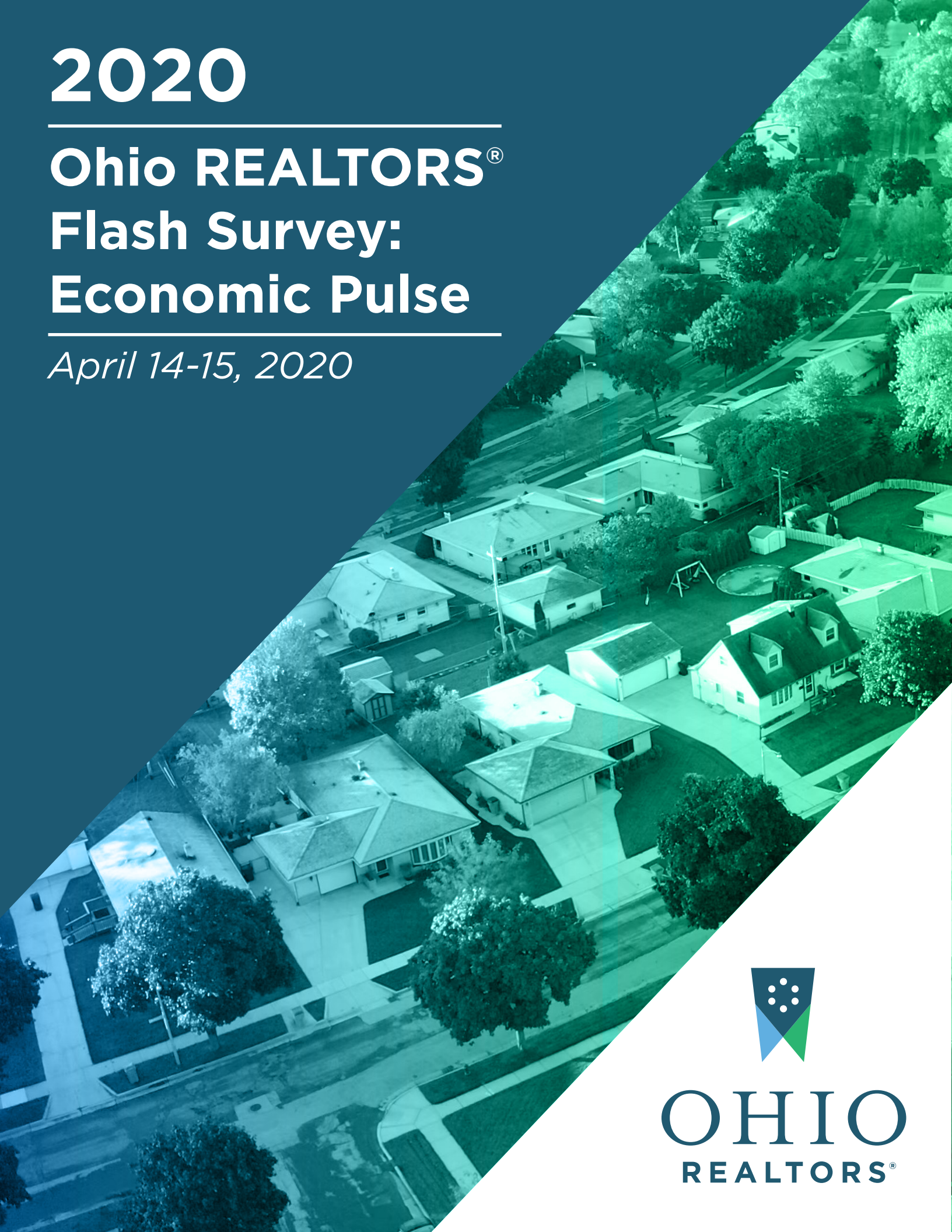


2020

Ohio REALTORS[®] Flash Survey: Economic Pulse

April 14-15, 2020



OHIO
REALTORS[®]



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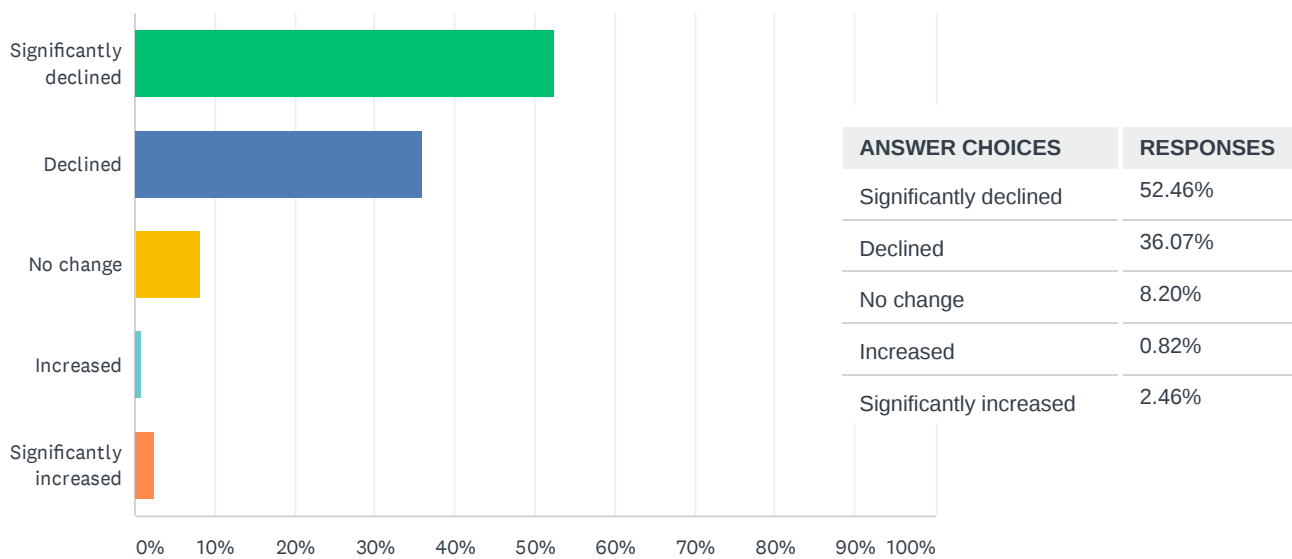
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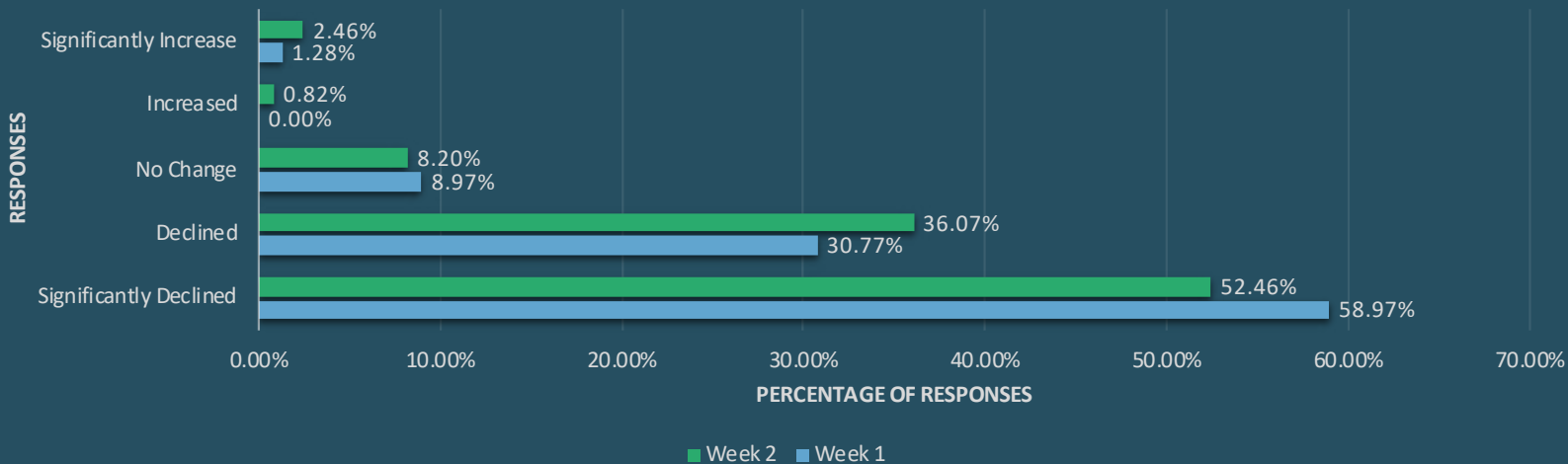
C/I Economic Pulse

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Q1: HOW MUCH OF AN IMPACT IS THE CORONAVIRUS (COVID-19) HAVING ON NEW COMMERCIAL CLIENTS WHO WANT TO LEASE PROPERTIES?



