Instructor: Josh Cadillac, CCIM, CRS, CRB, ABR, GRI, e-Pro, SFR, AHWD, CIPS, PSA, SRS

Prior to entering the real estate industry as an agent in 2008, Josh was a commercial real estate investor and business owner, providing him a robust knowledge of the financial aspect of real estate. He became a full-time real estate agent and within the first two years earned his broker license and many of the real estate-related designations.

Josh transitioned into a leadership role at his brokerage, assisting, training, and mentoring agents to help them achieve success and reach their full potential in real estate. He learned the mistakes that many agents make that the successful agents avoid and developed his philosophy of "not just closing deals but closing customers for life." As a national real estate speaker, his teaching focuses on the real-world skills that agents need to be true advocates and trusted resources for their customers.

