

## Ohio Local MLS Stats Report for September 2019

| MLS              | Number of Units Sold |               |             | Dollar Volume          |                        |              | Average Sale Price |                  |             |
|------------------|----------------------|---------------|-------------|------------------------|------------------------|--------------|--------------------|------------------|-------------|
|                  | 2018                 | 2019          | %Change     | 2018                   | 2019                   | %Change      | 2018               | 2019             | % Change    |
| Ashland          | 43                   | 35            | -18.6%      | \$6,372,655            | \$6,278,100            | -1.5%        | \$148,201          | \$179,374        | 21.0%       |
| Athens           | 45                   | 35            | -22.2%      | \$6,517,000            | \$4,511,000            | -30.8%       | \$144,822          | \$128,886        | -11.0%      |
| Cincinnati       | 2,122                | 2,118         | -0.2%       | \$441,545,730          | \$478,958,166          | 8.5%         | \$208,080          | \$226,137        | 8.7%        |
| Columbus         | 2,593                | 2,824         | 8.9%        | \$602,167,204          | \$676,528,736          | 12.3%        | \$232,228          | \$239,564        | 3.2%        |
| Dayton           | 1,325                | 1425          | 7.5%        | \$222,225,022          | \$258,376,767          | 16.3%        | \$167,717          | \$181,317        | 8.1%        |
| Firelands        | 255                  | 268           | 5.1%        | \$39,591,302           | \$119,759,392          | 202.5%       | \$155,260          | \$446,863        | 187.8%      |
| Greater Ports.   | 43                   | 47            | 9.3%        | \$4,935,455            | \$5,571,460            | 12.9%        | \$114,778          | \$118,542        | 3.3%        |
| Guerns.-Musk.    | 118                  | 106           | -10.2%      | \$16,151,805           | \$15,208,466           | -5.8%        | \$136,880          | \$143,476        | 4.8%        |
| Heartland        | 100                  | 134           | 34.0%       | \$16,631,466           | \$20,770,482           | 24.9%        | \$166,315          | \$155,004        | -6.8%       |
| Knox             | 48                   | 52            | 8.3%        | \$7,864,727            | \$9,064,800            | 15.3%        | \$163,848          | \$174,323        | 6.4%        |
| Lancaster        | 49                   | 41            | -16.3%      | \$7,716,863            | \$6,697,473            | -13.2%       | \$157,487          | \$163,353        | 3.7%        |
| Mansfield        | 198                  | 199           | 0.5%        | \$24,249,260           | \$28,659,180           | 18.2%        | \$122,471          | \$144,016        | 17.6%       |
| Marion           | 62                   | 55            | -11.3%      | \$7,556,512            | \$7,002,787            | -7.3%        | \$121,879          | \$127,323        | 4.5%        |
| Scioto Valley    | 90                   | 71            | -21.1%      | \$12,395,520           | \$9,093,467            | -26.6%       | \$137,728          | \$128,077        | -7.0%       |
| Toledo           | 786                  | 795           | 1.1%        | \$118,852,413          | \$128,316,171          | 8.0%         | \$151,212          | \$161,404        | 6.7%        |
| West Central     | 201                  | 177           | -11.9%      | \$25,772,575           | \$22,393,873           | -13.1%       | \$128,222          | \$126,519        | -1.3%       |
| WRIST*           | 494                  | 503           | 1.8%        | \$73,307,130           | \$76,705,488           | 4.6%         | \$148,395          | \$152,496        | 2.8%        |
| Yes-MLS*         | 4,081                | 4,454         | 9.1%        | \$692,578,427          | \$771,903,202          | 11.5%        | \$169,708          | \$173,306        | 2.1%        |
| <b>Statewide</b> | <b>12,653</b>        | <b>13,339</b> | <b>5.4%</b> | <b>\$2,326,431,066</b> | <b>\$2,645,799,010</b> | <b>13.7%</b> | <b>\$183,864</b>   | <b>\$198,351</b> | <b>7.9%</b> |

\* Yes-MLS: Summit, Portage, Trumbull, Stark, Mahoning, Columbiana, Carroll, Tuscarawas, Coshocton, Cuyahoga, Lake, Geauga, Medina, Ashtabula, Wayne, Holmes, Marietta, Lorain, Belmont, Harrison and Jefferson counties; WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer Counties.