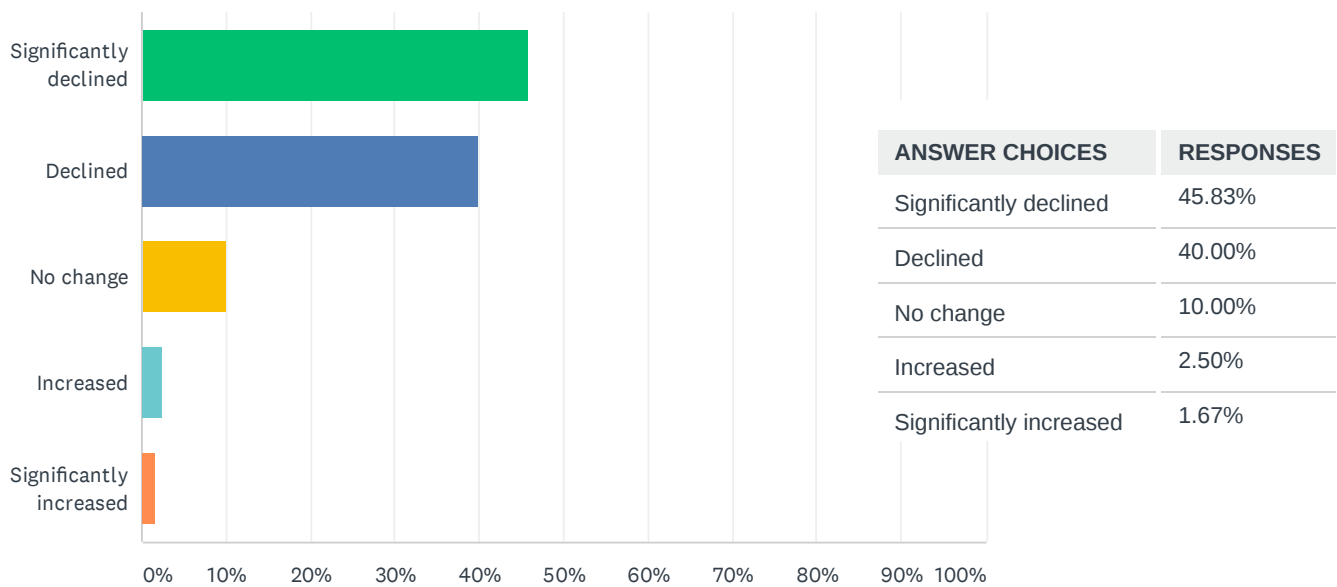
WEEK 2 & 1 RESPONSE COMPARISON



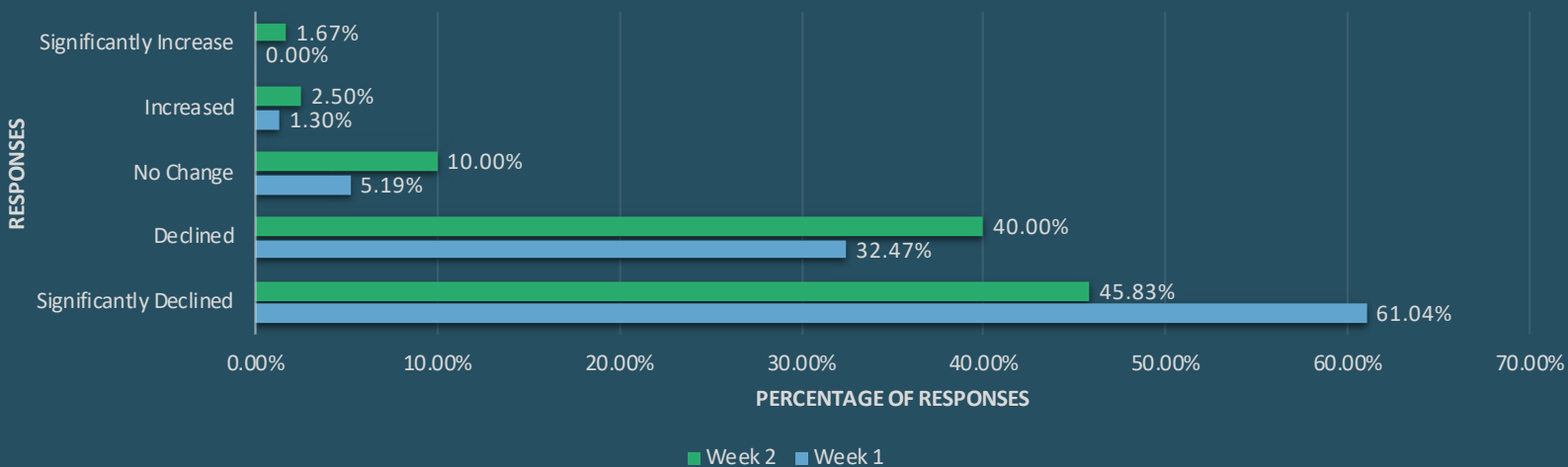
C/I Economic Pulse

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Q2: HOW MUCH OF AN IMPACT IS THE CORONAVIRUS (COVID-19) HAVING ON NEW COMMERCIAL CLIENTS WHO WANT TO PURCHASE PROPERTIES?



