



FOR IMMEDIATE RELEASE

TO: All News Media
FROM: Alasandra Whitley, Ohio REALTORS® 2024 President, 330-808-4680
Allison Wiley, Ohio REALTORS® Vice President of Marketing & Communications,
RE: Ohio's February 2024 Home Sales
DATE: March 21, 2024



Activity across the Ohio housing marketplace rose in February, according to Ohio REALTORS. Additionally, sales price and dollar volume are both up compared to February 2023.

Homes sales in February 2024 reached 8,810, a 7.8% increase from the 8,174 home sales recorded during the month a year ago. The average sales price across Ohio in February reached \$264,941, an 8.9% increase from the \$243,210 mark posted in February 2023.

"In February, there was an increase in sales activity within Ohio's housing market. With interest rates stabilizing and solid gains in average sale price, consumers recognize the long-term benefits that homeownership provides, sellers feel confident to list their homes, and Ohio REALTORS are feeling positive about the market as we enter the spring home buying season," says Ohio REALTORS President Ali Whitley. "An Ohio REALTOR serves as a professional partner, guiding buyers and sellers through the intricate process of home buying and selling, to successfully achieve their housing goals."

Around the state, 12 of the 14 markets tracked experienced an increase in average sale price for the month compared to February 2023.

During the first two months of the year, home sales activity is up 6.3% compared to January-February 2023. Year-to-date sales (January-February 2023) reached 16,367, up from the 15,401 homes sold a year ago. The average sales price during the period this year is \$259,793, an 8.9% increase from the \$238,627 mark set a year ago.

Data provided to Ohio REALTORS by Multiple Listing Services includes residential closings for new and existing single-family homes and condominiums/co-ops.

Ohio REALTORS, with more than 36,000 members, is the largest professional trade association in Ohio. Leading with expertise, professionalism and an entrepreneurial spirit, REALTORS in Ohio are committed to their customers and communities.

See below for a market-by-market analysis of sales activity throughout Ohio.

(NOTE: There might be a slight variance between the reported number of sales contained in this release and actual activity in the various markets due to Ohio REALTORS' early reporting requirement. Check with contacts in the particular market.)

Ohio Local MLS Stats Report for February 2024

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2023	2024	% Change	2023	2024	% Change	2023	2024	% Change
Athens	62	52	-16.1%	\$ 10,817,820	\$ 18,154,199	67.8%	\$ 174,481	\$ 349,119	100.1%
Cincinnati	1,213	1,215	0.2%	\$ 363,275,241	\$ 390,130,747	7.4%	\$ 299,485	\$ 321,095	7.2%
Columbus	1,728	1,915	10.8%	\$ 545,716,224	\$ 644,975,830	18.2%	\$ 315,808	\$ 336,802	6.6%
Dayton	886	1,096	23.7%	\$ 203,310,940	\$ 287,809,897	41.6%	\$ 229,471	\$ 262,600	14.4%
Firelands	165	150	-9.1%	\$ 33,881,281	\$ 32,580,091	-3.8%	\$ 205,341	\$ 217,201	5.8%
Greater Portsmouth	41	62	51.2%	\$ 5,287,000	\$ 9,354,550	76.9%	\$ 128,951	\$ 150,880	17.0%
Knox	20	17	-15.0%	\$ 2,805,819	\$ 4,207,300	49.9%	\$ 140,291	\$ 247,488	76.4%
Lancaster	13	6	-53.8%	\$ 3,660,820	\$ 791,081	-78.4%	\$ 281,602	\$ 131,847	-53.2%
Mansfield	94	101	7.4%	\$ 15,045,610	\$ 18,743,092	24.6%	\$ 160,060	\$ 185,575	15.9%
MLS Now ¹	2,796	3,034	8.5%	\$ 590,388,221	\$ 699,870,392	18.5%	\$ 211,155	\$ 230,676	9.2%
NORIS ²	602	600	-0.3%	\$ 106,524,400	\$ 117,141,661	10.0%	\$ 176,951	\$ 195,236	10.3%
Scioto Valley	101	75	-25.7%	\$ 19,395,847	\$ 14,990,900	-22.7%	\$ 192,038	\$ 199,879	4.1%
West Central ³	123	160	30.1%	\$ 23,333,106	\$ 29,751,942	27.5%	\$ 189,700	\$ 185,950	-2.0%
WRIST ⁴	330	327	-0.9%	\$ 64,558,355	\$ 65,628,960	1.7%	\$ 195,631	\$ 200,700	2.6%
Statewide	8,174	8,810	7.8%	\$ 1,988,000,684	\$ 2,334,130,642	17.4%	\$ 243,210	\$ 264,941	8.9%

