



FOR IMMEDIATE RELEASE

TO: All News Media
FROM: Alasandra Whitley, Ohio REALTORS® 2024 President, 937.776.5055
Allison Wiley, Ohio REALTORS® Vice President of Marketing & Communications, 614.225.6207
RE: Ohio's January 2024 Home Sales
DATE: February 22nd, 2024



Home sales start strong in 2024, up for the first time since 2022, according to Ohio REALTORS. Additionally, sales price and dollar volume are both up compared to January 2023.

Homes sales in January 2024 reached 7,547, a 4.4% increase from the 7,229 home sales recorded during the month a year ago. The average sales price across Ohio in January reached \$254,943, an 7.4% increase from the \$237,467 mark posted in January 2023.

“In a promising start to 2024, home sales have surged, marking the first increase since 2022. This resurgence is further emphasized by a notable uptick in both sales price and dollar volume compared to January 2023, signifying a robust and buoyant housing market.” says Ohio REALTORS President Ali Whitley. “An Ohio REALTOR serves as a professional partner, guiding buyers and sellers through the intricate process of homebuying and selling, to successfully achieve their housing goals.”

Around the state, 10 of the 15 markets tracked experienced an increase in average sale price for the month compared to January 2023.

Data provided to Ohio REALTORS by Multiple Listing Services includes residential closings for new and existing single-family homes and condominiums/co-ops.

Ohio REALTORS, with more than 36,000 members, is the largest professional trade association in Ohio. Leading with expertise, professionalism and an entrepreneurial spirit, REALTORS in Ohio are committed to their customers and communities.

See below for a market-by-market analysis of sales activity throughout Ohio.

(NOTE: There might be a slight variance between the reported number of sales contained in this release and actual activity in the various markets due to Ohio REALTORS' early reporting requirement. Check with contacts in the particular market.)

Ohio Local MLS Stats Report for January 2024

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2023	2024	%Change	2023	2024	%Change	2023	2024	% Change
Ashland	12	27	125.0%	\$ 2,773,400	\$ 6,828,800	146.2%	\$231,117	\$252,919	9.4%
Athens	46	59	28.3%	\$ 25,142,080	\$ 21,203,098	-15.7%	\$546,567	\$359,375	-34.2%
Cincinnati	1,095	1,001	-8.6%	\$ 308,026,868	\$ 303,565,246	-1.4%	\$281,303	\$303,262	7.8%
Columbus	1,515	1,558	2.8%	\$ 458,232,960	\$ 515,699,558	12.5%	\$302,464	\$331,001	9.4%
Dayton	721	891	23.6%	\$ 162,869,946	\$ 226,666,545	39.2%	\$225,895	\$254,396	12.6%
Firelands	150	152	1.3%	\$ 31,031,779	\$ 31,105,750	0.2%	\$206,879	\$204,643	-1.1%
Greater Ports.	52	32	-38.5%	\$ 7,354,962	\$ 4,432,337	-39.7%	\$141,442	\$138,511	-2.1%
Knox	18	24	33.3%	\$ 3,799,277	\$ 5,559,100	46.3%	\$211,071	\$231,629	9.7%
Lancaster	5	8	60.0%	\$ 959,420	\$ 1,624,969	69.4%	\$191,884	\$203,121	5.9%
Mansfield	83	68	-18.1%	\$ 12,750,083	\$ 11,572,424	-9.2%	\$153,615	\$170,183	10.8%
MLS Now ¹	2,518	2,754	9.4%	\$ 512,713,904	\$ 608,648,900	18.7%	\$203,620	\$221,005	8.5%
NORIS ²	551	540	-2.0%	\$ 101,285,567	\$ 101,601,903	0.3%	\$183,821	\$188,152	2.4%
Scioto Valley	95	86	-9.5%	\$ 19,665,475	\$ 17,350,672	-11.8%	\$207,005	\$201,752	-2.5%
West Central ³	116	100	-13.8%	\$ 20,169,832	\$ 16,277,300	-19.3%	\$173,878	\$162,773	-6.4%
WRIST ⁴	252	247	-2.0%	\$ 49,871,687	\$ 51,916,278	4.1%	\$197,904	\$210,187	6.2%
Statewide	7,229	7,547	4.4%	\$1,716,647,240	\$1,924,052,880	12.1%	\$237,467	\$254,943	7.4%

¹ MLS Now: Ashtabula, Belmont, Carroll, Columbiana, Coshocton, Cuyahoga, Geauga, Gernsey, Harrison, Holmes, Jefferson, Lake, Lorain, Mahoning, Medina, Muskingum, Portage, Stark, Summit, Trumbull, Tuscarawas, Washington and Wayne Counties.

