



FOR IMMEDIATE RELEASE

TO: All News Media
FROM: Anjanette Frye, Ohio REALTORS President, 937.609.4281
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RE: Ohio's January 2109 Home Sales
DATE: February 21, 2019



Activity across the Ohio housing marketplace dipped in January, as sales decreased 5.3 percent from the level reached during the month a year ago, according to Ohio REALTORS.

Homes sales in January 2019 reached 8,154, a 5 percent decrease from the 8,583 sales recorded during the month a year ago. The average sales price across Ohio in January reached \$167,766, a 4.5 percent increase from the \$160,501 mark posted during the month in 2018.

“The start of a new year shows Ohio’s housing sector showing positive gains pricing and a pace of sales reflective of a traditional marketplace, one that exhibits ebbs and flows,” said Ohio REALTORS President Anjanette “AJ” Frye. “REALTORS remain bullish on the marketplace – with attractive interest rates, solid gains in average sales price, sellers realistic in their pricing expectations, and consumers understanding that long-term, owning a home is a tremendous investment.”

Around the state, 14 of the 18 markets tracked experienced an increase in average sales price for the month compared to January 2018. Five local markets showed an increase in sales activity compared to a year ago.

Data provided to Ohio REALTORS by Multiple Listing Services includes residential closings for new and existing single-family homes and condominiums/co-ops. Ohio REALTORS, with more than 33,000 members, is the largest professional trade association in Ohio. The methods addressing Ohio REALTORS reporting of home sales activity is available at www.ohiorealtors.org.

Refer to the following pages for a market by market analysis of sales activity throughout Ohio and local contact information.

(NOTE: There might be a slight variance between the reported number of sales contained in this release and actual activity in the various markets due to Ohio REALTORS early reporting requirement. Check with contacts in the particular market.)

Ohio Local MLS Stats Report for January 2019

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2018	2019	%Change	2018	2019	%Change	2018	2019	% Change
Ashland	27	19	-29.6%	\$3,902,796	\$2,501,901	-35.9%	\$144,548	\$131,679	-8.9%
Athens	29	31	6.9%	\$3,976,944	\$4,295,794	8.0%	\$137,136	\$138,574	1.0%
Cincinnati	1,348	1,231	-8.7%	\$263,777,988	\$246,845,044	-6.4%	\$195,681	\$200,524	2.5%
Columbus	1,635	1,602	-2.0%	\$336,448,665	\$334,036,224	-0.7%	\$205,779	\$208,512	1.3%
Dayton	839	882	5.1%	\$122,259,080	\$128,018,772	4.7%	\$145,720	\$145,146	-0.4%
Firelands	223	142	-36.3%	\$30,076,679	\$22,438,414	-25.4%	\$134,873	\$158,017	17.2%
Greater Ports.	35	34	-2.9%	\$3,679,760	\$4,544,134	23.5%	\$105,136	\$133,651	27.1%
Guerns.-Musk.	87	74	-14.9%	\$9,154,053	\$8,364,590	-8.6%	\$105,219	\$113,035	7.4%
Heartland	91	70	-23.1%	\$14,215,838	\$11,050,200	-22.3%	\$156,218	\$157,860	1.1%
Knox	30	23	-23.3%	\$4,478,940	\$4,061,478	-9.3%	\$149,298	\$176,586	18.3%
Lancaster	24	31	29.2%	\$3,559,296	\$5,432,998	52.6%	\$148,304	\$175,258	18.2%
Mansfield	147	82	-44.2%	\$15,825,726	\$8,800,732	-44.4%	\$107,658	\$107,326	-0.3%
Marion	27	32	18.5%	\$2,698,893	\$3,748,064	38.9%	\$99,959	\$117,127	17.2%
Scioto Valley	61	48	-21.3%	\$7,075,756	\$6,212,112	-12.2%	\$115,996	\$129,419	11.6%
Toledo	500	502	0.4%	\$61,133,000	\$67,643,998	10.7%	\$122,266	\$134,749	10.2%
West Central	154	104	-32.5%	\$17,875,219	\$11,757,015	-34.2%	\$116,073	\$113,048	-2.6%
WRIST*	328	269	-18.0%	\$42,544,880	\$37,331,013	-12.3%	\$129,710	\$138,777	7.0%
Yes-MLS*	2,998	2,978	-0.7%	\$434,895,876	\$460,881,236	6.0%	\$145,062	\$154,762	6.7%
Statewide	8,583	8,154	-5.0%	\$1,377,579,389	\$1,367,963,719	-0.7%	\$160,500.92	\$167,765.97	4.5%

* Yes-MLS: Summit, Portage, Trumbull, Stark, Mahoning, Columbiana, Carroll, Tuscarawas, Coshocton, Cuyahoga, Lake, Geauga, Medina, Ashtabula, Wayne, Holmes, Marietta, Lorain, Belmont, Harrison and Jefferson counties; WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer Counties.