¹ MLS Now: Ashtabula, Belmont, Carroll, Columbiana, Coshocton, Cuyahoga, Geauga, Gernsey, Harrison, Holmes, Jefferson, Lake, Lorain, Mahoning, Medina, Muskingum, Portage, Stark, Summit, Trumbull, Tuscarawas, Washington and Wayne Counties.

² NORIS (Northwest Ohio Regional Information System): Lucas, Fulton, Defiance, Williams, Henry, Wood, Putnam, Paulding, Hancock, and Wyandot Counties.

³ West Central: Allen, Hardin and Van Wert Counties.

⁴ WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer Counties.

Report reflects reported closings by MLSes for the above areas and time period. It includes new and existing residential single family and condo/co-ops.

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Ohio Local MLS Stats Report for January through February 2024

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2023	2024	% Change	2023	2024	% Change	2023	2024	% Change
Athens	121	95	-21.5%	\$ 11,623,700	\$ 24,844,799	113.7%	\$ 96,064	\$ 261,524	172.2%
Cincinnati	2,308	2,231	-3.3%	\$ 671,302,109	\$ 698,440,353	4.0%	\$ 290,859	\$ 313,062	7.6%
Columbus	3,246	3,480	7.2%	\$ 1,004,474,700	\$ 1,163,047,320	15.8%	\$ 309,450	\$ 334,209	8.0%
Dayton	1,607	1,993	24.0%	\$ 366,180,886	\$ 517,330,393	41.3%	\$ 227,866	\$ 259,574	13.9%
Firelands	314	302	-3.8%	\$ 64,913,060	\$ 63,685,841	-1.9%	\$ 206,729	\$ 210,880	2.0%
Greater Portsmouth	90	92	2.2%	\$ 12,030,962	\$ 13,554,887	12.7%	\$ 133,677	\$ 147,336	10.2%
Knox	44	55	25.0%	\$ 8,550,096	\$ 13,457,502	57.4%	\$ 194,320	\$ 244,682	25.9%
Lancaster	18	14	-22.2%	\$ 4,620,240	\$ 2,416,050	-47.7%	\$ 256,680	\$ 172,575	-32.8%
Mansfield	177	169	-4.5%	\$ 27,795,693	\$ 30,315,516	9.1%	\$ 157,038	\$ 179,382	14.2%
MLS Now ¹	5,314	5,788	8.9%	\$ 1,103,102,125	\$ 1,308,519,292	18.6%	\$ 207,584	\$ 226,075	8.9%
NORIS ²	1,153	1,142	-1.0%	\$ 207,809,967	\$ 219,317,564	5.5%	\$ 180,234	\$ 192,047	6.6%
Scioto Valley	170	155	-8.8%	\$ 31,031,587	\$ 29,718,090	-4.2%	\$ 182,539	\$ 191,730	5.0%
West Central ³	234	257	9.8%	\$ 43,502,938	\$ 46,029,242	5.8%	\$ 185,910	\$ 179,102	-3.7%
WRIST ⁴	605	594	-1.8%	\$ 118,162,642	\$ 121,360,938	2.7%	\$ 195,310	\$ 204,311	4.6%
Statewide	15,401	16,367	6.3%	\$ 3,675,100,705	\$ 4,252,037,787	15.7%	\$ 238,627	\$ 259,793	8.9%

¹ MLS Now: Ashtabula, Belmont, Carroll, Columbiana, Coshocton, Cuyahoga, Geauga, Gernsey, Harrison, Holmes, Jefferson, Lake, Lorain, Mahoning, Medina, Muskingum, Portage, Stark, Summit, Trumbull, Tuscarawas, Washington and Wayne Counties.

