



FOR IMMEDIATE RELEASE

TO: All News Media
FROM: Alasandra Whitley, Ohio REALTORS® 2024 President, 330-808-4680
Allison Wiley, Ohio REALTORS® Vice President of Marketing & Communications, 614.225.6207
RE: Ohio's March 2024 Home Sales
DATE: April 18th, 2024



Ohio home sale prices continue to rise in March despite a slight decrease in sales activity.

Home sales in March 2024 reached 10,713, a 1.8% decrease from the 10,912 home sales recorded during the month a year ago. The average sales price across Ohio in March reached \$275,448, an 8.8% increase from the \$253,067 mark posted in March 2023.

"Ohio's March home sales data signals a stable market," says Ohio REALTORS President Ali Whitley. "Despite a temporary dip in home sales, we are seeing the resilience of the housing market, with a sustained increase in the average sale price. Homeownership remains a reliable, long-term investment," she said. "An Ohio REALTOR serves as a professional partner, guiding buyers and sellers through the intricate process of home buying and selling, to successfully achieve their housing goals."

Around the state, 13 of the 14 markets tracked experienced an increase in average sale price for the month compared to March 2023.

During the first three months of the year, home sales activity is up 3.1% compared to January-March 2023. Year-to-date sales (January-March 2024) reached 27,292, up from the 26,370 homes sold a year ago. The average sales price during the period this year is \$265,854, an 8.5% increase from the \$245,070 mark set a year ago.

Data provided to Ohio REALTORS by Multiple Listing Services includes residential closings for new and existing single-family homes and condominiums/co-ops.

Ohio REALTORS, with more than 35,000 members, is the largest professional trade association in Ohio. Leading with expertise, professionalism and an entrepreneurial spirit, REALTORS in Ohio are committed to their clients and communities.

See below for a market-by-market analysis of sales activity throughout Ohio.

(NOTE: There might be a slight variance between the reported number of sales contained in this release and actual activity in the various markets due to Ohio REALTORS' early reporting requirement. Check with contacts in the particular market.)

Ohio Local MLS Stats Report for March 2024

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2023	2024	% Change	2023	2024	% Change	2023	2024	% Change
Ashland	22	13	-40.9%	\$ 3,923,150	\$ 2,368,562	-39.6%	\$ 178,325	\$ 182,197	2.2%
Athens	75	64	-14.7%	\$ 16,312,100	\$ 11,367,250	-30.3%	\$ 217,495	\$ 177,613	-18.3%
Cincinnati	1,735	1,560	-10.1%	\$ 513,768,495	\$ 520,023,103	1.2%	\$ 296,120	\$ 333,348	12.6%
Columbus	2,304	2,218	-3.7%	\$ 757,483,776	\$ 789,346,276	4.2%	\$ 328,769	\$ 355,882	8.2%
Dayton	1,135	1,197	5.5%	\$ 279,850,529	\$ 333,928,856	19.3%	\$ 246,564	\$ 278,971	13.1%
Firelands	212	204	-3.8%	\$ 40,651,000	\$ 44,045,649	8.4%	\$ 191,750	\$ 215,910	12.6%
Greater Portsmouth	105	72	-31.4%	\$ 16,751,688	\$ 13,493,286	-19.5%	\$ 159,540	\$ 187,407	17.5%
Knox	33	26	-21.2%	\$ 8,038,777	\$ 7,606,602	-5.4%	\$ 243,599	\$ 292,562	20.1%
Mansfield	126	134	6.3%	\$ 21,744,270	\$ 25,413,296	16.9%	\$ 172,574	\$ 189,651	9.9%
MLS Now ¹	3,772	3,969	5.2%	\$ 835,193,478	\$ 943,743,740	13.0%	\$ 221,419	\$ 237,779	7.4%
NORIS ²	727	668	-8.1%	\$ 140,007,715	\$ 131,683,318	-5.9%	\$ 192,583	\$ 197,131	2.4%
Scioto Valley	79	75	-5.1%	\$ 16,085,669	\$ 15,656,050	-2.7%	\$ 203,616	\$ 208,747	2.5%
West Central ³	171	145	-15.2%	\$ 27,427,618	\$ 27,111,699	-1.2%	\$ 160,395	\$ 186,977	16.6%
WRIST ⁴	416	368	-11.5%	\$ 84,231,027	\$ 85,084,029	1.0%	\$ 202,478	\$ 231,207	14.2%
Statewide	10,912	10,713	-1.8%	\$ 2,761,469,292	\$ 2,950,871,716	6.9%	\$ 253,067	\$ 275,448	8.8%

¹ MLS Now: Ashtabula, Belmont, Carroll, Columbiana, Coshocton, Cuyahoga, Geauga, Gernsey, Harrison, Holmes, Jefferson, Lake, Lorain, Mahoning, Medina, Muskingum, Portage, Stark, Summit, Trumbull, Tuscarawas, Washington and Wayne Counties.

