

Earn your Certified Real Estate Brokerage Manager (CRB) Designation.
Recognized by the National Association of REALTORS®.

achieve more WITH YOUR CRB



TAKE THE COURSE!

The Firm Rules: Company Policies to Mitigate Risk

WHAT TO EXPECT



Understand why standardized policies and procedures are essential



Evaluate and/or create a company policies manual



Minimize risk associated with data collection and social media activity



Ensure compliance of and adherence to state and federal non-discrimination laws



Distinguish between appropriate and inappropriate brokerage policies

WHY CHOOSE CRB?

The CRB curriculum keeps you ahead of the information and knowledge curve and strengthens your ability to sustain your business and remain competitive. Only 3% of REALTORS have completed this advanced professional training program and met the designation requirements.

Company policies are essential to mitigate risk and limit liability. This course provides a checklist of items that should be included in a policy manual and introduces options for each component. From federal mandates, state regulations and Code of Ethics compliance to employment laws, data security, and brokerage policy options, you'll come away with a clear understanding of what should be addressed.

Dec. 11, 2018

Ohio REALTORS®
200 E. Town St.
Columbus, OH

Registration on reverse...

The Firm Rules: Company Policies to Mitigate Risk

Tuesday, December 11, 2018

Location:

Ohio REALTORS®
200 E. Town St.
Columbus, OH

Time:

9:00 a.m. – 5:00 p.m.
(Check in begins at 8:30 a.m.)

Registration Fee - \$130**CE Credit:**

- 6.5 hours of *broker/manager* credit
- Elective for the CRB designation

Please print:

Name: _____
RE File # _____
Phone: _____
Email: _____

Payment amount enclosed _____

Visa MC Discover AMEX Check # _____

Acct. # ___/___/___/___/___/___/___/___/___/___/___/___/___/___/___/___/___

Exp. ___/___ Signature _____

Instructor: Marlene Burkhart, ABR, BPOR, CDPE, CIPS, CRB, CRP, C-RETS, CRS, e-PRO, GREEN, RENE, SRES, SRS

Do you have any disabilities which require special accommodations, including the provision of auxiliary aids and services? If so please indicate needs:

Return to:

Ohio REALTORS®
200 E. Town Street
Columbus, Ohio 43215-4648
Phone: 614.225.6229
Fax: 614.241.2848
www.ohiorealtors.org

Qualifications for the certification are as follows (complete details/links at REBinstitute.com):

- Complete all CRB Designation Program Requirements within four (4) years of enrolling (starting with the date of the first CRB course or submission of application form).
- Obtain or hold active membership in the National Association of REALTORS® as a REALTOR® or REALTOR® -Associate (US Only).
- Complete **3 CRB Education electives** and **2 Experience electives**.
- Have at least one year of **management experience** prior to designation (may be obtained while pursuing the CRB Designation as a Candidate). For a complete description of qualifying management experience, review the full **CRB Designation Rules & Regulations**.
- Submit a management resume outlining your experience.
- Complete and submit the **Designation Application and one-time Designation Fee** (\$150 - submitted ONLY once you have completed ALL the requirements).