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CONTACT: 2024 Ohio REALTORS President Alasandra Whitley– 330-808-4680

For more information on home sales activity in a particular marketplace, contact one of the Local Boards/Associations or Multiple Listing Services below.

Akron Cleveland Association

Mike Valerino, CEO | 216.901.0130
Mark Vittardi, President | 440.842.7010

Ashland Board

Amy Scott, EO | eo@ashlandboardofrealtors.com
Justin Gerwig, President | 440.908.3616

Ashtabula County Board

Brandy Helsel, EO | 440-998-1152
Thomas Bush, President | 937.426.7070

Athens County Board

Jennifer Davies, EO | 740.707.1962
Brian Kapple, President |

Beaver Creek Area Association

Dale Meller, EO | 330.383.5554
Jamie Thomas, President |

Clinton County Board

Kimberly Cordrey | realtors.exec@gmail.com
Sheri McIntosh, President |

Columbus REALTORS

Brent Swander, CEO | 614.475.4000
Scott Hrabcak, President | 614.906.2225

Dayton REALTORS

Carlton Jackson, CEO | 937.223.0900
Kelly McCormick, President | 937.429.4500

Delaware County Board

Joni Regula, EO | 740.363.3227
Shannon Brewster, President | 614.519.0030

East Central Association

Holly Lehigh, EO | 330.343.7736
Stephanie Glazer, President | 330.339.1196

Firelands Association

David Freitag, CEO | 419.625.5787
Jaime Polter, President | 419.333.8510

Greater Portsmouth Area Board

Teresa Dummitt, EO | 740.353.3079
Molly Burnside, President | 740.574.9902

Guernsey Muskingum Valley Association

Steffanie Bush, EO | 740.452.3890
Jessica Rome, President | 740.607.0283

Knox County Board

Jeri Scott, EO | 740.392.8490
Holly Blanchard- Hoar, President | 740.397.1400 ext.226

Lake & Geauga Area Association

Chrissy Rose, EO | 440.350.9000
Nancy Grgurich, President | 216.390.0660

Lancaster Board

Eric Duemmel, EO | 740.653.1861
Kimberly Cumbo, President | 740.808.0263

Licking County Board

Patty Osborn, EO | 740.345.2151
Billie Allen, President | 513.794.9494

Lorain County Association

Barb Tressel-Bangas, EO | 440.328.4210
David Reddy, President | 216.406.4746

Mansfield Association

Cassie Wilhelm | 419.834.4936
Peter Haring, President | 419.756.8383

Marietta Board

Carrie Hale, EO | 740.373.8194
Marian Duvall, President | 740.860.3555

Medina County Board

Sherry Stell, EO | 330.722.1000
Leslie Burns, President | 330.723.9911

Midwestern Ohio Association

Megan Wise | 937.335.8267
Robbin Kramer, President | 937.593.1049

MLS Now

John Kurlich, COO | 216.485.4100

NORIS MLS

Megan Foos, CEO | 419.535.3222

Northwest Ohio REALTORS (Toledo Area)

Megan Foos, CEO | 419.535.3222
Eddie J Campos, President | 419.367.2667

REALTOR® Alliance of Greater Cincinnati

Carl Horst, CEO | 513.761.8800
Tracy Dunne, President | 513.561.5800

Scioto Valley Association

Pamela Burkitt, EO | 740.773.7489
Mark Cenci, President | 740.774.4500

Southern Ohio Association

Sandra Haverland, EO | 513.528.2657
Kelli Barter, President | 513.794.9494

Springfield Board

Amanda Snyder, EO | 937.323.6489
Jillian McKay, President | 937.323.6545

Stark Trumbull Area REALTORS

Collene Burgess, CEO | 330.494.5630
Arden Lingenhoel, President | 330.492.7230

Wayne-Holmes Association

Amy Scott, EO | 330.264.8062
Gina Chandler, President | 216.447.4477

West Central Association (Lima Area)

Cara Budde, CEO | 419.227.5432
Elaine Wehri, President | 419.234.2254

WRIST MLS

Stan Hartke, CEO | 937.335.1117

Youngstown Columbiana Association

Roberta Hiller, CEO | 330.788.7026
Samantha Aldish, President | 330.831.9854