² NORIS (Northwest Ohio Regional Information System): Lucas, Fulton, Defiance, Williams, Henry, Wood, Putnam, Paulding, Hancock, and Wyandot Counties.

³ West Central: Allen, Hardin and Van Wert Counties.

⁴ WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer Counties.

Report reflects reported closings by MLSes for the above areas and time period. It includes new and existing residential single family and condo/co-ops.

Thursday, April 18, 2024

Ohio Local MLS Stats Report for January through March 2024

MLS	Number of Units Sold			Dollar Volume			Average Sale Price		
	2023	2024	% Change	2023	2024	% Change	2023	2024	% Change
Ashland	42	38	-9.5%	\$ 8,148,050	\$ 7,378,182	-9.4%	\$ 194,001	\$ 194,163	0.1%
Athens	217	140	-35.5%	\$ 41,462,620	\$ 27,390,880	-33.9%	\$ 191,072	\$ 195,649	2.4%
Cincinnati	4,043	3,834	-5.2%	\$ 1,185,070,604	\$ 1,232,044,619	4.0%	\$ 293,117	\$ 321,347	9.6%
Columbus	5,565	5,706	2.5%	\$ 1,766,714,985	\$ 1,955,571,732	10.7%	\$ 317,469	\$ 342,722	8.0%
Dayton	2,805	3,209	14.4%	\$ 660,457,666	\$ 856,303,901	29.7%	\$ 235,457	\$ 266,844	13.3%
Firelands	526	506	-3.8%	\$ 105,564,060	\$ 107,731,490	2.1%	\$ 200,692	\$ 212,908	6.1%
Greater Portsmouth	195	162	-16.9%	\$ 28,782,650	\$ 27,380,773	-4.9%	\$ 147,603	\$ 169,017	14.5%
Knox	78	73	-6.4%	\$ 16,363,873	\$ 18,852,002	15.2%	\$ 209,793	\$ 258,247	23.1%
Mansfield	303	303	0.0%	\$ 49,539,963	\$ 55,728,812	12.5%	\$ 163,498	\$ 183,923	12.5%
MLS Now ¹	9,085	9,757	7.4%	\$ 1,938,138,353	\$ 2,252,263,032	16.2%	\$ 213,334	\$ 230,836	8.2%
NORIS ²	1,893	1,820	-3.9%	\$ 348,489,582	\$ 351,518,932	0.9%	\$ 184,094	\$ 193,142	4.9%
Scioto Valley	196	187	-4.6%	\$ 40,448,219	\$ 39,287,763	-2.9%	\$ 206,368	\$ 210,095	1.8%
West Central ³	401	482	20.2%	\$ 70,930,556	\$ 87,942,518	24.0%	\$ 176,884	\$ 182,453	3.1%
WRIST ⁴	1,021	975	-4.5%	\$ 202,393,669	\$ 209,701,867	3.6%	\$ 198,231	\$ 215,079	8.5%
Statewide	26,370	27,192	3.1%	\$ 6,462,504,850	\$ 7,229,096,503	11.9%	\$ 245,070	\$ 265,854	8.5%

¹ MLS Now: Ashtabula, Belmont, Carroll, Columbiana, Coshocton, Cuyahoga, Geauga, Gernsey, Harrison, Holmes, Jefferson, Lake, Lorain, Mahoning, Medina, Muskingum, Portage, Stark, Summit, Trumbull, Tuscarawas, Washington and Wayne Counties.

² NORIS (Northwest Ohio Regional Information System): Lucas, Fulton, Defiance, Williams, Henry, Wood, Putnam, Paulding, Hancock, and Wyandot Counties.