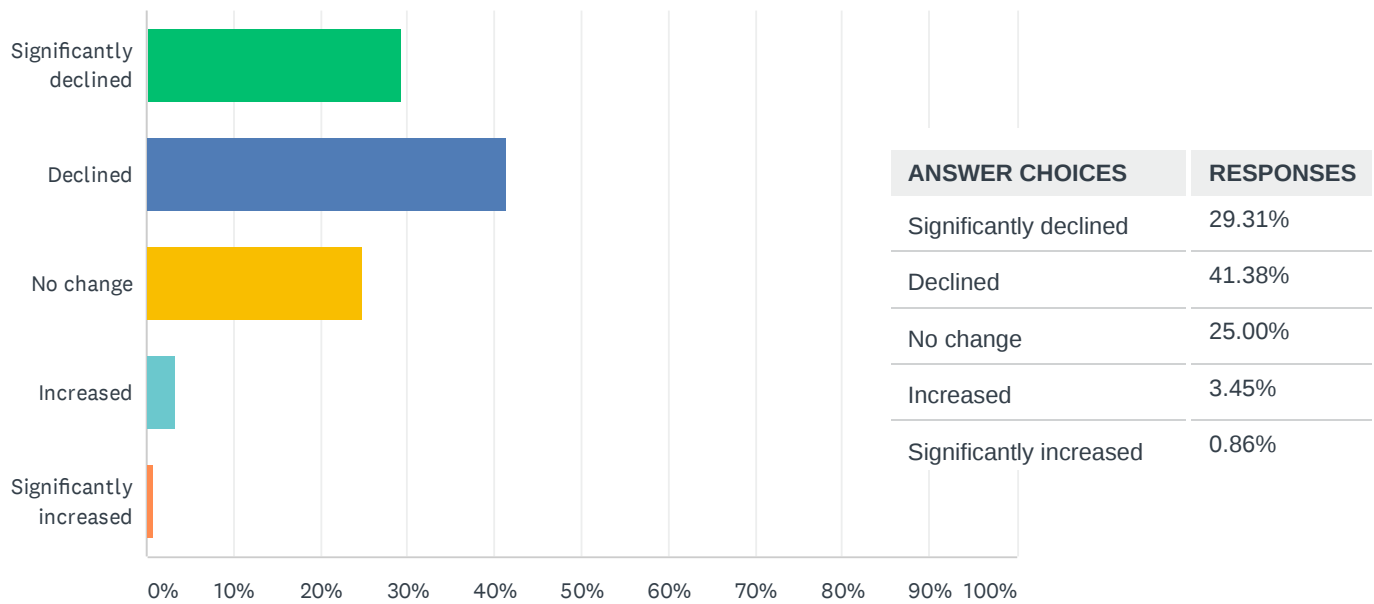
WEEK 2 & 1 RESPONSE COMPARISON



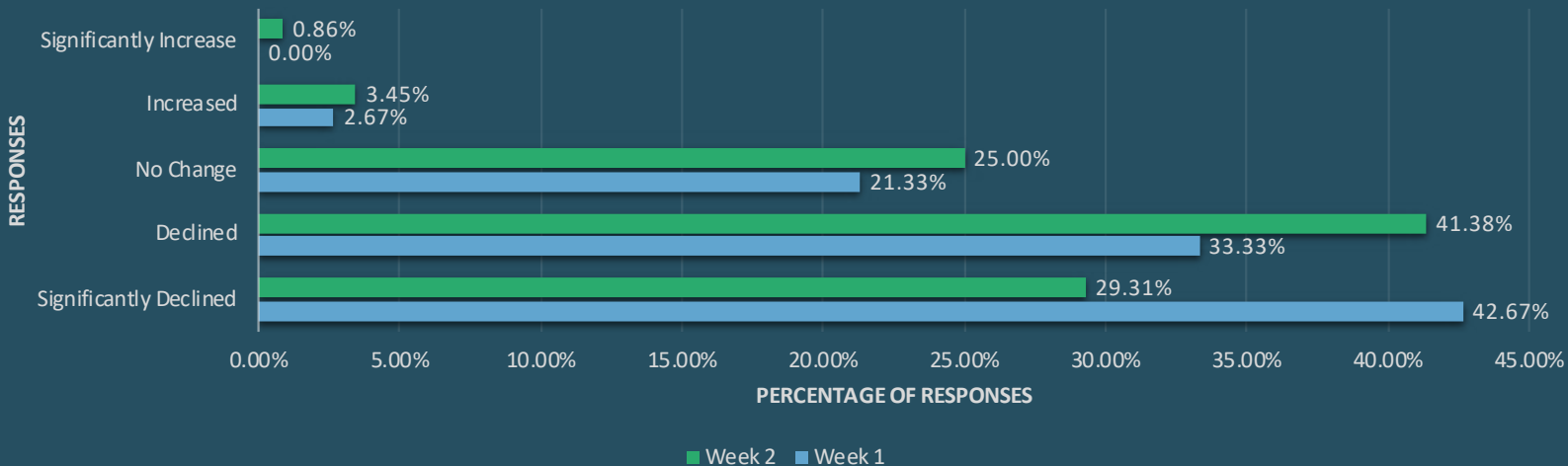
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Q3: HOW MUCH OF AN IMPACT IS THE STOCK MARKET CORRECTION DECLINE HAVING ON NEW COMMERCIAL CLIENTS WHO WANT TO LEASE PROPERTIES?



