



FOR IMMEDIATE RELEASE

TO: All News Media
FROM: John Mangas, Ohio REALTORS 2022 President, 419.283.7081
Carl Horst, Ohio REALTORS Vice President of External Affairs, 614.225.6205
RE: Ohio's March 2022 Home Sales
DATE: April 20, 2022



The number of homes sold throughout Ohio in March fell from the pace set during the month a year ago, posting a 4.8% decrease, according to Ohio REALTORS.

Homes sales in March 2022 reached 11,832, a 4.8% decline from the 12,429 sales recorded during the month a year ago. The average sales price across Ohio in March reached \$247,123, an 11.1% increase from the \$222,421 mark posted during the month in 2021.

"Ohio's housing market experienced cooling sales in March, while average prices posted double-digit gains," said Ohio REALTORS President John Mangas. "Overall, conditions in the marketplace are extremely competitive. Would-be buyers continue to face the challenges presented by historic low levels of homes listed for sale, combined with slight increases in interest rates.

"It is worth noting that sales in March 2022 did surpass the 11,551 sales reached during the month in 2019, a possible indication that market activity is returning to pre-pandemic levels," Mangas added.

Around the state, 12 of the 15 of the markets tracked experienced an increase in average price for the month compared to March 2021. Additionally, five local markets showed an increase in sales activity compared to a year ago.

Data provided to Ohio REALTORS by Multiple Listing Services includes residential closings for new and existing single-family homes and condominiums/co-ops.

Ohio REALTORS, with more than 36,000 members, is the largest professional trade association in Ohio.

Refer to the following pages for a market-by-market analysis of sales activity throughout Ohio and local contact information.

(NOTE: There might be a slight variance between the reported number of sales contained in this release and actual activity in the various markets due to Ohio REALTORS' early reporting requirement. Check with contacts in the particular market.)

John Mangas, President • Scott R. Williams, RCE, CEO

200 E. Town St. • Columbus OH, 43215-4648

P 614.228.6675 • F 614.228.2601 • info@ohiorealtors.org • www.ohiorealtors.org



Ohio Local MLS Stats Report for March 2022

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2021	2022	%Change	2021	2022	%Change	2021	2022	% Change
Ashland	50	35	-30.0%	\$10,029,875	\$5,905,850	-41.1%	\$200,598	\$168,739	-15.9%
Athens	57	63	10.5%	\$9,714,050	\$12,508,133	28.8%	\$170,422	\$198,542	16.5%
Cincinnati	2120	2000	-5.7%	\$565,526,736	\$585,489,840	3.5%	\$266,758	\$292,745	9.7%
Columbus	2493	2430	-2.5%	\$710,048,781	\$774,747,180	9.1%	\$284,817	\$318,826	11.9%
Dayton	1255	1270	1.2%	\$256,998,168	\$293,959,452	14.4%	\$204,779	\$231,464	13.0%
Firelands	256	213	-16.8%	\$43,120,472	\$46,491,875	7.8%	\$168,439	\$218,272	29.6%
Greater Ports.	51	44	-13.7%	\$5,490,245	\$6,240,300	13.7%	\$107,652	\$141,825	31.7%
Knox	37	38	2.7%	\$6,914,360	\$9,424,300	36.3%	\$186,875	\$248,008	32.7%
Lancaster	22	14	-36.4%	\$3,725,276	\$1,937,800	-48.0%	\$169,331	\$138,414	-18.3%
Mansfield	148	165	11.5%	\$20,922,508	\$33,642,425	60.8%	\$141,368	\$203,893	44.2%
MLS Now ¹	4300	3984	-7.3%	\$833,371,542	\$868,794,660	4.3%	\$193,807	\$218,071	12.5%
NORIS ²	903	844	-6.5%	\$170,710,334	\$159,688,583	-6.5%	\$189,048	\$189,204	0.1%
Scioto Valley	104	79	-24.0%	\$17,509,500	\$14,600,615	-16.6%	\$168,361	\$184,818	9.8%
West Central ³	174	243	39.7%	\$27,233,302	\$33,965,102	24.7%	\$156,513	\$139,774	-10.7%
WRIST ⁴	459	410	-10.7%	\$83,157,108	\$76,560,629	-7.9%	\$181,170	\$186,733	3.1%
Statewide	12,429	11,832	-4.8%	\$2,764,472,257	\$2,923,956,744	5.8%	\$222,421	\$247,123	11.1%