****Report reflects reported closings by MLSes for the above areas and time period. It includes new and existing residential single family and condo/co-ops.**

Tuesday, February 19, 2019

**CONTACT: 2019 Ohio REALTORS President
Anjanette Frye – 937.609.4281**

For more information on home sales activity in a particular marketplace, contact one of the Local Boards/Associations of REALTORS® or Multiple Listing Services:

Akron Cleveland Association

Sandy Naragon, EO • 216/525-4841
Judy Darwal, President • 216/396-1955

Ashland Board

Misty Miller, EO • 419/281-2700
Fred Troyer, President • 330/465-5730

Ashtabula County Board

Lisa Brail, EO • 440/998-1152
Clorice Dlugos, President • 440/812-2542

Athens County Board

Piper Toth, EO • 216/978-9763
Diane Spezza, President • 740/594-4211

Butler-Warren Association

Leslie Besl, EO • 513/939-2881
John Prazynski, President • 513/870-9100

Cincinnati Area Board

Jim Abele, EO • 513/761-8800
Michelle Billings, President • 513/516-0495

Columbus REALTORS

Stan Collins, EO • 614/475-4000
John Myers, President • 614/486-2933

Dayton REALTORS

Andrew Sims, EO • 937/610-1431
Jan Leverett, President • 937/901-4491

East Central Association

Rose Wanosik, EO • 330/343-7736
Amy Myers, President • 740/229-6773

Firelands Association

David Freitag, EO • 419/625-5787
Scott Myers, President • 419/706-2197

Guernsey Muskingum Valley Association

Kathy Warne, EO • 740/452-3890
Monica Fry, President • 740/682-0093

Heartland Board

Megan Foos, EO • 419/535-3222
Cheryl Sterling, President • 419/722-8991

Knox County Board

Jeri Scott, EO • 740/392-8490
Gina Oswald, President • 740/501-8690

Lake & Geauga Area Association

Vicki Pate, EO • 440/350-9000
Kayleen McDowell, President • 440/205-2000

Lancaster County Board

Debbie Hoelscher, EO • 740/653-1861
Cindy Lape, President • 740/689-9090

Licking County Board

Patty Osborn, EO • 740/345-2151
Charmin Patterson, President • 740/403-1944

Lorain County Association

Barb Tressel-Bangas, EO • 440/328-4210
Ed Cyrek, President • 440/320-8981

Mansfield Association

Lanie Bauer, EO • 419/756-1130
Melissa Viers, President • 419/348-4375

Marion Board

Lori Dye, EO • 740/387-2928
Rick Roe, President • 740/360-3015

Medina County Board

Sherry Stell, EO • 330/722-1000
Lisa Bitto, President • 216/409-0969

Midwestern Ohio Association

Brenda Blair, EO • 937/335-8501
Bryn Daring-Stewart, President • 937/592-7653

Portage County Association

Sandy Naragon, EO • 216/525-4841
Jeremy Fennell, President • 330/388-8189

Portsmouth Area Board

Melanie Parlin, EO • 740/352-3368
Renee Storey, President • 740/935-2543

Scioto Valley Association

Brenda Free, EO • 740/773-7489
Beth Miller, President • 740/775-8500

Southern Ohio Association

Caitlin Baumgartner, EO • 513/528-2657
Tricia Hudson, President • 937/444-1771

Springfield Board

Karen Bodey, EO • 937/323-6489
Susie Burk, President • 937/215-8320

Stark County Association

Lisa Yelichek, EO • 330/494-5630
Joe Marino, III, President • 330/412-2221

Toledo Regional Association

Megan Foos, EO • 419/535-3222
Jason Westendof, President • 419/264-4677

Warren Area Board

Roberta Hiller, EO • 330/394-4001
Marlin Palich, President • 330/727-1723

Wayne-Holmes Association

Amy Scott, EO • 330/264-8062
Traci Pauley, President • 330/749-0029

West Central Association (Lima Area)

Roxann Shaffer, EO • 419/227-5432
Dawn Arbeit, President • 419/371-4633

Western Regional Information Systems & Technology

Stan Hartke, EO • 937/335-1117

Yes-MLS

Carl DeMusz, CEO • 216/485-4100
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Youngstown Columbiana Area

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