WEEK 2 & 1 RESPONSE COMPARISON

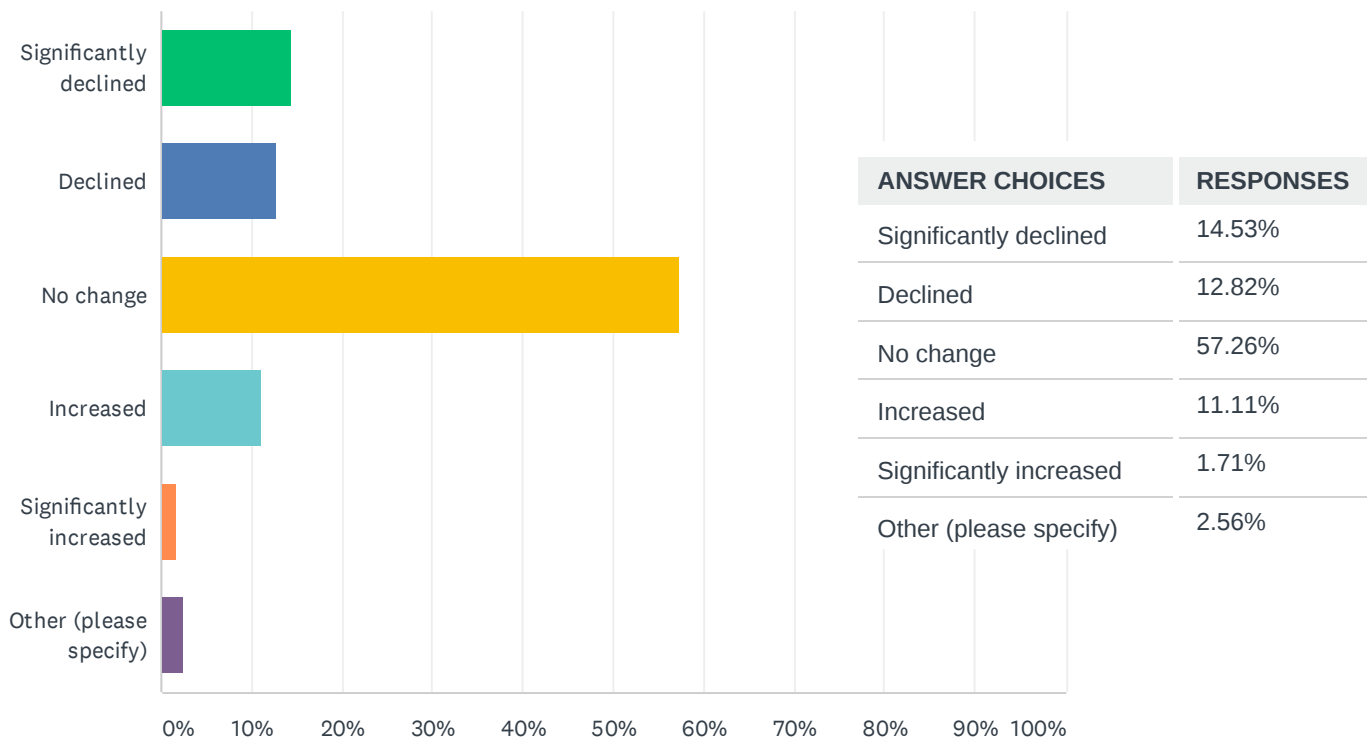


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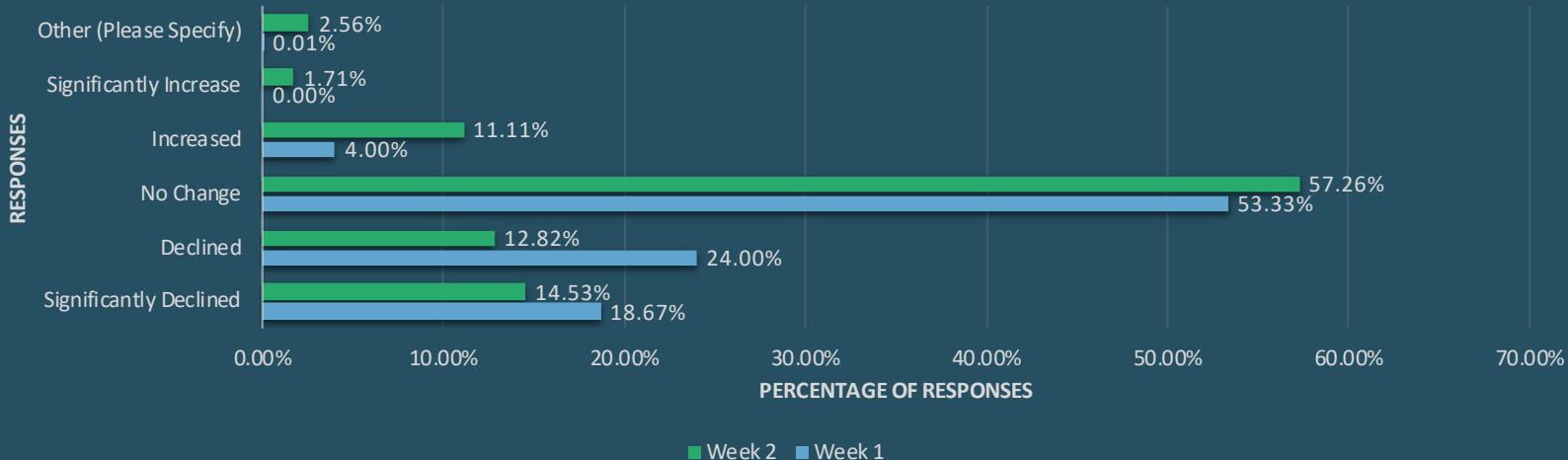
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Q4: HOW MUCH OF AN IMPACT IS THE INTEREST RATE DECLINE HAVING ON NEW COMMERCIAL CLIENTS WHO WANT TO PURCHASE PROPERTIES?

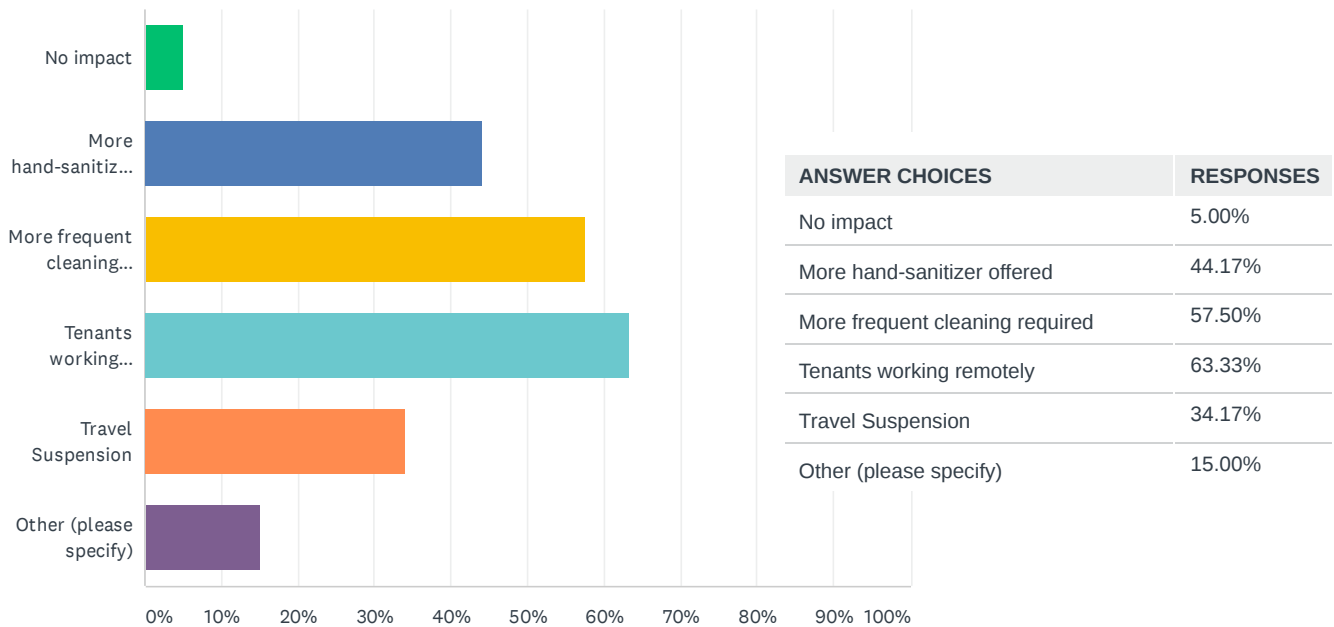


WEEK 2 & 1 RESPONSE COMPARISON

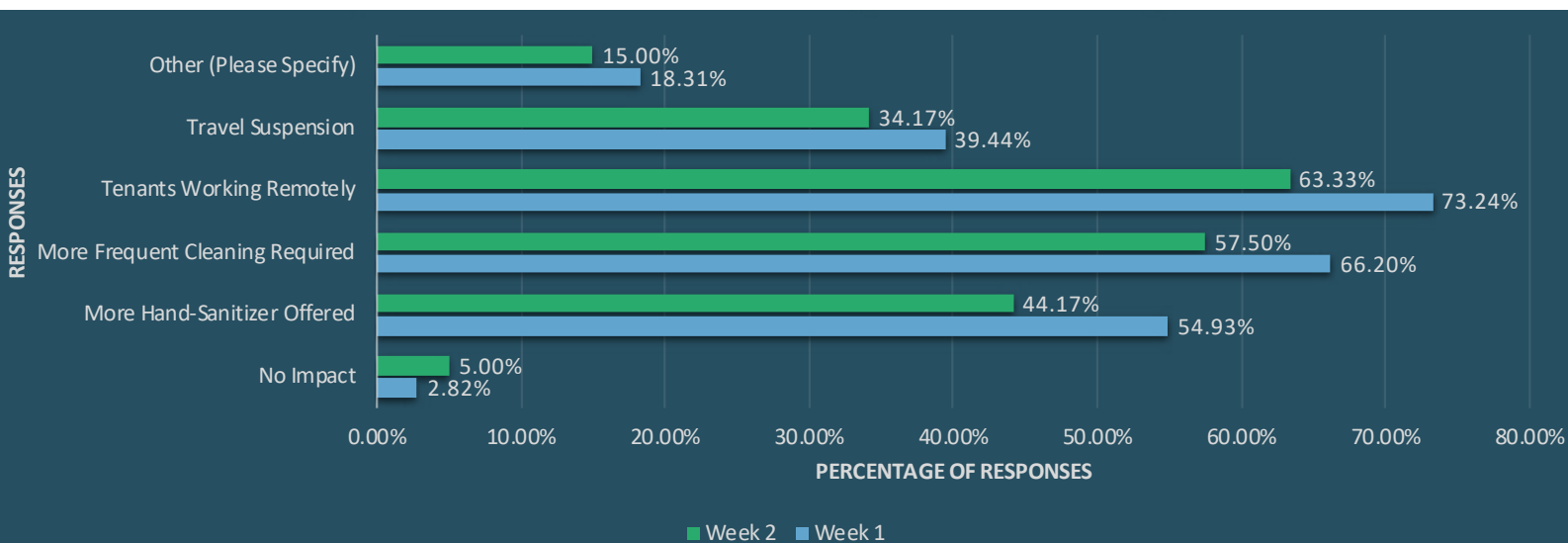


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Q5: WHAT IMPACT IS THE CORONAVIRUS HAVING ON YOUR BUILDING PRACTICES?



