



FOR IMMEDIATE RELEASE

TO: All News Media
FROM: John Mangas, Ohio REALTORS 2022 President, 419.283.7081
Carl Horst, Ohio REALTORS Vice President of External Affairs, 614.225.6205
RE: Ohio's January 2022 Home Sales
DATE: February 18, 2022



Sales activity across the Ohio housing marketplace during January was relatively unchanged from the level reached during the month a year ago, according to Ohio REALTORS.

Homes sales reached 9,540 in January, a 0.9 percent increase from the level reached during January 2021 of 9,451. The average sales price across Ohio in January 2022 reached \$228,636, an 8.4 percent increase from the \$210,845 mark posted during the month a year ago.

“The solid level of sales activity achieved in January throughout the Ohio housing market reflects a continued strong desire among buyers to attain the American Dream of ownership, despite the tight supply of homes listed for sale throughout the state,” said Ohio REALTORS President John Mangas. “Ohio’s REALTORS are optimistic that the market will experience an uptick in inventory levels as we approach the spring home buying season.”

Around the state, 14 of the 15 markets tracked experienced an increase in average sales price for the month compared to 2021. In terms of sales activity, 8 of the 15 local markets posted a monthly increase compared to 2021.

Data provided to Ohio REALTORS by Multiple Listing Services includes residential closings for new and existing single-family homes and condominiums/co-ops. Ohio REALTORS, with more than 36,000 members, is the largest professional trade association in Ohio.

Refer to the following pages for a market-by-market analysis of sales activity throughout Ohio and local contact information.

(NOTE: There might be a slight variance between the reported number of sales contained in this release and actual activity in the various markets due to Ohio REALTORS' early reporting requirement. Check with contacts in the particular market.)

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Ohio Local MLS Stats Report for January 2022

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2021	2022	%Change	2021	2022	%Change	2021	2022	% Change
Ashland	25	33	32.0%	\$ 3,624,450	\$ 6,909,150	90.6%	\$144,978	\$209,368	44.4%
Athens	37	45	21.6%	\$ 6,238,220	\$ 7,600,959	21.8%	\$168,601	\$168,910	0.2%
Cincinnati	1564	1525	-2.5%	\$ 383,073,026	\$ 404,038,617	5.5%	\$244,932	\$264,943	8.2%
Columbus	1,926	1872	-2.8%	\$ 507,395,070	\$ 554,465,584	9.3%	\$263,445	\$296,189	12.4%
Dayton	1020	1027	0.7%	\$ 196,978,619	\$ 217,508,530	10.4%	\$193,116	\$211,790	9.7%
Firelands	196	184	-6.1%	\$ 37,117,983	\$ 31,574,220	-14.9%	\$189,377	\$171,599	-9.4%
Greater Ports.	46	41	-10.9%	\$ 5,889,143	\$ 5,507,900	-6.5%	\$128,025	\$134,339	4.9%
Knox	34	21	-38.2%	\$ 5,671,476	\$ 4,493,373	-20.8%	\$166,808	\$213,970	28.3%
Lancaster	16	11	-31.3%	\$ 2,493,600	\$ 2,094,070	-16.0%	\$155,850	\$190,370	22.1%
Mansfield	95	105	10.5%	\$ 13,365,400	\$ 16,265,824	21.7%	\$140,688	\$154,913	10.1%
MLS Now ¹	3,264	3,391	3.9%	\$ 624,507,196	\$ 690,563,797	10.6%	\$191,332	\$203,646	6.4%
NORIS ²	668	718	7.5%	\$ 115,334,989	\$ 132,827,206	15.2%	\$172,657	\$184,996	7.1%
Scioto Valley	65	53	-18.5%	\$ 9,813,900	\$ 9,914,775	1.0%	\$150,983	\$187,071	23.9%
West Central ³	138	154	11.6%	\$ 19,923,428	\$ 25,669,347	28.8%	\$144,373	\$166,684	15.5%
WRIST ⁴	357	360	0.8%	\$ 61,270,451	\$ 71,750,330	17.1%	\$171,626	\$199,306	16.1%
Statewide	9,451	9,540	0.9%	\$1,992,696,951	\$2,181,183,682	9.5%	\$210,845	\$228,636	8.4%

¹ MLS Now: Ashtabula, Belmont, Carroll, Columbiana, Coshocton, Cuyahoga, Geauga, Gernsey, Harrison, Holmes, Jefferson, Lake, Lorain, Mahoning, Medina, Muskingum, Portage, Stark, Summit, Trumbull, Tuscarawas, Washington and Wayne Counties.