¹ MLS Now: Ashtabula, Belmont, Carroll, Columbiana, Coshocton, Cuyahoga, Geauga, Gernsey, Harrison, Holmes, Jefferson, Lake, Lorain, Mahoning, Medina, Muskingum, Portage, Stark, Summit, Trumbull, Tuscarawas, Washington and Wayne Counties.

² NORIS (Northwest Ohio Regional Information System): Lucas, Fulton, Defiance, Williams, Henry, Wood, Putnam, Paulding, Hancock, and Wyandot Counties.

³ West Central: Allen, Hardin and Van Wert Counties.

⁴ WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer Counties.

Report reflects reported closings by MLSes for the above areas and time period. It includes new and existing residential single family and condo/co-ops.

Monday, April 18, 2022

Ohio Local MLS Stats Report for January through March 2022

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2021	2022	%Change	2021	2022	%Change	2020	2021	% Change
Ashland	101	105	4.0%	\$18,023,875	\$20,022,425	11.1%	\$178,454	\$190,690	6.9%
Athens	125	161	28.8%	\$21,477,631	\$31,319,892	45.8%	\$171,821	\$194,533	13.2%
Cincinnati	5277	5112	-3.1%	\$1,345,613,933	\$1,440,634,936	7.1%	\$254,996	\$281,814	10.5%
Columbus	6365	6289	-1.2%	\$1,735,881,895	\$1,907,491,434	9.9%	\$272,723	\$303,306	11.2%
Dayton	3328	3300	-0.8%	\$656,793,875	\$729,487,879	11.1%	\$197,354	\$221,057	12.0%
Firelands	657	570	-13.2%	\$119,078,666	\$113,753,613	-4.5%	\$181,246	\$199,568	10.1%
Greater Ports.	124	131	5.6%	\$14,608,688	\$18,512,155	26.7%	\$117,812	\$141,314	19.9%
Knox	110	90	-18.2%	\$19,337,409	\$21,711,450	12.3%	\$175,795	\$241,238	37.2%
Lancaster	48	35	-27.1%	\$8,726,846	\$6,453,493	-26.1%	\$181,809	\$184,386	1.4%
Mansfield	344	391	13.7%	\$47,239,558	\$67,265,769	42.4%	\$137,324	\$172,035	25.3%
MLS Now ¹	10747	10576	-1.6%	\$2,043,449,229	\$2,214,363,349	8.4%	\$190,141	\$209,376	10.1%
NORIS ²	2238	2216	-1.0%	\$395,856,243	\$418,673,841	5.8%	\$176,879	\$188,932	6.8%
Scioto Valley	235	216	-8.1%	\$38,810,158	\$37,613,062	-3.1%	\$165,150	\$174,135	5.4%
West Central ³	443	538	21.4%	\$68,334,345	\$84,328,899	23.4%	\$154,254	\$156,745	1.6%
WRIST ⁴	1177	1149	-2.4%	\$209,966,667	\$220,235,057	4.9%	\$178,391	\$191,675	7.4%
Statewide	31,319	30,879	-1.4%	\$6,743,199,018	\$7,331,867,254	8.7%	\$215,307	\$237,439	10.3%

¹ MLS Now: Ashtabula, Belmont, Carroll, Columbiana, Coshocton, Cuyahoga, Geauga, Gernsey, Harrison, Holmes, Jefferson, Lake, Lorain, Mahoning, Medina, Muskingum, Portage, Stark, Summit, Trumbull, Tuscarawas, Washington and Wayne Counties.

² NORIS (Northwest Ohio Regional Information System): Lucas, Fulton, Defiance, Williams, Henry, Wood, Putnam, Paulding, Hancock, and Wyandot Counties.

³ West Central: Allen, Hardin and Van Wert Counties.

⁴ WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer Counties.