WEEK 2 & 1 RESPONSE COMPARISON

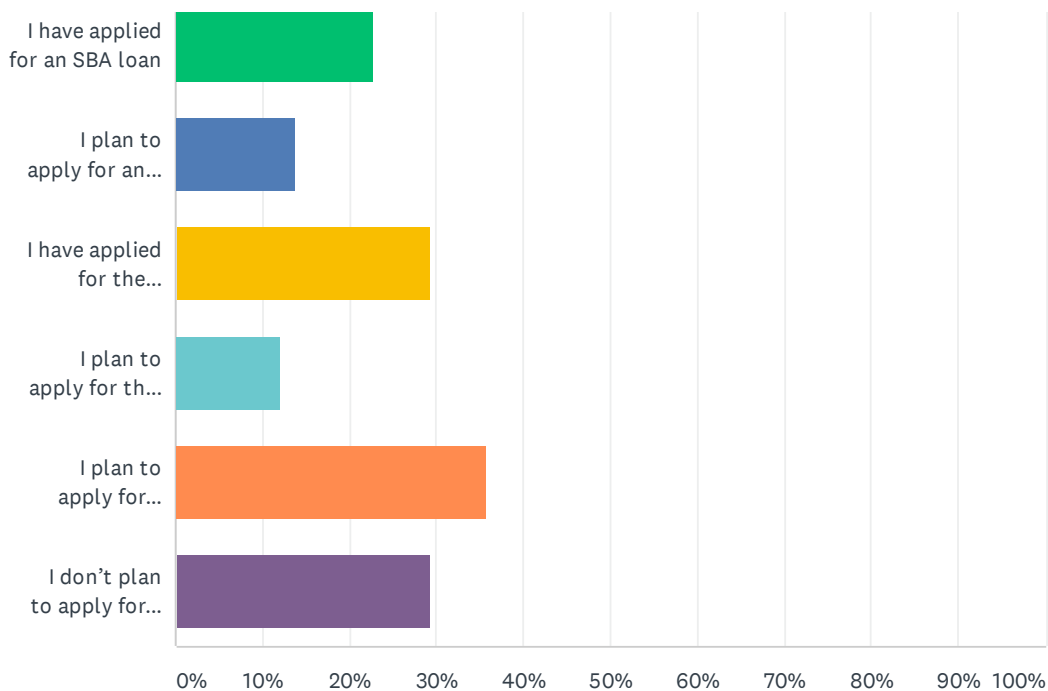


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Q6: WITH REGARD TO NEW GOVERNMENT PROGRAMS AS A RESULT OF THE CORONAVIRUS (COVID-19), CHECK ALL THAT APPLY:



ANSWER CHOICES	RESPONSES
I have applied for an SBA loan	22.76%
I plan to apply for an SBA loan	13.82%
I have applied for the Paycheck Protection Program	29.27%
I plan to apply for the Paycheck Protection Program	12.20%
I plan to apply for Pandemic Unemployment Assistance for Independent Contractors, when available	35.77%
I don't plan to apply for any government programs	29.27%

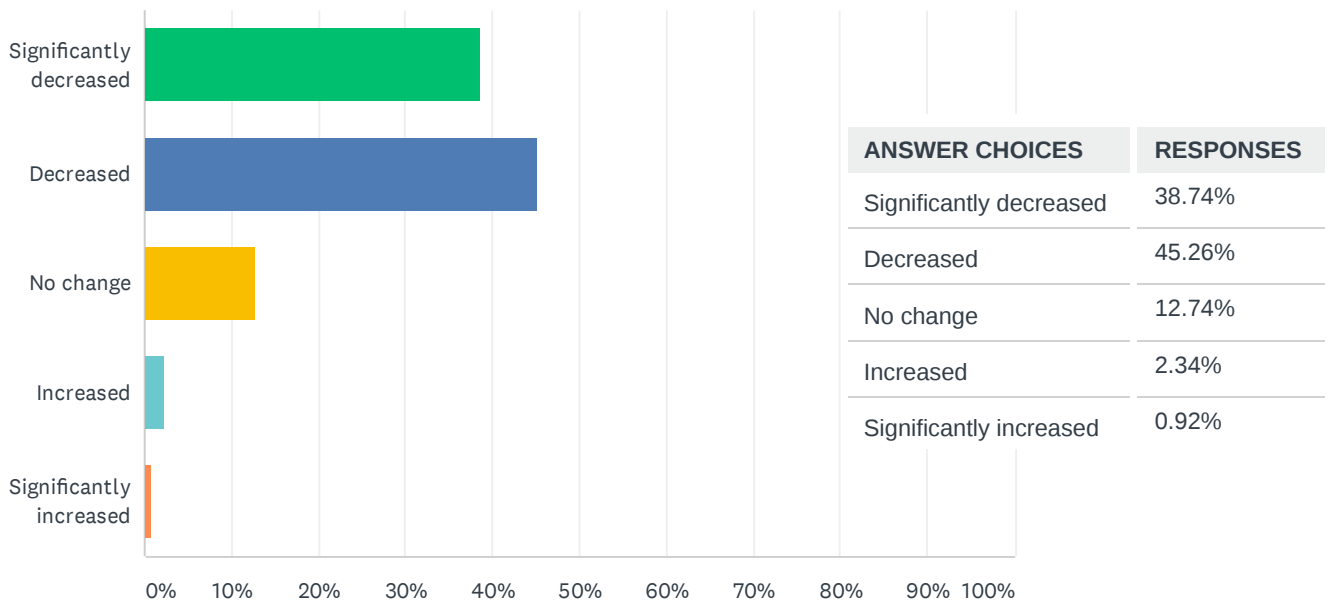


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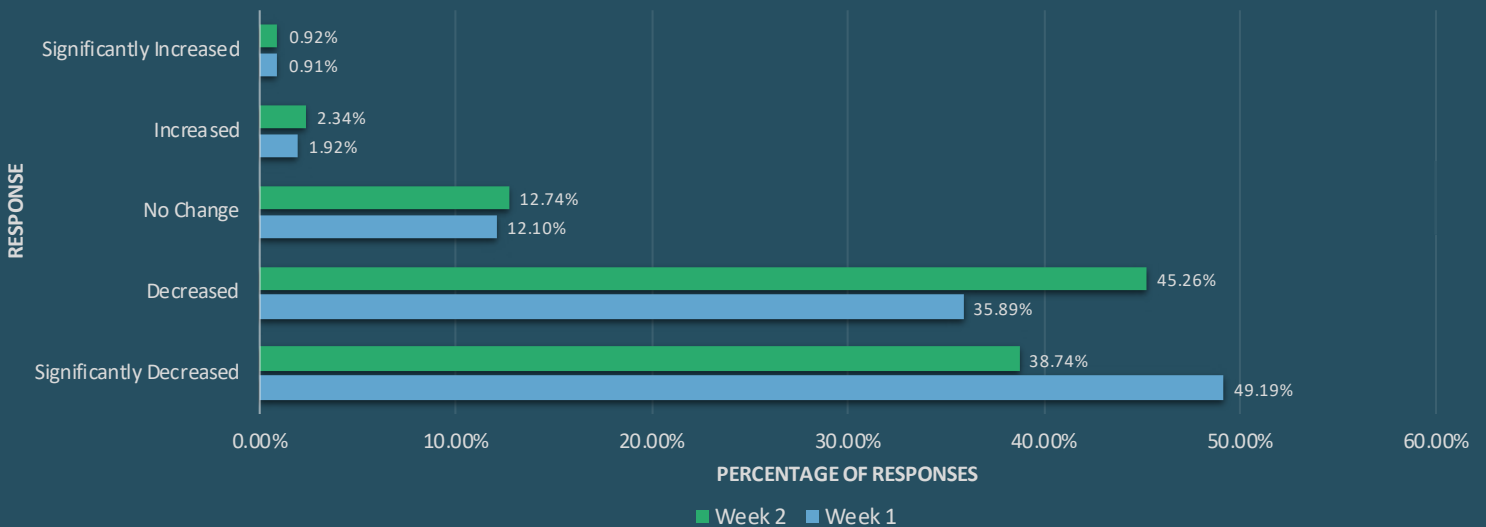
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April 14-15, 2020

Q1: HOW HAS CORONAVIRUS (COVID-19) AFFECTED HOME BUYER INTEREST IN YOUR MARKET?



