

CAREER RESUME & BIOGRAPHICAL INFORMATION FOR DOUGLAS R. MCCLLOUD

Doug is a native of Columbus, a graduate of North High School and holds a Bachelors Degree in Business Administration from Franklin University, Class of 1971. Doug & his wife became parents of a son, Peter in November of 1990, and a daughter, Meredith, in January of 1994. Peter is a graduate of The Columbus Academy and The Ohio State University. Meredith also graduated from The Columbus Academy and Miami University in Oxford, OH.

In early 1972, he joined Harley E. Rouda Co., (HER) as the creator and manager of HER Apartment Finders Service and rented in excess of 600 units over the years. This experience held him in good stead when, in 1973, he began concentrating his efforts toward condominium sales and conversions. This quickly led to Doug being named HER Condominium and New Home Sales Manager, a position he held from 1974-79. He earned admission to the HER Million Dollar Club several times and was HER Condominium-New Home Salesman of the month seventeen times.

Beginning in 1979, Doug started working almost exclusively in Multi-family and Commercial sales and leasing of all sizes.

In March of 1981, Doug joined RE/MAX East, Realtors in the Commercial/Investment Division and closed over 11 million dollars in investment sales transactions that year. He continued to work with investors, both large and small, and has diversified his efforts to include commercial site selection, acquisition, property rehabilitation and then development and construction of various types of commercial and multi-family property as both a broker and a principal. In 1986, Doug and partners formed a company to purchase investments and they developed various types of commercial and multi-family projects including, Ohio's first low income tax credit apartment community, 13 condominium office buildings, a shopping center and a personal storage facility.

With his background, in late 1990 Doug formed his own Real Estate brokerage and consulting company and specialized in site selection and the development and acquisition of over 3,000 low income tax credit (LITC) apartment units throughout five Midwestern states as a consultant and a buyer's broker. He was the Managing General Partner of 3 LITC apartment communities, two in Michigan and one in Indiana. Doug and a partner formed the Aspen group of companies in 1995, which has done build to suit and development projects in Ohio, Indiana, Michigan and Illinois. One of the entities, Aspengold Partners, LLC, developed and owned 11 Goddard School buildings in 3 states.

Under Doug's guidance as President of Aspen Development Associates the company, independently and through joint ventures, annexed, rezoned and sold over 2,000 acres in Central Ohio to area builders of office, retail and single and multi family residential including M/I Homes, Dominion Homes and the Daimler Group. Doug worked closely with city and county staff, elected officials and Zoning attorneys to obtain the necessary governmental approvals for the various developments.

Doug is the, President, Broker and sole owner of Aspen Realty Corp., Realtors. Through Aspen Realty, Doug does commercial brokerage and site selection work for a variety of clients along with land development for himself. He has expertise in build to suit, land, retail, senior housing

along with office and residential condominiums as well as multifamily development and sales. He has also served as the Realtor in Ohio for the Edward Rose Companies, Avenue Development & Herman & Kittle all of Indianapolis. He negotiated the purchase of land in the Polaris area of Columbus where Rose constructed a 309 unit Class A apartment community and site in New Albany for a skilled nursing home facility. He is currently working with them and others in and out of state multifamily, downtown mixed-use high-rise buildings and senior housing developers to find them sites for their projects, particularly in Ohio and Michigan. There is currently a \$40+ million Skilled Nursing, Rehabilitation and Assisted Living facility under construction in New Albany where Doug negotiated the purchase of the 7.5 acre site across the street from the New Albany Surgical Hospital. In addition, he is co-listing a portfolio of Assisted Living facilities along with different farmland in several states.

Doug was the 2005 President of the 7400 member Columbus Board of Realtors. These activities and his Realtor and developer work have allowed him to work very closely with, and personally know, many of the Mayors and City Councilmen of Central Ohio, the Franklin County Commissioners, our State Legislators and National Congressional Representatives. Doug was the 2012 recipient of Erika Blumenstein Memorial Award which is awarded annually to a Commercial Realtor who has shown excellence over his career in his business, Realtor and civic activities.

Doug was the 2010 President of the 30,000 member Ohio Association of Realtors and the 2000 OAR Realtor of the Year.

Doug is also very involved at the National Association of Realtors where he served as the 2014 Chairman of the Federal Taxation Committee. He has also achieved Realtor Emeritus status and served as a National Director several times. Doug entered the NAR's RPAC Hall of Fame in 2016.

Contact Information:

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Updated 3/2019