

CRB Education

ELECTIVES

3

courses must be completed

You choose the curriculum topics that best meet your individual professional development needs.

CRB Curriculum (any 3)

Curriculum in Development for launch in first quarter of 2017. Working titles include:

- Managing the Generations
- Office Policies
- Business Models / Compensation Plans
- Recruiting
- Sales Leadership
- Profitability
- Business Planning
- Risk Management

Our flexible delivery model means you can access CRB education where, when and how you want it.

Classroom > Online > Webinar

Experience

ELECTIVES

2

electives must be completed

We recognize that you may have years of real estate experience and/or invested in other professional development opportunities.

Elective Options (any 2)

- 5+ years management experience*
- Bachelor's Degree in any major
- Any of the following NAR credentials: (Verified in NRDS)
 - ABR ALC ARM CCIM
 - CIPS CPM CRS GRI
 - PMN RENE SIOR SRS
- Additional CRB Course beyond 3 required
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*Qualifying real estate management experience includes managing an office, team, or personal assistant. (Review the "Rules & Regulations" for more information.)

Application

DESIGNATION

1

application for designation

The final step toward designation is the Application and Management Resume

CRB Application

- Complete the Application
 - Contact information, Pledge & NRDS number
- Management Resume
 - Include at least one (1) year of qualifying management experience (and any additional years if applying the "Experience Elective")
 - Template available on rebinstitute.com
- Submit the Application and Resume with the one-time Designation Fee of \$150 USD.

You will be awarded the CRB designation after the Application has been reviewed and all elective and experience requirements verified.