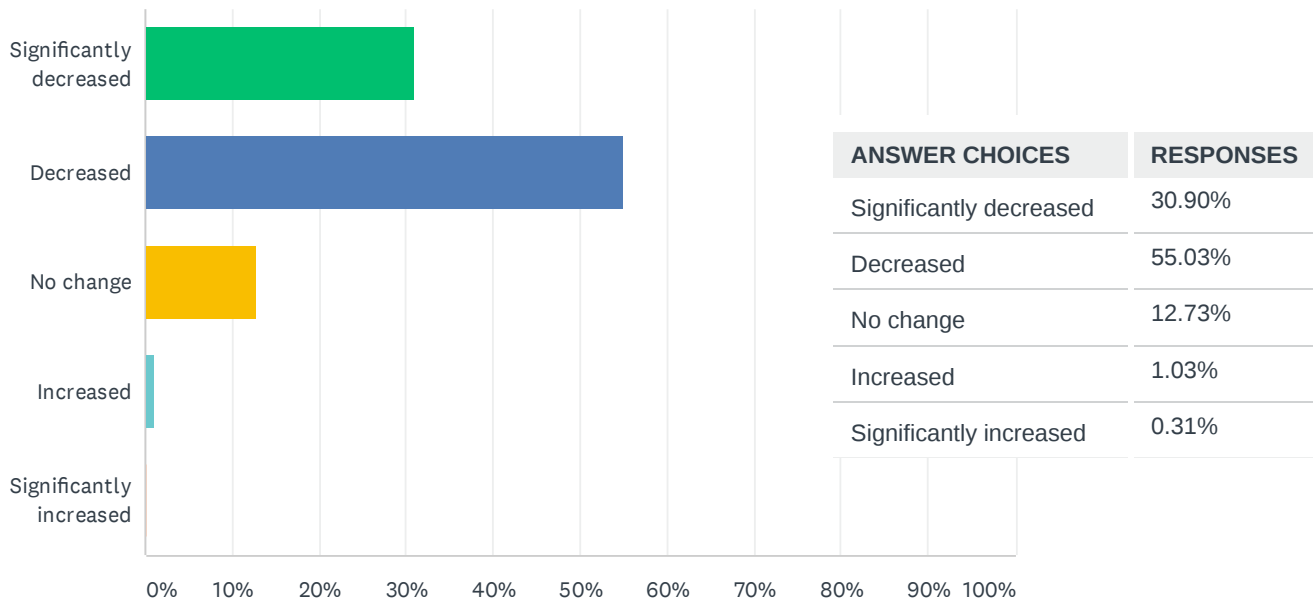
WEEK 2 & 1 RESPONSE COMPARISON



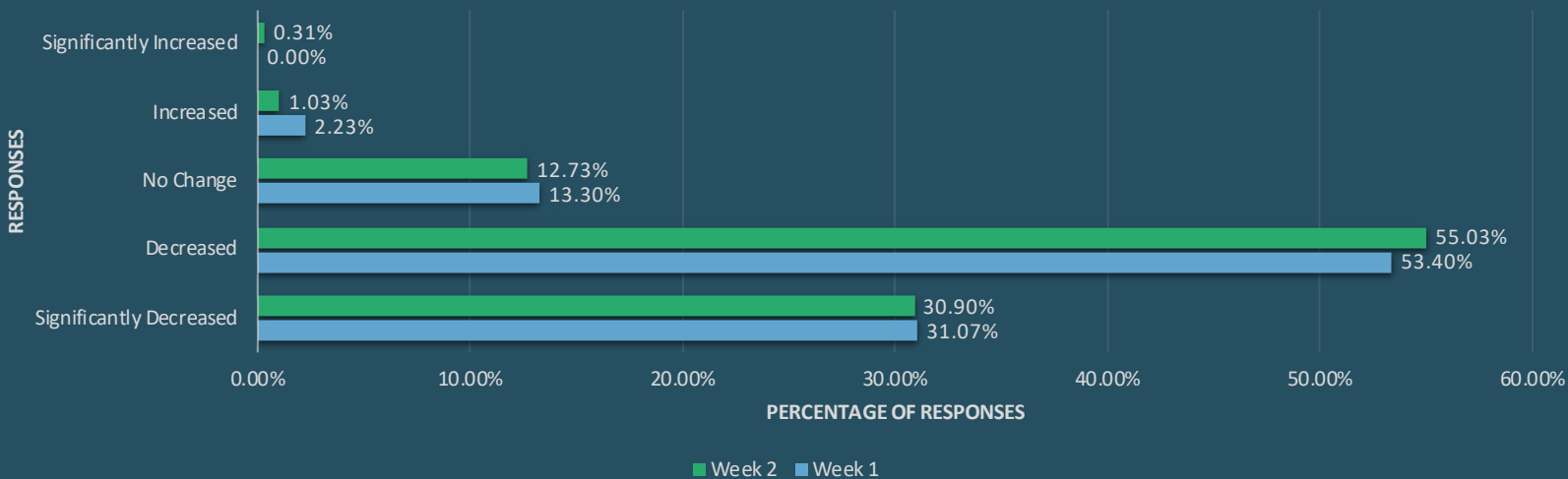
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Q2: HOW HAS CORONAVIRUS (COVID-19) AFFECTED THE NUMBER OF HOMES ON THE MARKET?

