

BROKERAGE MANAGEMENT: UNDERSTANDING YOUR DUTIES



5 Convenient Locations! Cincinnati/Cleveland/Dayton/ Toledo/Columbus



Ohio REALTORS® Broker Management program is designed to help you take your business to the next level while meeting HB 532 requirements.

Per HB 532, 3-hours of education is required for those persons licensed as a broker (including principal brokers, associate brokers and brokers whose license is on deposit) and any agent or broker acting as a management level licensee. The purpose of this course is to assure these licensees are knowledgeable about their license law obligations as well as other issues involved in running a successful real estate business.

As a broker or manager, it is more crucial than ever that you understand the duties in overseeing your brokerage activities. From trust account requirements to oversight of agents and teams, the license law now lays out 14 different areas of responsibility. This 3-hour course will make sure that you have the information you need to stay on the right side of the Division of Real Estate. This course will meet the new continuing education requirement for a separate course on broker responsibility required for principal brokers, managers and associate brokers and is instructed by the Ohio REALTORS vice president of legal services, Peg Ritenour and Ohio REALTORS assistant vice president of legal services, Lorie Garland.

IMPORTANT: It should be noted that this 3-hour course will be included in a licensee's 30-hour CE requirement - not in addition. According to the Division, this course will be required for those impacted licensees whose continuing education cycle begins after the April 6, 2017 effective date of the bill. For example, if a broker's continuing education is due on May 1, 2017 this 3-hour management course will not be required on that date; instead it will first be required on May 1, 2020.

See reverse to register...

Brokerage Management: Understanding Your Duties

Please print:

Name: _____

RE File #: _____

Email: _____

Phone: _____

CE Credit: 3 hours broker/manager

A salesperson may take this course for 3 hours of elective credit.

Please register me for the following date/location:

February 27 – Cincinnati (1:00 pm – 4:15 pm)
Cincinnati Area Board of REALTORS®
14 Knollcrest Dr.
Cincinnati, OH

March 21 – Cleveland (1:00 pm – 4:15 pm)
Akron Cleveland Association of REALTORS®
9150 South Hills Blvd., Lower Level
Broadview Heights, OH

August 20 – Dayton (1:00 pm – 4:15 pm)
Dayton REALTORS®
1515 S. Main St.
Dayton, OH

October 8 – Toledo (1:00 pm – 4:15 pm)
Toledo Regional Association of REALTORS®
590 Longbow Dr.
Maumee, OH

September 26 – Cleveland (1:00 pm – 4:15 pm)
Akron Cleveland Association of REALTORS®
9150 South Hills Blvd., Lower Level
Broadview Heights, OH

November 21 – Columbus (9:00 am – 12:15 pm)
Ohio REALTORS®
200 E. Town St.
Columbus, OH

Instructors: Peg Ritenour, J.D./Ohio REALTORS Vice President of Legal Services and Lorie Garland, J.D./Ohio REALTORS Assistant Vice President of Legal Services

Do you have any disabilities which require special accommodations, including the provision of auxiliary aids and services? If so please indicate needs:

Registration Fee: \$59
(*\$69 at the door*)

Payment:

__ Visa __ MC __ Discover __ AMEX Check # _____

Acct. # _____

Exp. ___/___ Signature _____

Amount enclosed: _____

Return to:

Ohio REALTORS®
200 E. Town Street
Columbus, Ohio 43215-4648
Phone: (614) 225-6229
Fax: (614) 241-2848
Register at ohiorealtors.org
Email: wright@ohiorealtors.org

