



FOR IMMEDIATE RELEASE

TO: All News Media
FROM: Anjanette Frye, Ohio REALTORS President, 937.609.4281
Carl Horst, Ohio REALTORS Vice President of External Affairs, 614.225.6205
RE: Ohio's July 2019 Home Sales
DATE: August 21, 2019



The number of homes sold across Ohio in July rose from the pace set during the month a year ago, posting a 2.8 percent increase, according to Ohio REALTORS.

“Home sales activity heated up in July, helping the marketplace keep pace with the year-to-date sales activity from a year ago,” said Ohio REALTORS President Anjanette Frye. “Equally important, the market posted a continued, steady rise in the average sale price, an indication that buyers understand that housing is a solid, long-term investment.”

July's average home price of \$206,660 reflects a 7.7 percent increase from the \$191,927 mark posted during the month last year.

Sales in July reached 15,439, a 2.8 percent increase from the 15,025 sales recorded during the month a year ago.

Through the first seven months of the year, sales activity has nearly matched the level posted in 2018. Sales from January through July reached 87,355, a negligible 0.2 percent decline from the 2018 rate of 87,563 sales.

Around the state, 15 of the 18 markets tracked reported upswings in average sales price in July, while 10 posted gains in sales activity.

Data provided to Ohio REALTORS by Multiple Listing Services includes residential closings for new and existing single-family homes and condominiums/co-ops. Ohio REALTORS, with more than 32,000 members, is the largest professional trade association in Ohio.

Refer to the following pages for a market by market analysis of sales activity throughout Ohio and local contact information.

(NOTE: There might be a slight variance between the reported number of sales contained in this release and actual activity in the various markets due to Ohio REALTORS early reporting requirement. Check with contacts in the particular market.)

Ohio Local MLS Stats Report for July 2019

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2018	2019	%Change	2018	2019	%Change	2018	2019	% Change
Ashland	40	50	25.0%	\$5,811,400	\$7,408,400	27.5%	\$145,285	\$148,168	2.0%
Athens	67	70	4.5%	\$10,215,269	\$11,723,900	14.8%	\$152,467	\$167,484	9.8%
Cincinnati	2,557	2,499	-2.3%	\$573,642,494	\$603,211,119	5.2%	\$224,342	\$241,381	7.6%
Columbus	3,208	3,334	3.9%	\$765,605,240	\$839,954,624	9.7%	\$238,655	\$251,936	5.6%
Dayton	1,612	1668	3.5%	\$276,752,628	\$315,168,484	13.9%	\$171,683	\$188,950	10.1%
Firelands	315	278	-11.7%	\$48,650,058	\$40,768,791	-16.2%	\$154,445	\$146,650	-5.0%
Greater Ports.	49	48	-2.0%	\$6,705,150	\$4,855,170	-27.6%	\$136,840	\$101,149	-26.1%
Guerns.-Musk.	120	143	19.2%	\$16,311,039	\$18,697,825	14.6%	\$135,925	\$130,754	-3.8%
Heartland	153	145	-5.2%	\$25,514,892	\$26,193,090	2.7%	\$166,764	\$180,642	8.3%
Knox	73	59	-19.2%	\$13,153,252	\$11,015,981	-16.2%	\$180,182	\$186,712	3.6%
Lancaster	48	54	12.5%	\$7,035,456	\$9,370,512	33.2%	\$146,572	\$173,528	18.4%
Mansfield	137	217	58.4%	\$17,637,393	\$28,182,553	59.8%	\$128,740	\$129,874	0.9%
Marion	50	49	-2.0%	\$5,423,716	\$6,361,262	17.3%	\$108,474	\$129,822	19.7%
Scioto Valley	87	80	-8.0%	\$11,609,715	\$11,461,760	-1.3%	\$133,445	\$143,272	7.4%
Toledo	902	943	4.5%	\$136,990,986	\$159,310,944	16.3%	\$151,875	\$168,941	11.2%
West Central	193	211	9.3%	\$24,870,556	\$30,898,950	24.2%	\$128,863	\$146,441	13.6%
WRIST*	541	497	-8.1%	\$87,000,915	\$84,146,076	-3.3%	\$160,815	\$169,308	5.3%
Yes-MLS*	4,873	5,094	4.5%	\$850,772,666	\$981,898,130	15.4%	\$174,589	\$192,756	10.4%
Statewide	15,025	15,439	2.8%	\$2,883,702,825	\$3,190,627,571	10.6%	\$191,927	\$206,660	7.7%