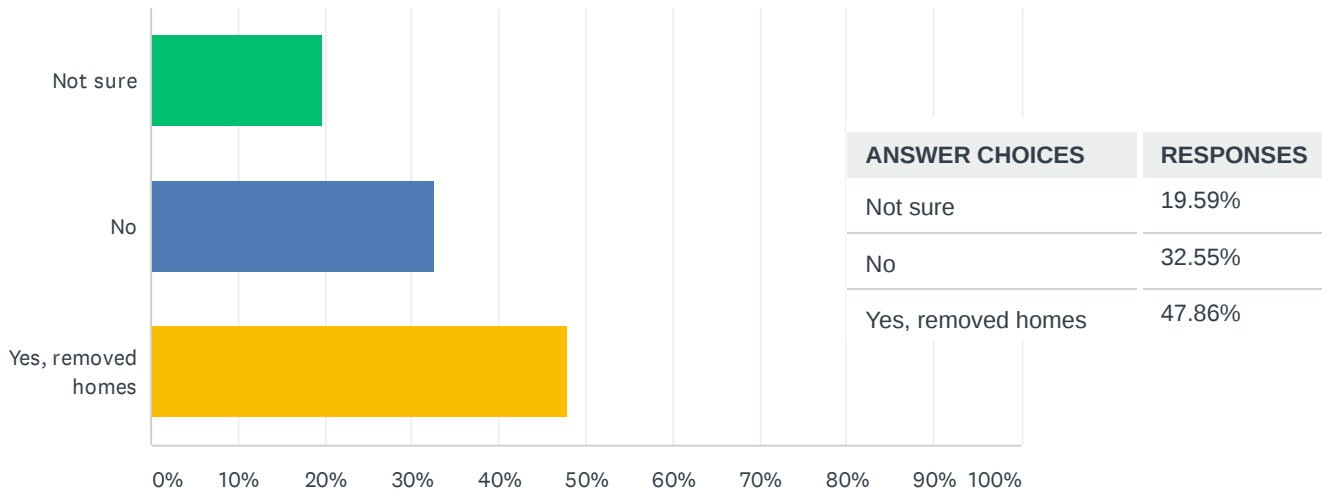


WEEK 2 & 1 RESPONSE COMPARISON

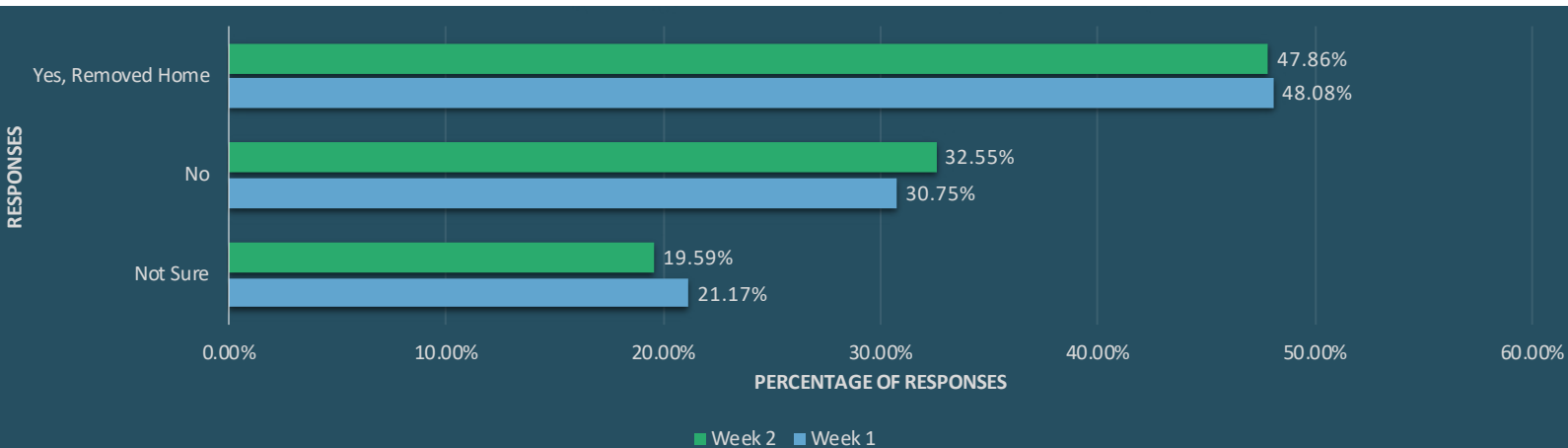


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Q3: HAVE YOU SEEN ANY SELLERS REMOVE THEIR HOME FROM THE MARKET COMPLETELY DUE TO CORONAVIRUS (COVID-19)?



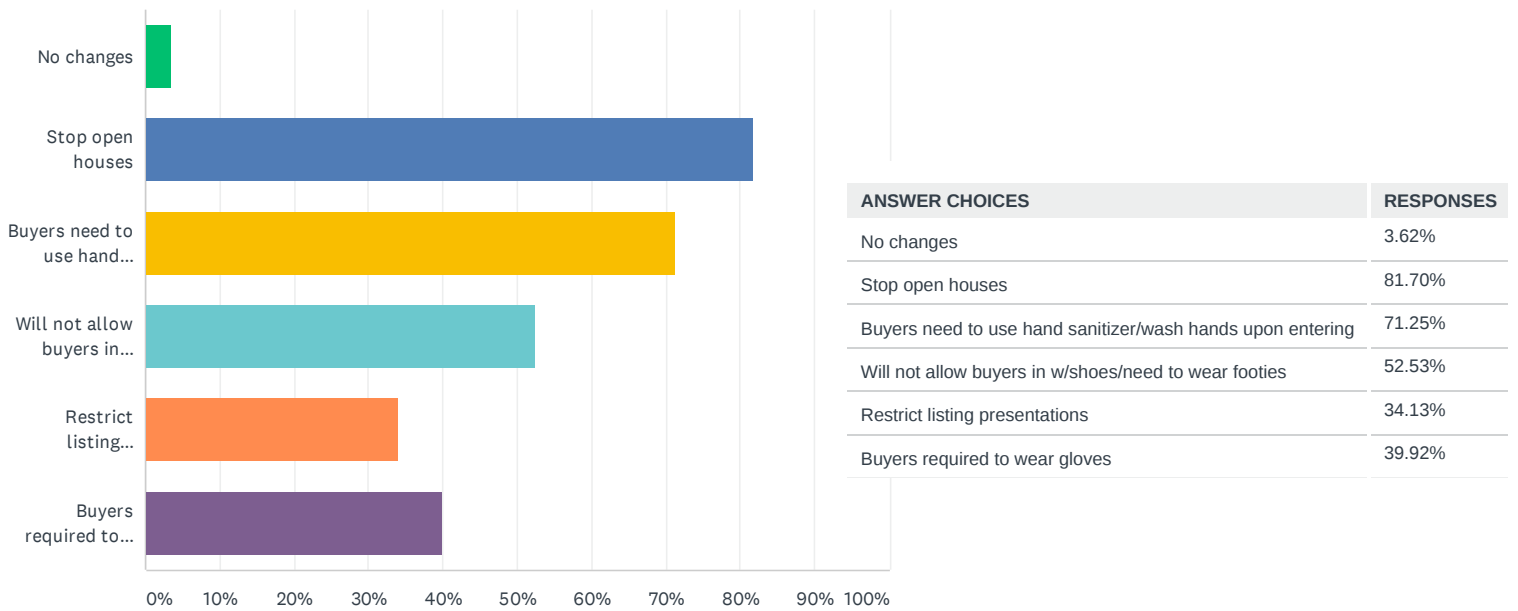
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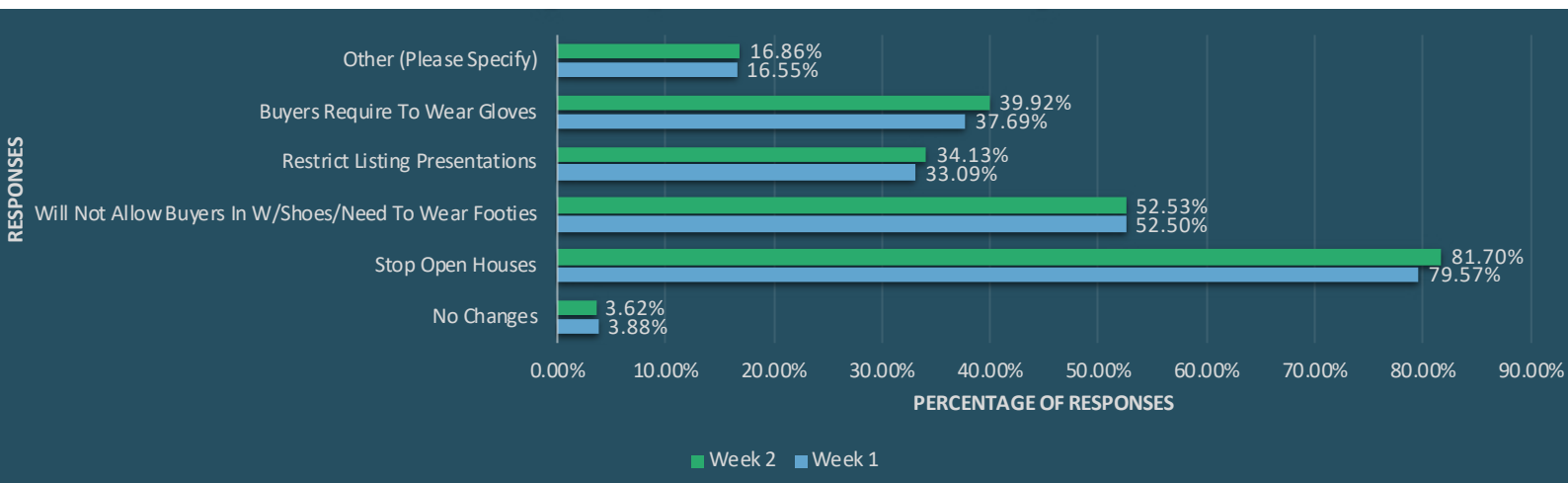
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Q4: IN REGARDS TO CORONAVIRUS (COVID-19), HAVE YOU SEEN ANY OF THE FOLLOWING CHANGES IN HOME SELLER LISTING BEHAVIOR?