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*****Report reflects reported closings by MLSes for the above areas and time period. It includes new and existing residential single family and condo/co-ops.***

Monday, April 15, 2024

CONTACT: 2024 Ohio REALTORS President Alasandra Whitley– 330-808-4680

For more information on home sales activity in a particular marketplace, contact one of the Local Boards/Associations or Multiple Listing Services below.

Akron Cleveland Association

Mike Valerino, CEO | 216.901.0130
Mark Vittardi, President | 440.842.7010

Ashland Board

Amy Scott, EO | eo@ashlandboardofrealtors.com
Justin Gerwig, President | 440.908.3616

Ashtabula County Board

Brandy Helsel, EO | 440-998-1152
Thomas Bush, President | 937.426.7070

Athens County Board

Jennifer Davies, EO | 740.707.1962
Brian Kapple, President |

Beaver Creek Area Association

Dale Meller, EO | 330.383.5554
Jamie Thomas, President |

Clinton County Board

Kimberly Cordrey | realtors.exec@gmail.com
Sheri McIntosh, President |

Columbus REALTORS

Brent Swander, CEO | 614.475.4000
Scott Hrabcak, President | 614.906.2225

Dayton REALTORS

Carlton Jackson, CEO | 937.223.0900
Kelly McCormick, President | 937.429.4500

Delaware County Board

Joni Regula, EO | 740.363.3227
Shannon Brewster, President | 614.519.0030

East Central Association

Holly Lehigh, EO | 330.343.7736
Stephanie Glazer, President | 330.339.1196

Firelands Association

David Freitag, CEO | 419.625.5787
Jaime Polter, President | 419.333.8510

Greater Portsmouth Area Board

Teresa Dummitt, EO | 740.353.3079
Molly Burnside, President | 740.574.9902

Guernsey Muskingum Valley Association

Steffanie Bush, EO | 740.452.3890
Jessica Rome, President | 740.607.0283

Knox County Board

Jeri Scott, EO | 740.392.8490
Holly Blanchard- Hoar, President | 740.397.1400 ext.226

Lake & Geauga Area Association

Chrissy Rose, EO | 440.350.9000
Nancy Grgurich, President | 216.390.0660

Lancaster Board

Eric Duemmel, EO | 740.653.1861
Kimberly Cumbo, President | 740.808.0263

Licking County Board

Patty Osborn, EO | 740.345.2151
Billie Allen, President | 513.794.9494

Lorain County Association

Barb Tressel-Bangas, EO | 440.328.4210
David Reddy, President | 216.406.4746

Mansfield Association

Cassie Wilhelm | 419.834.4936
Peter Haring, President | 419.756.8383

Marietta Board

Carrie Hale, EO | 740.373.8194
Marian Duvall, President | 740.860.3555

Medina County Board

Sherry Stell, EO | 330.722.1000
Leslie Burns, President | 330.723.9911

Midwestern Ohio Association

Megan Wise | 937.335.8267
Robbin Kramer, President | 937.593.1049

MLS Now

John Kurlich, COO | 216.485.4100

NORIS MLS

Megan Foos, CEO | 419.535.3222

Northwest Ohio REALTORS (Toledo Area)

Megan Foos, CEO | 419.535.3222
Eddie J Campos, President | 419.367.2667

REALTOR® Alliance of Greater Cincinnati

Carl Horst, CEO | 513.761.8800
Tracy Dunne, President | 513.561.5800

Scioto Valley Association

Pamela Burkitt, EO | 740.773.7489
Mark Cenci, President | 740.774.4500

Southern Ohio Association

Sandra Haverland, EO | 513.528.2657
Kelli Barter, President | 513.794.9494

Springfield Board

Amanda Snyder, EO | 937.323.6489
Jillian McKay, President | 937.323.6545

Stark Trumbull Area REALTORS

Collene Burgess, CEO | 330.494.5630
Arden Lingenhoel, President | 330.492.7230

Wayne-Holmes Association

Amy Scott, EO | 330.264.8062
Gina Chandler, President | 216.447.4477

West Central Association (Lima Area)

Cara Budde, CEO | 419.227.5432
Elaine Wehri, President | 419.234.2254

WRIST MLS

Stan Hartke, CEO | 937.335.1117

Youngstown Columbiana Association

Roberta Hiller, CEO | 330.788.7026
Samantha Aldish, President | 330.831.9854