* Yes-MLS: Summit, Portage, Trumbull, Stark, Mahoning, Columbiana, Carroll, Tuscarawas, Coshocton, Cuyahoga, Lake, Geauga, Medina, Ashtabula, Wayne, Holmes, Marietta, Lorain, Belmont, Harrison and Jefferson counties; WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer Counties.

****Report reflects reported closings by MLSes for the above areas and time period. It includes new and existing residential single family and condo/co-ops.**

Tuesday, August 20, 2019

Ohio Local MLS Stats Report for January through July 2019

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2018	2019	%Change	2018	2019	%Change	2018	2019	% Change
Ashland	227	223	-1.8%	\$31,318,979	\$33,619,102	7.3%	\$137,969	\$150,758	9.3%
Athens	386	346	-10.4%	\$59,074,211	\$54,268,028	-8.1%	\$153,042	\$156,844	2.5%
Cincinnati	15,163	14,865	-2.0%	\$3,263,348,000	\$3,362,177,013	3.0%	\$215,218	\$226,181	5.1%
Columbus	18,205	18,227	0.1%	\$4,162,828,120	\$4,427,320,073	6.4%	\$228,664	\$242,899	6.2%
Dayton	9,408	9444	0.4%	\$1,555,435,138	\$1,663,663,174	7.0%	\$165,331	\$176,161	6.6%
Firelands	1,827	1548	-15.3%	\$271,927,280	\$241,266,870	-11.3%	\$148,838	\$155,857	4.7%
Greater Ports.	306	325	6.2%	\$34,644,210	\$35,459,501	2.4%	\$113,216	\$109,106	-3.6%
Guerns.-Musk.	730	792	8.5%	\$86,984,454	\$101,332,219	16.5%	\$119,157	\$127,945	7.4%
Heartland	866	958	10.6%	\$141,901,453	\$162,350,179	14.4%	\$163,858	\$169,468	3.4%
Knox	367	318	-13.4%	\$61,604,981	\$56,783,192	-7.8%	\$167,861	\$178,563	6.4%
Lancaster	315	262	-16.8%	\$47,091,315	\$41,117,968	-12.7%	\$149,496	\$156,939	5.0%
Mansfield	1,055	1156	9.6%	\$126,442,979	\$149,939,460	18.6%	\$119,851	\$129,705	8.2%
Marion	369	336	-8.9%	\$44,192,739	\$38,724,109	-12.4%	\$119,764	\$115,250	-3.8%
Scioto Valley	562	564	0.4%	\$70,792,647	\$77,792,992	9.9%	\$125,966	\$137,931	9.5%
Toledo	5,571	5442	-2.3%	\$815,383,835	\$854,846,475	4.8%	\$146,362	\$157,083	7.3%
West Central	1,310	1206	-7.9%	\$159,563,589	\$158,840,309	-0.5%	\$121,804	\$131,708	8.1%
WRIST*	3,221	3153	-2.1%	\$471,197,675	\$493,225,852	4.7%	\$146,289	\$156,431	6.9%
Yes-MLS*	27,675	28,190	1.9%	\$4,563,855,231	\$5,001,267,146	9.6%	\$164,909	\$177,413	7.6%
Statewide	87,563	87,355	-0.2%	\$15,967,586,836	\$16,953,993,662	6.2%	\$182,355	\$194,082	6.4%

* Yes-MLS: Summit, Portage, Trumbull, Stark, Mahoning, Columbiana, Carroll, Tuscarawas, Coshocton, Cuyahoga, Lake, Geauga, Medina, Ashtabula, Wayne, Holmes, Marietta, Lorain, Belmont, Harrison and Jefferson counties; WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer Counties.