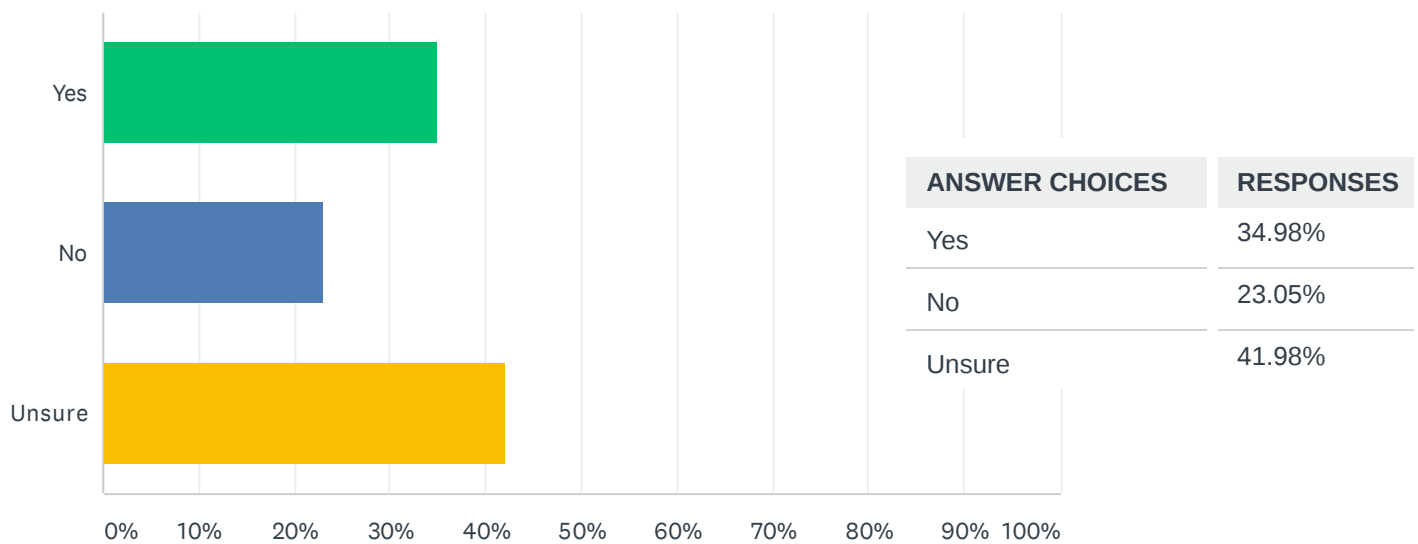


WEEK 2 & 1 RESPONSE COMPARISON

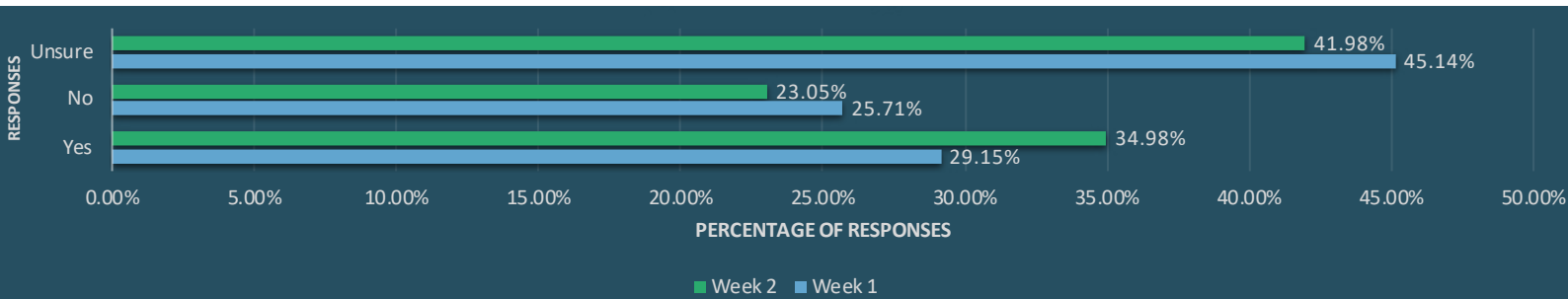


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Q5: HAS YOUR MLS CHANGED ITS POLICY SO THAT PROPERTIES CAN STAY ACTIVE WITHOUT BEING SHOWN DURING THE COVID-19 CRISIS?

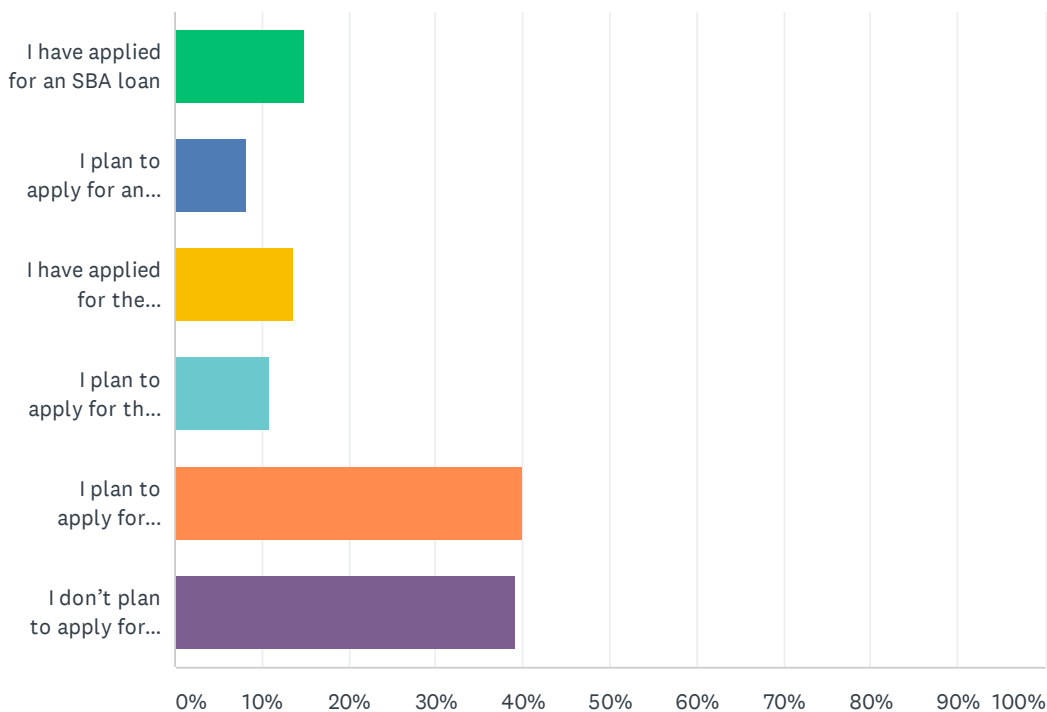


WEEK 2 & 1 RESPONSE COMPARISON

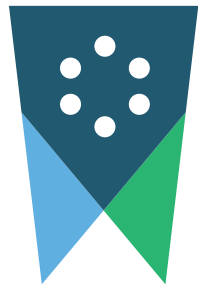


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Q6: WITH REGARD TO NEW GOVERNMENT PROGRAMS AS A RESULT OF THE CORONAVIRUS (COVID-19), CHECK ALL THAT APPLY:



ANSWER CHOICES	RESPONSES
I have applied for an SBA loan	14.86%
I plan to apply for an SBA loan	8.11%
I have applied for the Paycheck Protection Program	13.59%
I plan to apply for the Paycheck Protection Program	10.85%
I plan to apply for Pandemic Unemployment Assistance for Independent Contractors, when available	39.94%
I don't plan to apply for any government programs	39.20%



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ABOUT

The survey had 1,112 responses. For 88 percent of respondents, the majority of their business is residential. For 12 percent of respondents, the majority of their business is commercial.

Ohio REALTORS® is Ohio's largest professional trade association, representing more than 33,000 members, including the profession's institutes, societies and councils, involved in all aspects of the real estate industry. Ohio REALTORS® membership includes brokers, salespeople, property managers, appraisers, counselors and others engaged in both residential and commercial real estate.

The term REALTOR® is a registered collective membership mark that identifies a real estate professional who is a member of the National Association of REALTORS® and subscribes to its strict Code of Ethics.

Working for Ohio's property owners, Ohio REALTORS® provides a facility for professional development, research and exchange of information among its members and to the public and government for the purpose of preserving the free enterprise system and the right to own real property.