**\*\*Report reflects reported closings by MLSes for the above areas and time period. It includes new and existing residential single family and condo/co-ops.**

Friday, September 13, 2019

## Ohio Local MLS Stats Report for January through September 2019

| MLS              | Number of Units Sold |                |             | Dollar Volume           |                         |             | Average Sale Price |                  |             |
|------------------|----------------------|----------------|-------------|-------------------------|-------------------------|-------------|--------------------|------------------|-------------|
|                  | 2018                 | 2019           | %Change     | 2018                    | 2019                    | %Change     | 2018               | 2019             | % Change    |
| Ashland          | 321                  | 303            | -5.6%       | \$44,747,286            | \$46,310,812            | 3.5%        | \$139,400          | \$152,841        | 9.6%        |
| Athens           | 498                  | 445            | -10.6%      | \$75,483,574            | \$68,252,978            | -9.6%       | \$151,573          | \$153,377        | 1.2%        |
| Cincinnati       | 19,909               | 19,499         | -2.1%       | \$4,278,298,112         | \$4,372,547,601         | 2.2%        | \$214,893          | \$224,245        | 4.4%        |
| Columbus         | 24,176               | 24,387         | 0.9%        | \$5,544,282,080         | \$5,925,699,582         | 6.9%        | \$229,330          | \$242,986        | 6.0%        |
| Dayton           | 12,495               | 12,561         | 0.5%        | \$2,075,833,595         | \$2,222,527,849         | 7.1%        | \$166,133          | \$176,939        | 6.5%        |
| Firelands        | 2,535                | 2237           | -11.8%      | \$390,198,692           | \$506,080,059           | 29.7%       | \$153,925          | \$226,232        | 47.0%       |
| Greater Ports.   | 403                  | 428            | 6.2%        | \$44,690,297            | \$46,957,609            | 5.1%        | \$110,894          | \$109,714        | -1.1%       |
| Guerns.-Musk.    | 976                  | 1051           | 7.7%        | \$117,677,619           | \$136,500,229           | 16.0%       | \$120,571          | \$129,877        | 7.7%        |
| Heartland        | 1,133                | 1261           | 11.3%       | \$184,032,303           | \$214,529,629           | 16.6%       | \$162,429          | \$170,127        | 4.7%        |
| Knox             | 478                  | 444            | -7.1%       | \$79,533,181            | \$80,873,801            | 1.7%        | \$166,387          | \$182,148        | 9.5%        |
| Lancaster        | 450                  | 392            | -12.9%      | \$69,235,650            | \$61,060,664            | -11.8%      | \$153,857          | \$155,767        | 1.2%        |
| Mansfield        | 1,505                | 1575           | 4.7%        | \$184,701,383           | \$207,274,750           | 12.2%       | \$122,725          | \$131,603        | 7.2%        |
| Marion           | 492                  | 470            | -4.5%       | \$59,964,873            | \$54,326,649            | -9.4%       | \$121,880          | \$115,589        | -5.2%       |
| Scioto Valley    | 789                  | 752            | -4.7%       | \$99,718,554            | \$104,056,496           | 4.4%        | \$126,386          | \$138,373        | 9.5%        |
| Toledo           | 7,328                | 7152           | -2.4%       | \$1,090,561,662         | \$1,135,984,517         | 4.2%        | \$148,821          | \$158,835        | 6.7%        |
| West Central     | 1,709                | 1600           | -6.4%       | \$212,351,305           | \$212,261,937           | 0.0%        | \$124,255          | \$132,664        | 6.8%        |
| WRIST*           | 4,307                | 4270           | -0.9%       | \$633,352,964           | \$671,043,310           | 6.0%        | \$147,052          | \$157,153        | 6.9%        |
| Yes-MLS*         | 36,949               | 37,761         | 2.2%        | \$6,172,337,253         | \$6,719,879,488         | 8.9%        | \$167,050          | \$177,958        | 6.5%        |
| <b>Statewide</b> | <b>116,453</b>       | <b>116,588</b> | <b>0.1%</b> | <b>\$21,357,000,383</b> | <b>\$22,786,167,960</b> | <b>6.7%</b> | <b>\$183,396</b>   | <b>\$195,442</b> | <b>6.6%</b> |

\* Yes-MLS: Summit, Portage, Trumbull, Stark, Mahoning, Columbiana, Carroll, Tuscarawas, Coshocton, Cuyahoga, Lake, Geauga, Medina, Ashtabula, Wayne, Holmes, Marietta, Lorain, Belmont, Harrison and Jefferson counties; WRIST (Western Regional Information Systems and Technology): Clark, Miami, Champaign, Logan, Shelby, Auglaize and Mercer Counties.

**\*\*Report reflects reported closings by MLSes for the above areas and time period. It includes new and existing residential single family and condo/co-ops.**

Monday, October 21, 2019

**CONTACT: 2019 Ohio REALTORS President  
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