² NORIS (Northwest Ohio Regional Information System): Lucas, Fulton, Defiance, Williams, Henry, Wood, Putnam, Paulding, Hancock, and Wyandot Counties.

³ West Central: Allen, Hardin and Van Wert Counties.

⁴ WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer Counties.

Report reflects reported closings by MLSes for the above areas and time period. It includes new and existing residential single family and condo/co-ops.

Tuesday, February 20, 2024

CONTACT: 2024 Ohio REALTORS President Alasandra Whitley– 330-808-4680

For more information on home sales activity in a particular marketplace, contact one of the Local Boards/Associations or Multiple Listing Services below.

Akron Cleveland Association

Mike Valerino, CEO | 216.901.0130
Mark Vittardi, President | 440.842.7010

Ashland Board

Misty Miller, EO | 419.281.2700
Justin Gerwig, President | 440.908.3616

Ashtabula County Board

Brandy Helsel, EO | 440-998-1152
Thomas Bush, President | 937.426.7070

Athens County Board

Jennifer Davies, EO | 740.707.1962
Brian Kapple, President |

Beaver Creek Area Association

Dale Meller, EO | 330.383.5554
Jamie Thomas, President |

Clinton County Board

Kaitlyn, Barton, EO | 937.382.1601
Sheri McIntosh, President |

Columbus REALTORS

Brent Swander, CEO | 614.475.4000
Scott Hrabcak, President | 614.906.2225

Dayton REALTORS

Carlton Jackson, CEO | 937.223.0900
Kelly McCormick, President | 937.429.4500

Delaware County Board

Joni Regula, EO | 740.363.3227
Shannon Brewster, President | 614.519.0030

East Central Association

Holly Lehigh, EO | 330.343.7736
Stephanie Glazer, President | 330.339.1196

Firelands Association

David Freitag, CEO | 419.625.5787
Jamie Polter, President | 419.333.8510

Greater Portsmouth Area Board

Teresa Dummitt, EO | 740.353.3079
Molly Burnside, President | 740.574.9902

Guernsey Muskingum Valley Association

Steffanie Bush, EO | 740.452.3890
Jessica Rome, President | 740.607.0283

Knox County Board

Jeri Scott, EO | 740.392.8490
Holly Blanchard- Hoar, President | 740.397.1400 ext.226

Lake & Geauga Area Association

Chrissy Rose, EO | 440.350.9000
Nancy Grgurich, President | 216.390.0660

Lancaster Board

Eric Duemmel, EO | 740.653.1861
Kimberly Cumbo, President | 740.808.0263

Licking County Board

Patty Osborn, EO | 740.345.2151
Billie Allen, President | 513.794.9494

Lorain County Association

Barb Tressel-Bangas, EO | 440.328.4210
David Reddy, President | 216.406.4746

Mansfield Association

Cassie Wilhelm | 419.834.4936
Peter Haring, President | 419.756.8383

Marietta Board

Carrie Hale, EO | 740.373.8194
Marian Duvall, President | 740.860.3555

Medina County Board

Sherry Stell, EO | 330.722.1000
Leslie Burns, President | 330.723.9911

Midwestern Ohio Association

Megan Wise | 937.335.8267
Robbin Kramer, President | 937.593.1049

MLS Now

John Kurlich, COO | 216.485.4100

NORIS MLS

Megan Foos, CEO | 419.535.3222

Northwest Ohio REALTORS (Toledo Area)

Megan Foos, CEO | 419.535.3222
Eddie J Campos, President | 419.367.2667

REALTOR® Alliance of Greater Cincinnati

Carl Horst, CEO | 513.761.8800
Kellie Barter & Tracy Dunne, President | 513.561.5800

Scioto Valley Association

Pamela Burkitt, EO | 740.773.7489
Mark Cenci, President | 740.774.4500

Southern Ohio Association

Sandra Haverland, EO | 513.528.2657
Alexandra Foor, President | 513.794.9494

Springfield Board

Amanda Snyder, EO | 937.323.6489
Jillian McKay, President | 937.323.6545

Stark Trumbull Area REALTORS

Collene Burgess, CEO | 330.494.5630
Arden Lingenhoel, President | 330.492.7230

Wayne-Holmes Association

Amy Scott, EO | 330.264.8062
Gina Chandler, President | 216.447.4477

West Central Association (Lima Area)

Cara Budde, CEO | 419.227.5432
Elaine Wehri, President | 419.234.2254

WRIST MLS

Stan Hartke, CEO | 937.335.1117

Youngstown Columbiana Association

Roberta Hiller, CEO | 330.788.7026
Samantha Aldish, President | 330.831.9854