*****Report reflects reported closings by MLSes for the above areas and time period. It includes new and existing residential single family and condo/co-ops.***

Monday, April 18, 2022

CONTACT: 2022 Ohio REALTORS President John Mangas – 419.283.7081

For more information on home sales activity in a particular marketplace, contact one of the Local Boards/Associations or Multiple Listing Services below.

Akron Cleveland Association

Sandy Naragon, CEO | 216.901.0130
Candice Eberhardt, President | 330.608.1776

Ashland Board

Misty Miller, EO | 419.281.2700
April Ochier, President | 419.651.6902

Ashtabula County Board

Lisa Brail, EO | 440.998.1152
Debra Woodworth, President | 440.206.6159

Athens County Board

Meranda Chesser, Interim EO | 740.856.0550
Shannon Freed, President | 614.330.8475

Beaver Creek Area Association

Dale Meller, EO | 330.383.5554
Ronald Bryer, President | 330.385.2311

Cincinnati Area Board

Rich Fletcher, CEO | 513.761.8800
Kay Edwards, President | 513.227.3441

Columbus REALTORS

Brent Swander, CEO | 614.475.4000
Sue Van Woerkom, President | 614.582.6616

Dayton REALTORS

Carlton Jackson, CEO | 937.223.0900
Billie Duncan-Hart, President | 937.623.7814

Delaware County Board

Joni Regula, EO | 740.363.3227
Stephanie VanGundy, President | 740.816.1031

East Central Association

Holly Lehigh, EO | 330.343.7736
Greg Norris, President | 330.447.3068

Firelands Association

David Freitag, CEO | 419.217.0870
Janet Herzog, President | 419.618.2220

Guernsey Muskingum Valley Association

Steffanie Bush, EO | 740.452.3890

Knox County Board

Jeri Scott, EO | 740.392.8490
Dustin Graham, President | 740.504.4425

Lake & Geauga Area Association

Interim CEO | 440.350.9000
Rebecca Donatelli, President | 216.632.0515

Lancaster Board

Debbie Hoelscher, EO | 740.653.1861
Bernadette Gorby, President | 614.459.7400

Licking County Board

Patty Osborn, EO | 740.345.2151
Jeff Kreager, President | 740.366.1515

Mansfield Association

Lanie Bauer, EO | 419.756.1130
Wendy Hunt, President | 419.543.5796

Marietta Board

Carrie Hale, EO | 740.373.8194
David Chichester, President | 740.374.7325

Medina County Board

Sherry Stell, EO | 330.722.1000
Ro Reed, President | 330.571.9931

Midwestern Ohio Association

Megan Wise | 937.335.8501
Tanya Blair, President | 937.214.0427

MLS Now

Carl DeMusz, CEO | 216.485.4100
John Kurlich, COO | 216.485.4100

NORIS MLS

Megan Foos, CEO | 419.535.3222

Northwest Ohio REALTORS (Toledo Area)

Megan Foos, CEO | 419.535.3222
Anthony Bassett, President | 419.340.7843

(Greater) Portsmouth Area Board

Amy Patrick, EO | 740.353.3079

Scioto Valley Association

Brenda Free, EO | 740.773.7489
Gayle Smith, President | 740.253.0044

Southern Ohio Association

Alexia Billings, EO | 513.528.2657
Rusty Fite, President | 937.725.7101

Springfield Board

Karen Bodey, EO | 937.323.6489
Belinda Gaier, President | 937.631.1720

Stark Trumbull Area REALTORS

Collene Burgess, CEO | 330.494.5630
Marlin Palich, President | 330.727.1723

Wayne-Holmes Association

Amy Scott, EO | 330.264.8062
Melissa Mariola-Davis, President | 330.464.6241

West Central Association (Lima Area)

Cara Budde, EO | 419.227.5432
Antwill Davis, President | 419.957.4276

WRIST MLS

Stan Hartke, CEO | 937.335.1117

Youngstown Columbiana Association

Julie Larson, CEO | 330.788.7026
Dennis Gonatas, President | 330.501.8300

as of 2/17/2022

Lorain County Association

Barb Tressel-Bangas, EO | 440.328.4210
Janet Beane, President | 440.336.5000