² NORIS (Northwest Ohio Regional Information System): Lucas, Fulton, Defiance, Williams, Henry, Wood, Putnam, Paulding, Hancock, and Wyandot Counties.

³ West Central: Allen, Hardin and Van Wert Counties.

⁴ WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer Counties.

Report reflects reported closings by MLSes for the above areas and time period. It includes new and existing residential single family and condo/co-ops.

Wednesday, February 16, 2022

CONTACT: 2022 Ohio REALTORS President John Mangas – 419.283.7081

For more information on home sales activity in a particular marketplace, contact one of the Local Boards/Associations or Multiple Listing Services below.

Akron Cleveland Association

Sandy Naragon, CEO | 216.901.0130
Candice Eberhardt, President | 330.608.1776

Ashland Board

Misty Miller, EO | 419.281.2700
April Ochier, President | 419.651.6902

Ashtabula County Board

Lisa Brail, EO | 440.998.1152
Debra Woodworth, President | 440.206.6159

Athens County Board

Meranda Chesser, Interim EO | 740.856.0550
Shannon Freed, President | 614.603.3030

Beaver Creek Area Association

Dale Meller, EO | 330.383.5554
Ronald Bryer, President | 330.385.2311

Butler-Warren Association

Leslie Besl, EO | 513.939.2881

Cincinnati Area Board

Rich Fletcher, CEO | 513.761.8800
Kay Edwards, President | 513.227.3441

Columbus REALTORS

Brent Swander, CEO | 614.475.4000
Sue Van Woerkom, President | 614.582.6616

Dayton REALTORS

Carlton Jackson, CEO | 937.223.0900
Billie Duncan-Hart, President | 937.623.7814

Delaware County Board

Joni Regula, EO | 740.363.3227
Stephanie VanGundy, President | 740.816.1031

East Central Association

Holly Lehigh, EO | 330.343.7736
Greg Norris, President | 330.447.3068

Firelands Association

David Freitag, CEO | 419.217.0870
Janet Herzog, President | 419.618.2220

Guernsey Muskingum Valley Association

Steffanie Bush, EO | 740.452.3890

Knox County Board

Jeri Scott, EO | 740.392.8490
Dustin Graham, President | 740.504.4425

Lake & Geauga Area Association

Interim CEO | 440.350.9000
Rebecca Donatelli, President | 216.632.0515

Lancaster Board

Debbie Hoelscher, EO | 740.653.1861
Bernadette Gorby, President | 614.459.7400

Licking County Board

Patty Osborn, EO | 740.345.2151
Jeff Kreager, President | 740.366.1515

Lorain County Association

Barb Tressel-Bangas, EO | 440.328.4210
Janet Beane, President | 440.336.5000

Mansfield Association

Lanie Bauer, EO | 419.756.1130
Wendy Hunt, President | 419.543.5796

Marietta Board

Carrie Hale, EO | 740.373.8194
David Chichester, President | 740.374.7325

Medina County Board

Sherry Stell, EO | 330.722.1000
Ro Reed, President | 330.571.9931

Midwestern Ohio Association

Brenda Blair, EO | 937.335.8501
Tanya Blair, President | 937.214.0427

MLS Now

Carl DeMusz, CEO | 216.485.4100
John Kurlich, COO | 216.485.4100

NORIS MLS

Megan Foos, CEO | 419.535.3222

Northwest Ohio REALTORS (Toledo Area)

Megan Foos, CEO | 419.535.3222
Anthony Bassett, President | 419.340.7843

(Greater) Portsmouth Area Board

Amy Patrick, EO | 740.353.3079

Scioto Valley Association

Brenda Free, EO | 740.773.7489
Gayle Smith, President | 740.253.0044

Southern Ohio Association

Alexia Billings, EO | 513.528.2657
Rusty Fite, President | 937.725.7101

Springfield Board

Karen Bodey, EO | 937.323.6489
Belinda Gaier, President | 937.631.1720

Stark Trumbull Area REALTORS

Collene Burgess, CEO | 330.494.5630
Marlin Palich, President | 330.727.1723

Wayne-Holmes Association

Amy Scott, EO | 330.264.8062
Melissa Mariola-Davis, President | 330.464.6241

West Central Association (Lima Area)

Cara Budde, EO | 419.227.5432
Antwillia Davis, President | 419.957.4276

WRIST MLS

Stan Hartke, CEO | 937.335.1117

Youngstown Columbiana Association

Julie Larson, CEO | 330.788.7026
Dennis Gonatas, President | 330.501.8300