****Report reflects reported closings by MLSes for the above areas and time period. It includes new and existing residential single family and condo/co-ops.**

Tuesday, August 20, 2019

**CONTACT: 2019 Ohio REALTORS President
Anjanette Frye – 937.609.4281**

For more information on home sales activity in a particular marketplace, contact one of the Local Boards/Associations of REALTORS® or Multiple Listing Services:

Akron Cleveland Association

Sandy Naragon, EO • 216/525-4841
Judy Darwal, President • 216/396-1955

Ashland Board

Misty Miller, EO • 419/281-2700
Fred Troyer, President • 330/465-5730

Ashtabula County Board

Lisa Brail, EO • 440/998-1152
Clorice Dlugos, President • 440/812-2542

Athens County Board

Piper Toth, EO • 216/978-9763
Diane Spezza, President • 740/594-4211

Butler-Warren Association

Leslie Besl, EO • 513/939-2881
John Prazynski, President • 513/870-9100

Cincinnati Area Board

Jim Abele, EO • 513/761-8800
Michelle Billings, President • 513/516-0495

Columbus REALTORS

Stan Collins, EO • 614/475-4000
John Myers, President • 614/486-2933

Dayton REALTORS

Carlton Jackson, EO • 937/610-1431
Jan Leverett, President • 937/901-4491

East Central Association

Rose Wanosik, EO • 330/343-7736
Amy Myers, President • 740/229-6773

Firelands Association

David Freitag, EO • 419/625-5787
Scott Myers, President • 419/706-2197

Guernsey Muskingum Valley Association

Kathy Warne, EO • 740/452-3890
Monica Fry, President • 740/682-0093

Heartland Board

Megan Foos, EO • 419/535-3222
Cheryl Sterling, President • 419/722-8991

Knox County Board

Jeri Scott, EO • 740/392-8490
Gina Oswald, President • 740/501-8690

Lake & Geauga Area Association

Vicki Pate, EO • 440/350-9000
Kayleen McDowell, President • 440/205-2000

Lancaster County Board

Debbie Hoelscher, EO • 740/653-1861
Cindy Lape, President • 740/689-9090

Licking County Board

Patty Osborn, EO • 740/345-2151
Charmin Patterson, President • 740/403-1944

Lorain County Association

Barb Tressel-Bangas, EO • 440/328-4210
Ed Cyrek, President • 440/320-8981

Mansfield Association

Lanie Bauer, EO • 419/756-1130
Melissa Viers, President • 419/348-4375

Marion Board

Lori Dye, EO • 740/387-2928
Rick Roe, President • 740/360-3015

Medina County Board

Sherry Stell, EO • 330/722-1000
Lisa Bitto, President • 216/409-0969

Midwestern Ohio Association

Brenda Blair, EO • 937/335-8501
Bryn Daring-Stewart, President • 937/592-7653

Portage County Association

Sandy Naragon, EO • 216/525-4841
Jeremy Fennell, President • 330/388-8189

Portsmouth Area Board

Melanie Parlin, EO • 740/352-3368
Renee Storey, President • 740/935-2543

Scioto Valley Association

Brenda Free, EO • 740/773-7489
Beth Miller, President • 740/775-8500

Southern Ohio Association

Caitlin Baumgartner, EO • 513/528-2657
Tricia Hudson, President • 937/444-1771

Springfield Board

Karen Bodey, EO • 937/323-6489
Susie Burk, President • 937/215-8320

Stark County Association

Lisa Yelichek, EO • 330/494-5630
Joe Marino, III, President • 330/412-2221

Toledo Regional Association

Megan Foos, EO • 419/535-3222
Jason Westendof, President • 419/264-4677

Warren Area Board

Roberta Hiller, EO • 330/394-4001
Marlin Palich, President • 330/727-1723

Wayne-Holmes Association

Amy Scott, EO • 330/264-8062
Traci Pauley, President • 330/749-0029

West Central Association (Lima Area)

Roxann Shaffer, EO • 419/227-5432
Dawn Arbeit, President • 419/371-4633

Western Regional Information Systems & Technology

Stan Hartke, EO • 937/335-1117

Yes-MLS

Carl DeMusz, CEO • 216/485-4100
John Kurlich, COO • 216/485-4100

Youngstown Columbiana Area

Julie Larson, EO • 330/788-7026
Geraldine Florio, President • 330/727-2025